# kENYA <br> CENSUS OF INDUSTRIAL PRODUCTION 1963 

MINISIRY OF ECONOMIC PLANNING AND DEVREDENIBNI STATISIICS DIVASION 1965

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MINISTRY OF ECONOMIC PLANNING AND DEVELOPMENT

CENSUS OP INDUSTRIAL PRODUCTION, 1963

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## PREVIOUS SURVEYS

1.1 Industrial production surveys were carried out in 1954, 1956 and 1957 and reports on these surveys were published** In 1961 a survey was carried out of the manufacturing sector only and again a report was published.+ Over the years some changes have been made in the definitions used and in coverage so care must be exercised in comparing the figures in this report with those in earlier reports. The present report gives full details of the changes in definitions which have taken place since 1961, and similarly the 1961 report describes the difference between 1961. and 1957, and so on.

## AUTHORITY

1.2 The census was carried out under the provisions of the Statistics Act 1961, and the Statistics (Census of Industrial Production) Regulations 1964. The latter were published as Legal Notice 96 in the Kenya Gazette Supplement of 31st March, 1964.

DATA COLLECTED
1.3 Copies of the questionnaires used may be found on pages 158 et seq. Firms were sent forms as shown in the following tables-

Distribution of Forms

| Industrial Activity | Forms sent to Firms with:- |  |
| :--- | :---: | :---: |
|  | 5-19 <br> employees | 20 or <br> more employees |
| Mining and Quarrying |  |  |
| Construction, <br> Electricity, <br> Gas and Steam | CIP/63/2 | $\}^{\text {cip/63/2 }}$ |
| Manufacturing | CIP/63/1B |  |

* Survey of Industrial Production 1954
" " " " 1955
" " " " 1957
+ Census of Manufacturing, 1961


## SCOPE, METHODS AND DIFFICULTIES

1.4 These were very similar to those of the 1961 Census and. as full details are given in the 1961 report only an abbreviated version of the more important points is given here, together with any differences from 1961.
(a) Scope of the Inquiry. The inquiry was intended to cover "all establishments in Kenya with five or more employees which mined, made, assembled, processed, repaired or installed goods, constructed buildings, roads or bridges, or produced or distributed electricity at any time during 1963"* The principal difference from 1961 is the inclusion of the mining and quarrying, the construction and the power producing sectors. As in 1961 certain Government and quasi Government organizations which engaged in activities within the scope of the census were included.
(b) Reporting Unit. This was each geographically separate establishment of a firm, the major activity of the firm being manufacturing, $1 t$ should be noted that the major activity of each establishment of a multi-establishment firm need not have been manufacturing. In the case of a few very large firms an exception was made to this ruling and a manufacturing establishment of the firm was included even though the firm's major activity was not manufacturing.
(c) The statistical unit used in the analysis differed from the reporting unit in that reporting units whose major activity was not manufacturing were excluded except in the calculation of net output. Reporting units whose main activity was manufacturing but who also carried out non manufacturing activities were of course included and the figures used in the analysis include those relating to non manufacturing activities. To this extent the Census differs from that in 1961 when an attempt was made to exclude these figureso It. is thought that when asked to exclude these figures in the past many firms do not (or cannot) do so and it is therefore better to get consistent figures by not asking for the division between the two types of activity. This means that 'goods bought for resale ${ }^{1}$ and 'goods resold in same condition as purchased ${ }^{1}$ are included in the purchases and sales of goods, respectively. Their value is, however, given separately in an appendix table.

[^0]
## DEFINITIONS

1,5 Throughout this report the following definitions apply:-
(a) 'Numbers engaged.' means all persons working in a particular establishment or industry at 31st December, 1963. This number includes full time and part time workers and also working proprietors, partners and directors, and family workers.
(b) 'Numbers employed' means numbers engaged excluding working proprietors, active partners, and unpaid family workers.
(c) 'Cash labour costs' means the salaries and wages paid in cash (including bonuses, and the cost of ration and housing allowances) to those engaged in production.
(d) 'Non-cash labour costs' means such costs as rations, the provision of housing, clothing, pension contributions, medical benefits, etc.
(e) 'Cost of materials purchased'. See question 17
on the forms. When adjusted for stock changes in raw materials held it becomes the 'cost of materials used'. In 1961 cost of materials used was asked for directly but it was found that many firms found it easier to give purchases.
(f) 'Fuel costs' means the cost of all fuels used in production in the factory or workshop. It does not include fuel used for transport.
(g) 'Value of Sales' or 'Sales' includes goods resold without any work being done on them as well as the value of sales of goods produced and work done. The valuation is ex-factory or workshop and excludes cost of delivery, other than when delivery was carried out by the firm's own transport. It also excludes excise taxes.
(h) 'Value of Production.' or 'gross output' means the value of sales plus the net increase in stocks of work in process and finished goods.
(i) 'Industrial costs' means the cost of materials used in production, plus fuel costs, plus the cost of work, given out to sub-contract plus repair and maintenance work.
(j) 'Value added' is the value of production less industrial costs.
(k) 'Non-Industrial costs' means all current costs except labour costs, industrial costs and depreciation. (Payments to transport contractors arenot regarded as costs since sales and purchases were, valued 'at the factory door').
(1) 'Net output* means value added, less nonindustrial costs, plus the margin on any ancillary activities e.g. trading.
(m) 'Imports' and 'exports* in the individual industry notes refer to both external and interterritorial trade. Imports include Government imports and their value excludes import duty paid. The value of exports excludes excise duty paid.

## NON RESPONSE

1.6 Estimates were made for non-respondents either by applying the change in employment to the figures supplied in 1961 or by using the method described in paragraph 12 of the 1961 Report. The extent and importance of non response can be seen in appendix table 29 . As a general conclusion it can be said that the response was very good and that non response does not seriously affect the reliability of the results of the Census.

## INDUSTRIAL CLASSIFICATION USED

1.7 The following table relates the industrial classification used in this Report to the U.N. 'International Standard Industrial Classification of All Economic Activities' (referred to as I.S.I.C. Code).

| I.S.I.C. Code | Industry | Remarks |
| :---: | :---: | :---: |
| Division 1 <br> Group <br> 110 <br> 130 <br> 121 ) <br> 122 ) <br> $191-9$ <br> 140 | Mining and Quarrying <br> Coal Mining <br> Crude Petroleum <br> Metallic Minerals <br> Non-Metallic Minerals <br> Quarry Products | No establishments |
| Divisions |  |  |
| 2 and 3 | Manufacturing and Repairs |  |
| 201 | Meat Products |  |
| 202 | Dairy Products |  |
| 203 | Canned Fruit and Vegetables |  |
| 204 | Canned Fish and Other Sea Foods | No establish- |
| 205 | Grain Mill Products |  |
| 206 | Bakery Products |  |
| 207 | Sugar |  |
| 208 | " Convectionery | Chocolate |
| 209 | Miscellaneous Foods | and sugar |
| 211 | Spirits |  |

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| $\begin{aligned} & \text { I.S.I.C. } \\ & \text { Code } \end{aligned}$ | Industry | i Remarks |
| :---: | :---: | :---: |
| 212 | Wine | No establish- |
| 213 | Beer and Malt | ment |
| 214 | Soft drinks |  |
| 220 | Tobacco |  |
| 233 | Cordage, Rope and Twine |  |
| $\begin{array}{ll} 231 & ) \\ 232 & \text { ) } \\ 239 & \end{array}$ | Textiles |  |
|  | Clothing |  |
| $\begin{array}{ll} 241 \\ 242 \end{array}$ | Footwear |  |
| 251 | Sawn Timber |  |
| $\begin{aligned} & 252 \text { ) } \\ & 259 \end{aligned}$ | Other Wood Products | includes cork products |
| 260 | Furniture and Fixtures |  |
| $\begin{array}{ll} 271 \quad) \\ 272 \end{array}$ | Paper and products | includes pulp and paper board |
| 280 | Printing and Publishing |  |
|  | Tanning and Leather Goods | includes fur and skin products (except footwear) |
| 300 | Rubber Products |  |
| 311 | Basic Industrial Chemicals |  |
| 313 | Paint | included in Miscellaneous Chemical Products industry in previous censuses |
| part of 319 | Soap |  |
| $\begin{gathered} 312 \text { ) } \\ \text { rest of ) } \\ 319 \text { ) } \end{gathered}$ | Miscellaneous Chemical Products |  |
| $\left.\begin{array}{ll} 321 \\ 329 \end{array}\right)$ | Petroleum and Coal Products | No establishments |
| part of $339$ | Clay and Concrete Products |  |
| 332 | Glass and Products | Included in Cement and other Mineral Products' industry in previous Censuses |


2.1 The 1961 Report included a comment on the structure of manufacturing and it is not proposed to repeat this. Instead there will he found below a comment on the growth of industry as revealed by the Census and then comments on the more important new items of information to be found in the appendix tables. These are -
(a) Legal ownership of establishments.
(b) An extended 'size of establishment' table.
(c) The relationship between establishment and firm.
(d) Capital expenditure.
(e) Estimates of the import content of materials used.
(f) Estimates of proportion of production which is for export.

The Growth of Industry 1957-1963 and 1961-1963
2.2 The different types of industry are so diverse, and years over which comparisons can be made differ, so that the growth of industry is best considered by sector.
2.3 In the Mining and Quarrying sector, for which the last Census was carried out in 1957 the Quarrying industry has been badly hit by the decline in building and the Mining industry by rising costs, which have forced many smaller mines to close. This has led to the large drop in establishments and employment shown in table $l(a)$. Oil prospecting however falls within this sector and this meant that gross production and net output did not decline, as would otherwise have been the case. It should however be noted that for security reasons the oil prospecting ceased towards the end of 1963.

Mining and Quarrying
Summary of Results, 1957 and 1963

|  | Estab-lishments | Persons <br> Engaged | Labour Costs | $\begin{aligned} & \text { Gross } \\ & \text { Pro- } \\ & \text { duction } \end{aligned}$ | $\begin{aligned} & \text { Indust- } \\ & \text { rial } \\ & \text { costs } \end{aligned}$ | Value <br> Added | Net <br> Out- <br> put |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. | No. | £'000 | £'000 | £'000 | £'000 | £000 |
| 1957 | 139 | 7,864 | 730 | 1,656 | 301 | 1,355 | 936 |
| 1963- |  |  |  |  |  |  |  |
| Crude <br> Petroleum | 1 | 488 | 408 | 1,138 | 307 | 831 | 408 |
| Other | 51 | 2,150 | 350 | 1,132 | 349 | 783 | 577 |
| Total | 52 | 2,638 | 758 | 2,270 | 656 | 1,614 | 985 |
| (a) include | -18 | -20 | +1 | +5 | +14 | +3 | +1 |
| (b) excluded | -18 | -22 | -13 | -7 | +2 | -10 | -8 |

2.4 In the Manufacturing sector the position is summarised below. It will be seen that the slight downward trend in the number of establishments continued. As production rose this was obviously in the smaller plants and when analysed by 'number of employees per establishment' those with 5 'to 19 employees numbered 14 less than in 1961, those with $20-49$ employees 8 less and those with fifty or more showed increase of 1 . The number of persons engaged in manufacturing showed an insignificant increase in 1963 compared with 1961 and this too is very similar to the period 1961 - 1963, and the average cost per employee was £237 in 1963 compared $£ 201$ in 1961. This gives an annual rate of increase $81 / 2$ per cent and this seems not unreasonable; the same figure for the period 1957 - 1961 is $41 / 2$ per cent.

Manufacturing, Summary of Results
1957, 1961 and 1963
Text Table l(b)

| 1961* | Estab- <br> lishments | Persons Engaged | Labour Costs | Gross Production | $\begin{aligned} & \text { Indust } \\ & \text { rial } \\ & \text { costs } \end{aligned}$ | Value <br> Added | Net Output |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nb . | No. | £'000 | £'00 | £'00 | £'000 | £'000 |
|  |  |  | 10,044 | 68,245 | 45,430 | 24,862 | 19,376 |
| 1963 | 775 | 49,829 | 11,649 | 74,803 | 46,223 | 28,580 | 22,585 |
|  |  | Average annual percentage charge per annum |  |  |  |  |  |
| 1957-196+ | -1 | +1 | +5 | +8 | +8 | +7 | +7 |
| 1061-1963 | -1 | - | +8 | +5 | +3 | +7 | +8 |

* Revised so as to be comparable with 1963. See Appendix Table 2.
${ }^{+}$As calculated from Appendix Tables 1 and 2 in 1961 Report.
2.5 It will be seen that gross production in 1961 - 1963 increased at only $41 / 2$ percent per annum whereas in the period 1957 - 61 it had been rising at 8 per cent. The principal reason for the slowing up was the reduction in the growth of the food manufacturing and processing industries, which in the period 1957-61 had had the stimulus of the canning plant at Athi River. Again growth in the 'rubber and chemical' industries was much reduced with a fall in soda ash and pyrethrum extract production. On the other hand the metal working industries raised their rate of growth from $51 / 2$ percent to nearly 9 per cent and the 'textiles, clothing, footwear and leather' group had a growth rate of 16 per cent in 1961 - 1963 which is only a little below the 18 per cent in the preceding four years. This group is by far the fastest growing.' But it is clear that the political uncertainty in 1961 1963 did have the effect of slowing down the expansion of the manufacturing sector, though it should be remembered that the oil refinery was being built at this time but came into operation too late in 1963 to be included in the Census.
2.6 Gross production is not the best measure of the contribution of a firm or an industry to the economy, for this the value added or the net output (see definitions on page 3) are preferable. These are shown in the text table and it will be seen that they rose at a more rapid rate between 1961 and 1963 than did gross production, and indeed that this rate was as high or higher than the 1957 - 61 rate. The reason why value added, say, rose more rapidly than gross production is of course that the industrial costs which have to be deducted from the latter
to get the former rose more slowly. It is difficult to 'be sure of the reason for this, "but it is probably connected with the fact that 1961 - 63 was more a period of consolidation and there was less structural change than in the 1957 - 61 period. Labour costs rose in both periods and as they are not deducted as a cost in calculating value added or net output it is possible that the rise in net output was caused by the increase in labour costs. This was partly so but as the rate of increase in net output and labour costs was very nearly equal it follows that the item obtained by deducting labour costs from net output which is sometimes referred to as 'operating surplus' also increased at the same rate. (Net output, as defined in this report, dees not include provision for depreciation, or bad debts, interest or capital costs).


## Building and Construction

1957 and 1963

Text Table $1(c)$

|  | Estab- <br> lish- <br> ments | Persons <br> Engaged | Labour Costs | ```Gross Pro duction``` | ```Indust- rial Costs``` | Value <br> Added | Net <br> Out- <br> put |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. | No. | £'000 | £'000 | £'000 | £'000 | £000 |
| Public - |  |  |  |  |  |  |  |
| 1957 | 28 | 30,984 | 5,23 | 17,484 | 11,251 | 6,233 | 5,229 |
| 1963 | [1] | 22,142 | 3,733 | 8,966 | 4,845 | 4,121 | 3,733 |
| Private - |  |  |  |  |  |  |  |
| 1957 | 465 | 24,312 | 4,686 | 18,020 | 10,761 | 7,258 | 6,017 |
| 1963 | 164 | 7,518 | 1,766 | 6,536 | 3,495 | 3,041 | 2,261 |
|  | Average annual percentage charge per annum, 1957-1963:- |  |  |  |  |  |  |
| Public |  | - 5 | - 5 | -11 | -13 | - 7 | - 5 |
| Private | -16 | -18 | -15 | -16 | -17 | - 14 | - 15 |
| Total |  | -11 | -10 | -14 | -15 | - 11 | - 11 |

2.7 Building and Construction reverts to the 1957 and 1963 comparison and the decline in the industry is only too obvious in both the public and private sectors. In the former employment fell by 35 per cent per year and production by $10 \frac{1}{2}$ per cent, and in the latter employment by 18 per cent and production by $15^{1 / 2}$ per cent. These declines are examined more fully in the Industry Notes and it is suggested that 1957 level was helped by a number of special factors which are not likely to repeat themselves so that 1957 cannot be used as a 'normal' year to judge the present level.
2.8 The Electricity Industry presents a somewhat diverse picture as although sales have been rising steadily (the average annual increase between 1957 and 1963 is just over 8 per cent), the amount generated in Kenya fell slightly. The explanation is that in 1958 substantial imports from Uganda began and some of the oldest generating equipment in Kenya was then scrapped. Thus whereas in 1957 Kenya generated over 90 per cent of its requirements, in 1963 this was down to 56 per cent. This is probably also why net output rose by a little less than the value of sales.
2.9 For the Industrial sector as a whole a comparison can only be made between 1957 and 1963 and the decline in the Building and Construction sector is a powerful damping influence. Employment fell in all the main sectors with the exception of manufacturing where there has been a slight rise, but size of the falls in the


#### Abstract

10 - Mining and Quarrying sector (5,000 persons) and in Building $(26,000)$ were such as to completely swamp this rise. Gross production and net output however rose in all sectors except building; the former by $£ 7$ million (or 8 per cent over the whole period) despite the $£ 20$ million fall in the Building sector and the latter by $£ 4$ million (12 per cent) despite the £5 million fall in Building.


Legal Ownership of Establishments
2.10 This analysis is derived from question 5 on the forms and the results can be summarised as follows:-

## All Industrial Groups - Analysis of Totals

Text Table $2(\mathrm{a})$

|  | Individual <br> Ownerships | Partner- <br> ships | Registered <br> Company | Other | Total |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Number of <br> establish <br> ments | 23 | 22 | 48 | 8 | 100 |
| Persons <br> engaged <br> Sales <br> Value <br> added | 5 | 6 | 50 | 38 | 100 |

2.11 Those classified under 'Other* were all Government or quasi-Government with the exception of one tannery for the blind and 5 printing establishments run by religious organizations. Some difficulty was encountered in dealing with non-responding firms since these tended to be the smaller firms. The method finally adopted was to allocate the aggregate for the nonresponding firms to 'Industrial Ownerships', 'Partnerships', and 'Registered Companies' according to the distribution of establishments which replied. This was done by size strata within industry; the size strata used being '5-19', '20-49' and 50 and over' employees.

Extended 'Size of Establishment' Table
2.12 In Appendix Tables $16(e)$ and $16(f)$ will be found usual details for a 'finer' classification by size of establishment (measured in terms of number of employees) than hitherto published. To conform with the Statistics Act this has, however, meant that a boarder industry classification has to be used. It will be seen from the appendix tables that the category 50 employees and over' contains a wide variety of firms and the table below summarizes the results for the manufacturing sector.
2.13 In the summary below the failure of the group '500 and over' to show a similar pattern to that seen in the '250-499' group is because of the railways workshops which, for the number employed, had a relatively low sales and value added.

## Manufacturing - Analysis of Totals

by Size of Establishment


## Analysis by Firms

2.14 An alternative to the use of the establishment as the unit of analysis is to use the firm. The former is the better unit for most purposes but appendix tables l8(a)-(d) give some idea of the importance of the multi-establishment firm. (For the definition of 'establishment' see paragraph 1.4). In the Mining and Quarrying Building and Construction, and Electricity sectors the definitions of establishment and firm tend to coincide so the tables are of interest only for the Manufacturing Sector. Here it will be seen that there were only 21 multi establishment firms and of these 14 had two establishments, 6 had three or four, and only one had more than this, so that their total number of establishments was 56 (out of a total of 775 for manufacturing). Included in the total of 21 are East African Railways and Harbours (with two ship yards), Kenya Meat Commission, and Kenya Co-operative Creameries Limited. Multi-establishment firms occurred in 14 out of the 38 manufacturing industries distinguished in the Census and tended to be in industries processing raw materials in which geographically separate processing plants were necessary. They also occurred in the beverage industries probably because of the relatively high transport costs of beverages and the marketing structure of these industries. Most of the firms concerned were large and in 7 cut of 14 industries they had more than one-third of the sales. However, it should be noted that not all the firms were large for in ascending order of size they had 17, 20, 59, 70 ... persons engaged. In only one industry was there more than two of these firms and that was Saw Milling which had five.

## Capital Expenditure

2.15 Details of Capital Expenditure (and Sales) in 1963 were requested in form CIP/63/lB which were sent to all firms with 20 or more employees. The totals for the individual industries derived from the forms returned were then raised up by multiplying by
(Sal es of all Firms in Industry). This allows for non-response amongst (Sal es of Firms returning form ) those to whom the form was sent and gives an estimate for the smaller firms. This latter estimate is likely to be on the high side because the smaller firms are likely to have a lower capital output ratio but the fact that the raising up was done by industry reduces this source of error.
2.16 A similar questionnaire was used in the 1961 Census but was not analysed in time for inclusion in the $196 I$ Report. The results are however, now given in the Report. The only difference between the two questionnaires was that the 1961 question on depreciation was deleted in 1963 and instead one on 'replacement cost' was included. The answers to this however were too poor to warrant analysis. In considering
the figures it must "be remembered, that they refer only to firms which were in production for at least part of 1963; thus the oil refinery's capital formation is not included.
2.17 So far as manufacturing is concerned the figures for 1961 and 1963 are broadly similar, though 1963's are a little higher particularly in the case of buildings. 1963's capital expenditure is also more widespread than 1961's.

Estimated Import Content of Materials used in Production
2.18 The larger manufacturing firms who received form CIP/63/lA were asked, in question 17 , to give the estimated quantity of each material specified as purchased which was imported. The definition of 'imported material' will be found on the form. This question was poorly answered but Appendix Table 26 summarises such information as could be derived from it. The overall figure for the manufacturing sector was $42^{1} / 2$ per cent though, as would be expected, this conceals a great variation between industries. (This aggregate figure includes rough estimates for those industries for which no figures reliable enough to be published could be derived). Whilst the figures must be regarded as provisional and of a lower reliability than usually published it has been thought that in view of the importance of the subject, and the lack of information on it, their release is warranted.

## Estimated Proportion of Production Exported

2.19 Although no question was asked on the destination of sales this analysis is included (appendix table 27 ) for the sale of completeness. The main source in a survey the results of which are not yet being published. This survey was a sample one and for industries in which small firms are important the results are liable to a fairly large error but, fortunately, such industries are usually unimportant as exporters. The figures, in appendix table may therefore 'be rated as 'fair to good'; and are more reliable than those of import content. The relevant question in the survey asked for total sales in 1963 and how much of these were exported to (a) Uganda and Tanganyika and (b) to other countries. The analysis is therefore based on values and the results for the individual industries have been checked against the Trade Report. The proportionate breakdown of sales as given in the survey was applied to the same firm's Census return with estimates being made for firms which were in the Census but were not in the survey's sample. The repair industries had to be classified as 'sales within Kenya', although in the important case of the Railway Workshops a proportion of the heavy repairs carried out on rolling stock might best be regarded as exports. With this difficulty noted, the aggregate results for the manufacturing sector are that 19 per cent of the sales of Kenya's manufactures were sold to Uganda and Tanganyika and 16 per cent outside East Africa which leaves 65 per cent for use in Kenya. Or in round figures one-third was exported and two-thirds retained. Industries for which sales to Uganda and Tanganyika amounted to over $£ 1$ million were Dairying, Grain Milling, Tobacco, Footwear, Soap*, and Metal Products; and those for

[^1]which they were $£^{1} / 2^{-1}$ million were Meat Products. Brewing (excise duty excluded), and Cement. Looked at from the point of view of the importance of the East African market to the industry, the larger industries for which Uganda and Tanganyika took 40 per cent or more of sales were Tobacco, Footwear and Soap*, and those for which it took 20 - 40 per cent included Dairying, Cordage Rope and Twine, Textiles, Clothing, Sawn Timber, Furniture, Paper Products, Paints, Glass, Cement and Metal Products. The major exports outside East Africa are well known - Meat, Basic Industrial Chemicals (soda ash and wattle) and Miscellaneous Chemicals (mainly pyrethrum) all had over £1¹/2million, and were followed by Dairying, Canning, Grain Milling, Cement and Metal Products.
III.

I N D U S T R Y N O T E S

Throughout this part the following remarks apply, unless specifically stated to the contrary:-
(a) Text tables analysing sales, or purchases, of goods and materials exclude goods sold or bought without work being done on them i.e. wholesale or retail transactions.
(b) In text tables giving an analysis of materials purchased in 1961 and 1963 those for 1961 are in fact materials used since this was the way the appropriate question was phrased in 1961.
(c) In text tables showing imports and exports trade with Uganda and Tanganyika is included. The code referred to in the tables is that used in the "Official Import and Export list" and is based on Standard International Trade Classification (original).

* Page 13/14 of this report has been deleted.
3.1 There are no known coal deposits in Kenya. Coal is little used as a fuel except by the cement factory at Bamburi which uses anthracite for the kilns. Practically all of the 42,000 tons of coal and coke imported in 1963 were for this purpose. In 1963 these imports were from South Africa though alternative sources have since been found.


## CRUDE PETROLEUM AND NATURAL GAS

3.2 The only firm which fell within the scope of this industry was engaged in oil prospecting. A second firm was licensed but did no active exploration in 1963. The Mines and Geological Department's Annual Report for 1963 states
"A deep test boring at Walu in the Coast Region was deepened from 9,725 feet to 12,230 feet without encouraging results, and a second deep test at Dodori, in the same region was drilled to a depth of 14,600 feet and eventually abandoned late in the year."
3.3 It will be seen in the appendix tables that over 400 people were employed in the industry and that total expenditure was well over $£ 1$ million in 1963. Prospecting has now been suspended for security reasons.
3.4 The value of the output of the industry has been taken as being equal to the sum of all current costs as collected in the Census so that the 'net output' of the industry equals the labour costs.

## THE METAL MINING INDUSTRY

3.5 The industry was dominated by the Maccalder-Nyanza mine in South Nyanza which was chiefly a copper mine but from which silver and gold were obtained as by-products. These three metals were the only ones mined and silver and gold were also mined by four other, small, concerns. The Mines and Geological department have records of a further four businesses, who had less than five employees, producing silver and gold but even when they were taken into account the Maccalder-Nyanza mine produced 98 per cent of the gold and $99 \cdot 9$ per cent of the silver. The aggregate figures recorded by the Mines and Geological department for all producers are shown below.

Production, 1957, 1961 and 1963

| Product | Quantity |  |  |  | Value |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unit | 1957 | 1961 | 1963 | 1957 | 1961 | 1963 |
|  |  |  |  |  |  | £'000 |  |
| Copper | ton | 2,115 | 2,524 | 2,212 | 422 | 583 | 505 |
|  | $\begin{gathered} \text { 士几ne) } \\ \text { oz } \end{gathered}$ | 7,388 | 22,299 | 30,193 | 92 | 154 | 129 |
| Silver | troy) | 23,051 | 40,731 | 52,422 | 7 | 14 | 25 |
| Total |  | -• | -• | -• | 521 | 751 | 659 |

Source: Annual Reports of Mines and Geological Department.
3.6 The products of the industry are" mainly exported see "below. In 1963 all the copper went to Japan and most of the silver and gold to West Germany. The copper is exported in a semi-refined state and silver and gold as crude ore.

Exports, 1957, 1961 and 1963

|  | duct |  |  | antity |  | Val | ue |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Code | $\begin{gathered} \text { Descrip- } \\ \text { tion } \\ \hline \end{gathered}$ | Unit | 1957 | 1961 | 1963 | 1957 | 1961 | 1963 |
|  |  |  |  |  |  |  | £000 |  |
| 682.01 | Copper | ton | 2,474 | 3,667 | 3,041 | 412 | 510 | 365 |
| 991.06 | Gold | fine | 7,284 | 12,100 | 8,868 | 91 | 151 | 111 |
| $671.0$ <br> (d) | Silver | troy | 22,960 | 37,836 | 44,114 | 7 | 12 | 17 |
| Total |  |  |  |  |  | 510 | 673 | 493 |

Sources Annual Trade Reports.
THE NON-METALLIC MINING INDUSTRY
3.7 The industry was a small one but the statistical position is complicated because many of the large firms who are engaged in this activity go on to process the mined material to such an extent that they are classified as manufacturers. This applies to the soda ash mined at Magadi, to the gypsum and limestone mined at the cement manufacturers; diatomite is regarded as a quarry product. The result is that in 1961 only 2 small establishments were included in the Census under this classification. The table below however shows the production of all non-metallic minerals.

[^2]Text Table 5

| Product | Quantity |  |  | Value |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1957 | 1961 | 1963 | 1957 | 1961 | 1963 |
|  |  | tons |  |  | £'00 0 |  |
| As.bestos | 97 | 135 | 70 | 2 | 5 | 2 |
| Beryl - | 5 | 1 | - |  | - | - |
| Felspar | 120 | 1 | - |  | - | - |
| Graphite | 942 | - | - | 47 | - | - |
| Gypsum | 4,846 | 71 | - | 29 | - | - |
| Kaolin | 1,140 | 729 | 6,558 | 5 | 2 | 5 |
| Magnesite | 104 | 1,723 | 257 | 1 | 4 | 1 |
| Meerschaum | 10 | 1 | 6 | 2 | - | 1 |
| Mica | - | - | 1 | - | - | 1 |
| Pumice | 2,071 | 696 | 280 | 7 | 1 | - |
| Quartz | 1,029 | 10 | 255 | 2 | - | - |
| Vermiculite | 30 | - | 91 | 1 | - | - |
| Total | -• | -• | - • | 97 | 12 | 10 |
| Materials mined by firms in other industries |  |  |  |  |  |  |
| Haw materials <br> for cements- |  |  |  |  |  |  |
| Limestone | - • | - | 488,036 | - - | -• | 129 |
| Clays | -• | -• | 72,515 | -• |  | 5 |
| Volcanic ash |  |  | 832 | -• | -• | 2 |
| Gypsum | - - | 19,697 | 20,401 | - - | 53 | 21 |
| Carbon dioxide | 666 | 638 | 509 | 47* | 44 * | 54* |
| Diatomite | 4,229 | 3,158 | 3,283 | 81* | 48* | 71* |
| Salt | 22,602 | 22,550 | 32,683 | 179 | 183 | 140 |
| Soda ash | 118,440 | 142,430 | 101,870 | 1,339* | 1,589* | 1,284* |
| Soda, crushed raw |  | 2,259 | 2,305 | - • | 17* | 19* |

Sources Annual Reports of Mines and Geological Department.

* valued when sold-after manufacturing process.
3.8 The decline in the industry as shown in the 'total' row in text table 5 needs no emphasis. The graphite mine in South Kitui ceased production in 1960 with the exhaustion of economically extractable rock and gypsum production, by mines independent of the cement manufacturers, has run down steadily since 1957. In the
circumstances it is not altogether surprising that there were only two establishments in the industry as compared with twelve in 1957 Some of the producers of the products given in the upper half of text table had less than five employees and so were outside the scope of the Census.
3.9 Exports of the products of the firms classifiable to the industry were of course negligible; exports of those not so classified will be found under their respective industry's notes. Some non metallic minerals were imported. The 1963 Trade Report records $£ 37,000$ of felspar and $£ 36,000$ under the heading 'not elsewhere stated'.


## THE QUARRYING INDUSTRY

3.10 This industry was much smaller than in 1957 due to the decline in demand for its product from the building trade. The full extent of the decline in construction will be found in the notes on that industry but the number of establishments and the production of this industry fell by over 50 per cent and employment by over 75 per cent. These falls would have been still greater but for the development of a number of new products as shown below:-

Sales, 1957 and 1963

| Text Table 6 | $£^{\prime} 000$ |  |
| :---: | :---: | :---: |
| Product | 1957 | 1963 |
| Ballast | 402 | 285 |
| Sand | 125 | 60 |
| Diatomite products | - | 50 |
| Building stone | 602 | 20 |
| Coral blocks | 34 | 19 |
| Other | - | 79 |
|  | 1,163 | 513 |

3.11 It will be seen that the almost complete standstill in the building of domestic dwellings which are heavy users of stone, and the change in building techniques to the greater use of cement and glass, led to the greatest fall being in the value of sales being in building stone. Since stone quarrying is very labour intensive this explains why employment in the industry fell by more than production. In 1957 the diatomite producer was included in the 'non-metallic minerals' industry and in both 1957 and 1961 another diatomite mine was operating which went to process the material to such an extent that it was classifiable to the manufacturing sector.
3.12 Material costs $(£ 86,000)$ were only a small part of the costs of the industry as can be seen in the appendix tables. Transport costs were almost as large (£84,000) and labour costs were double this figure $£ 170,000$ ). These large labour costs explain why value added and net output were a high proportion of production.
3.13 As usual this industry was dominated by the Kenya Meat Commission and the Uplands Bacon Factory; over 95\% of the sales of the industry were from these concerns. There was one less establishment in 1963 than in 1961 due to the closure of the A.L.M.O. abattoir at Archers Post. It should be noted that many small municipal abattoirs were excluded from the Census because of the difficulty of collecting figures for them - though not all of them will employ more than five people and often the work is done by the butchers who pay a fee for the use of the facilities provided..
3.14 The rapid expansion in the period 1957-1961 (17 per cent per annum) could not be expected to continue and in the period 1961 to 1963 it fell to $6 \frac{1}{2}$ per cent. This reason for this slowing down was fall in pig production on the farms which led to a decline in the production of bacon, pork, ham, etc. See text table 7, from which it will also be seen that beef sales were the only product to show a significant increase.

Sales, 1961 and 1963
Text Table 7

| Product | Quantity |  |  | Value |
| :---: | :---: | :---: | :---: | :---: |
|  | Unit | 1961 | 1963 | 1963 |
| Cattle and small stock products:- |  |  |  | £'000 |
| Beef | ton | 13,400 | 17,000 | 2,168 |
| Veal |  | 105 | 125 | 24 |
| Mutton |  | 1,380 | 1,360 | 190 |
| Lamb |  | 75 | 175 | 46 |
| Goat meat |  | 700 | 780 | 111 |
| Corned beef | '000 | 12,656 | 12,810 | 1,396 |
| Canned tongues | tins | - | 32 | 9 |
| Beef extract | ton | 160 | 250 | 344 |
| Other (including hides and skins) | -• | -• | -• | 909 |
| Pig products:- |  |  |  |  |
| Pork (and offals) <br> Cooked meats | ton | 1,510 | $\begin{aligned} & 900 \\ & 205 \end{aligned}$ | $\begin{array}{r} 167 \\ 93 \end{array}$ |
| Bacon <br> Ham |  | 1,085 | $\begin{aligned} & 775 \\ & 220 \end{aligned}$ | $\begin{array}{r} 272 \\ 82 \end{array}$ |
| Pies |  | 945 | 83 | 19 |
| Sausages |  |  | 625 | 173 |
| Canned meats |  | 40 | 33 | 9 |
| Lard |  | -• | 130 | 24 |
| Other |  | -• | - • | 12 |
| Total | -• | -• | -• | 6,046 |
|  |  |  |  |  |

3.15. The industry is one of Kenya's major exporting industries. After a period of very rapid growth in exports, following the establishment of the canning plant in 1558, growth was slower and 1963 exports were $£ 150,000$ more than in 1961; but as those to Uganda and Tanganyika fell by about $£ 130,000$ this was achieved by increasing exports to countries outside East Africa by some $£ 280,000$ - a 12 per cent increase to these markets. Exports of pork products to hard earned export markets were maintained - although at times this necessitated imports. Beef exports outside East Africa rose by $£ 180,000$ (a 43 per cent increase) owing to the development of the Persian Gulf market and also to shipments to the Congo, but were offset by the sharp decline of $£ 90,000$ in beef exports to Uganda and Tanganyika. Pork exports to the latter countries also fell sharply. Corned beef exports to the United Kingdom encountered some price competition in 1963 and the average unit value therefore fell.

$$
\text { Exports, } 1961 \text { and } 1963
$$



Source: Annual Trade Reports

* Remainder of S.I.T.C. division 01 - "meat and meat preparations"
3.16 Imports were naturally small with such a large local industry; however, they were not entirely insignificant (see text table 9). The beef and veal imports were all from Uganda and Tanganyika and although these imports fell, this was offset by a rise in imports of tinned meats from Uganda and Tanganyika'. These trebled in the period so that in 1963 they accounted for over two-thirds of the tinned meat imports. The bacon imports were made to supply the home market when some heavy export orders were being fulfilled, it being' considered desirable not to refuse such orders.

Imports of Finished Products,
1961 and 1963

Text Table 9


Sources Annual Trade Reports.

* remainder of S.I.T.C. division 01
3.17 Obviously by far the greater part of the purchases of the industry $(£ 5,039,000)$ were of local livestock with some packing materials ( $£ 360,000)$ and other small items used in the manufacture of the products listed in table 10. Table 10 below shows livestock purchased by the Kenya Meat Commission and Uplands Bacon Factory. Other producers are small and would not change the trends. Cattle and small stock purchases were still very high in 1963. There is some concern regarding the quantity of stock which will be available in future years and steps are being taken to ensure it is adequate. Pig purchases reached a new low in 1963 and there seems to be no immediate prospect of a recovery to the levels which prevailed a few years ago.

Livestock Slaughtered, 1959, 1961 and 1963
Text Table $10 \quad$ '000 head

|  | 1959 | 1961 | 1963 |
| :--- | ---: | ---: | ---: |
| Cattle | 127.3 | 165.1 | 162.2 |
| Calves | 4.0 | 2.1 | 2.0 |
| Sheep | 80.6 | 98.2 | 93.5 |
| Lambs | 4.5 | 4.4 | 8.0 |
| Goats | 66.0 | 57.5 | 68.0 |
| Pigs | 94.5 | 60.9 | 48.3 |

Source: Kenya Statistical Digest.

THE DAIRY PRODUCTS INDUSTRY
3.18 This industry consisted very largely of the establishments owned by Kenya Cooperative Creameries Limited with about 93 per cent of the sales being from this organization. In addition two other firms in the industry were subsidiary or associate companies. During the year the creamery at Sotik closed due' to falling sales in that area.
3.19 The industry continued to expand and sales, purchases and employment were all at record levels in 1963 although there were fewer establishments with the closure of some small, marginal, factories. Sales are shown in text table 11. It will be seen that the value of sales of meat products rose. Sales of butter were helped by higher prices in the United Kingdom following a quota agreement; those of ghee rose mainly because of increased exports - see table 13. In addition to the output of the firms in the industry some butter, cheese and ghee were manufactured on farms: the quantities are shown in table 12.

Sales, 1961 and 1963

Text Table 11

| Product | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Unit | 1963 | 1961 | 1963 |
|  |  |  | $£^{\prime} 000$ |  |
| Wholemilk | $\begin{aligned} & \text { '000 } \\ & \text { gall. } \end{aligned}$ | 10,397 | 1,821 | 2,086 |
| Butter | ton | 5,145 | 1,696 | 1,812 |
| Ghee |  | 936 | 307 | 413 |
| Cream and buttermilk |  | - - | 19 | 24 |
| Cheese | ton | 592 | 186 | 192 |
| Ice cream |  |  | 103 | 150 |
| Condensed milk |  | . | 23 | 28 |
| Wholemilk powder | ton | 501 | 64 | 83 |
| Skim milk powder |  | 330 | 28 | 45 |
| Other* | - | - | 64 | 20 |
| Total | - | -• | 4,311 | 4,853 |

* Casein, skim milk, frozen foods, tinned milk and mawa.

Marketed Farm Production of Dairy Products, 1961 and 1963
Text Table 12

| Product | 1961 | 1963 |
| :---: | :---: | :---: |
| Butter* | 115 | 129 |
| Ghee | 275 | 127 |
| Cheese* | 75 | 58 |

Sources Kenya Statistical Abstracts and Department of Agriculture Annual Report.

* Large farms

壬 Small farms
3.20 A large part of the production of the industry was for export as is shown in text table 13. Almost all of the fresh condensed milk exports went to Tanganyika and Uganda together with a large part of the cheese exports. But for butter, ghee and dried milk these countries took only onethird of all exports. It will be seen that most of the increase in production was due to increased exports rather than to increased local consumption.

Exports, 1961 and 1963
Text Table 13

| Product |  | Quantity |  |  | Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Description | Unit | 196I | 1963 | 1961 | 1963 |
|  |  |  |  |  | £'000 |  |
| 021.01 | Fresh milk and cream | $\begin{aligned} & \text { '000 } \\ & \text { gOls. } \end{aligned}$ | 2,209 | 2,643 | 378 | 461 |
| 023.01 |  | ton | 2,726 | 3,224 | 747 | 968 |
| 023,01 |  |  |  |  |  |  |
| (b) | Ghee | " | 528 | 1,037 | 210 | 383 |
| 024.01 | Cheese | " | 217 | 229 | 70 | 73 |
| 029, 09 | Ice cream | " | 52 | 62 | 11 | 12 |
| 022.01 | Condensed or evaporated milk and cream | " | 52 | 121 | 10 | 12 |
| $022.02$ <br> (b) | Skim milk powder | " | 475 | 166 | 66 | 24 |
| $022.2$ <br> (c) | Other dried milk | " | 428 | 570 | 79 | 131 |
| 029.09 (b) \& (c) | Other dairy products | " | 48 | 1 | 5 | - |
|  | Total | - | -• | . | 1,576 | 2,064 |
| of which | to:- |  |  |  |  |  |
| Uganda Outside | nd Tanganyika East Africa | - | $\cdots$ | $\cdots$ | $\begin{aligned} & 951 \\ & 725 \end{aligned}$ | $\begin{array}{r} 1,107 \\ 953 \end{array}$ |

## Sources Annual Trade Reports.

3.21 Imports of dairy products were surprisingly large (text table 14) but it is anticipated that these will fall through the production of comparable local products; for example dried milk for infants is now being made by Kenya Cooperative Creameries Limited under licence from a well known English manufacturer. The ghee imports were from Tanganyika but almost all the other imports came from Europe.

Imports of Finished. Products, 1961 and 1963

Text Table 14

| Product |  | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Code |  | 1961 | 1963 | 1961 | 1963 |
|  | Ghee | tons |  | £'00 |  |
| 023.0100 |  | 155 | 226 | 41 | 59 |
|  |  |  |  |  |  |
| 024.01 | Cheese | 53 | 57 | 23 | 25 |
| $029.09$ <br> (a) | Ice cream | 28 | 31 | 4 | 5 |
| 022.01 | Condensed | 1,620 | 1,414 | 159 | 151 |
|  | Dried milk:- |  |  |  |  |
| 022.02 |  |  |  |  |  |
| (a) | Infants | 139 | 167 | 69 | 75 |
| ( b ) | Skimmed | 739 | 674 | 79 | 85 |
| (c) | Others | 58 | 38 | 22 | 15 |
| $029.09$ <br> (b), (c) | Other dairy products | 93 | 80 | 36 | 32 |
|  |  | 2,885 | 2,687 | 433 | 447 |
| of which from:- |  |  |  |  |  |
| Uganda and Tanganyika |  | 1892,695 | $\begin{array}{r} 250 \\ 2,436 \end{array}$ | 45387 | 62 |
| Outside East Africa |  |  |  |  | 384 |

Source: Annual Trade Reports.
3.22 Purchases "by the industry were of course largely milk, part of which is in the form of butterfat. These purchases which are shown in text table 15 were equivalent to some 46 million gallons of which 10.4 million gallons were resold as wholemilk (see text table l5)' About 25 per cent of these purchases came from African farmers. About 5 per cent of the butterfat purchases came from the North Mara district of Tanganyika and helped to overcome a shortage of Kenya butterfat. Inevitably there has been a temporary disruption in supplies to the industry because of the massive takeover of dairy farms for Settlement and this was aggravated by a very dry spell in 1963. However, the Kenya Cooperative Creameries' report for the year 1963/4 describes the situation as "satisfactory".

Materials Purchased, 1963
Text Table I5

| Material | Quantity | Value |
| :---: | :---: | ---: |
| Milk |  | £'000 |
| Butterfat | $15,925,000$ gallons | 1,712 |
| Skim milk powder | $5,07.0$ tons | 1,639 |
| Ice cream ingredient | $\ldots$ | 4 |
| Other | $\ldots$ | 17 |
| Packing materials |  | 1 |
| Total | $\cdots$ | 317 |
|  |  | 3,691 |

THE CAMED FRUIT AND VEGETABLE INDUSTRY
3.23 Four firms were operating in this industry in 1963 as compared with five in 1961, one of the latter firms now having fewer than 5 employees. The industry, therefore, consisted of two very large firms and two very small ones. Employment fell from 1,165 to 994, "but this is misleading as one firm was employing an unusual amount of casual labour in 1961. The output of the industry rose from $£ 745,000$ to £1,011,000, (an increase of 35 per cent), although because of increased costs the increase in net output was only 7 per cent. Sales are shown below.

Sales, 1961 and 1963

Text Table 16

| Product | V a l ue |  |
| :---: | :---: | :---: |
|  | 1961 | 1963 |
| Pineapples and juice Other fruit and juice Vegetables <br> Jam <br> Other | 660 | $\begin{array}{r} 803 \\ 20 \\ 157 \\ 82 \\ 9 \end{array}$ |
| Total | 660 | 1,071 |

3.24 A large part of the output of the industry was exported as may be seen from text table 17. (it should be remembered that the valuation of exports was usually at Mombasa whereas sales were valued ex-factory). From the aggregate figures it is evident that practically all the increase in production was exported. Although pineapples were by far the most important export, other products of the industry had been increasing in importance and most products shared in the 10 per cent increase in exports. Much of the pineapple and fruit concentrate exports were to Europe, and Uganda and Tanganyika took only a small proportion of total exports. But these countries took practically all the exports of jams and jellies and one-third of the tinned vegetables.

Exports, 1961 and 1963
Text Table 17


Sources Annual Trade Reports.
3.25 Imports of products of the industry were substantial but declined a little between 1961 and 1963. Details are shown below. Almost all these imports were from outside East Africa.

Imports of Finished Products, 1961 and 1963
Text Table 18

| Product |  |  | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Description | Unit | 1961 | 1963 | 1961 | 1963 |
| $053.01$ | Preserved fruits | ton | 379 | 504 | £'000 |  |
|  |  |  |  |  | 56 | 71 |
| 053.04 | Fruit juices | $\begin{array}{r} \text { '000 } \\ \text { galls. } \end{array}$ | 33 | 31 | 27 | 22 |
| 053.03 | Jams, Jellies, etc. | ton | 444 | 427 | 69 | 68 |
| 055.02 | Tinned <br> Vegetables | " | 533 | 497 | 131 | 113 |
| Total |  |  | . | . | 283 | 275 |

[^3]3.26 The materials used in the industry were mainly local; the fruit and vegetables being grown locally and the tins which are the main packing material being produced at a Thika factory. (See the metal products industry).

Materials purchased, 1961 and 1963
Text Table 19

| Materials | Quan- | Cost |  |
| :---: | :---: | :---: | :---: |
|  | 3963 | 1961 | 1963 |
|  | tons |  |  |
| Pineapples | 25,740 | 72 | 18? |
| Other fruit | 480 |  |  |
|  |  | 71 | 7 |
| Vegetables | 1,900 |  |  |
| Sugar | 1,820 | (84) | 59 |
| Packing materials Cans |  | 249 | 285 |
| Other | $\cdots$ |  | 65 |
| Other |  | - | 9 |
| Total | . | 476 | 699 |

3.27 It may be seen that the increase in material costs corresponds reasonably with the increase in production (47 per cent compared with 36 per cent) and the failure of net output to rise by more than 7 per cent was due to a sharp increase in the 'non-industrial' costs.

CANNED FISH AND OTHER SEA FOODS
3.28 There was no fish canning plant in Kenya. There was some quick freezing of both lake and sea fish but the firms engaged in this activity were not within the scope of the Census. Commercial fishing in Kenya has very great possibilities and the current Development Plan states that technical assistance is being sought for an investigation into the potentialities of a fish canning industry. This would exploit the very extensive shoals of tuna known to exist off the Kenya coast.
3.29 At the moment Kenya is a net importer of fish. In 1963 imports were valued at about $£ 200,000$ divided fairly evenly between "chilled and frozen", "salted, dried or smoked" and "tinned". Exports were valued at $£ 46,000$ and were largely "fresh, chilled and frozen".
3.30 The number of establishments in the industry a0gain fell with the closure of a number of the smaller mills. Presumably these were not large enough to compete with the very large mills and yet tod large to compete with the many very small part-time millers. The latter were exceedingly numerous but as they invariably have less than five employees fell outside the scope of the Census. As a consequence of the fall in establishments, employment and production also fell. In the case of production however the decline was proportionately less than that for employment and may be attributed to a decline in the output of maize products by existing mills as well as to the loss of production through closures.

Sales, 1961 and 1963
Text Table 20

| Product | Quantity | Value |  |
| :---: | :---: | :---: | :---: |
|  | 1963 | 1961 | 1963 |
|  | '000 tons | £'000 |  |
| Wheat flour and atta | 70.6 | 3,984 | 3,934 |
| Maize flour and meal | (70.0) | 2,761 | 2,199 |
| Maize grinding receipts | . . | 23 | 70 |
| Wheat feeds and other animal feeds | 37.0 | 683 | 768 |
| Rice and rice dust | -•• | 224 | 279 |
| Coffee hulling receipts | -•• | 339 | 341 |
| Crushed oil and cake | 5.5 | 112 | 172 |
| Cotton lint |  | 21 | 21 |
| Other, including spices and dhalls |  | 475 | 664 |
| Total | -•• | 8,623 | 8,450 |

3.31 Sales by product are analysed in text table 20 and it will be seen that the reason for the decline in production was a fall in the amount of maize milled. Wheat flour sales show little change and the sales of the other, minor, products increased. In the case of maize 1961 was probably a year in which sales were exceptionally high, whereas in 1963 supplies had fallen to a low level. The situation with regard to wheat flour is set out in text table 21.

Wheat Flour Production and Consumption in Kenya, 1961-1963
Text Table 21

|  |  |  |
| :---: | :---: | :---: |
|  | 1961 | 1963 |
|  | 68.6 | 70.6 |
| Consumption | 51.1 | 52.6 |

Source: Economics Division, The Treasury, E.A.C.S.O.
3.32 It will be seen that production and consumption both rose, the former by more than the latter. The difference between the two was entirely due to exports to Uganda and Tanganyika. Whilst consumption can be expected to continue to increase (in 1964 it was 11 per cent higher than in 1963), exports to Tanganyika and Uganda will fall with increased milling capacity in those countries, so that production may fall in the near future. Indeed it probably would have done so in 1963 but for the closure of a mill at Jinja in Uganda and the temporary production of its normal output at a Kenya mill while a new mill was under construction. The recent closure (September 1964) of a mill at Nakuru is confirmation of this trend.
3.33 Exports of all products which belong to the industry are show below. Those outside East Africa were mainly bran, pollard- etc. and, particularly in 1963, maize flour. Exports of the latter fluctuate according to whether there is a domestics surplus and are made at a loss.

Exports, 1961 and 1963
Text Table 22

| Product | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: |
| Code Description | 1961 | 1963 | 1961 | 1963 |
| 046.01 Wheat flour and meal <br> 047.02 Maize flour and meal <br> 042.02 Rice (not in the husk) <br> 055.04 Flour and flakes of potatoes, fruit and vegetables <br> 081.02 Bran, pollard, etc. <br> Total <br> of which to:- <br> Tanganyika and Uganda Outside East Africa | tons |  | £'000 |  |
|  | 14,165 | 10,494 | 765 | 575 |
|  | 2,722 | 9,386 | 84 | 227 |
|  | 4,086 | 2,741 | 240 | 190 |
|  | 515 | 899 | 39 | 60 |
|  | 7,929 | 7,209 | 115 | 114 |
|  | -• | -• | 1,243 | 1,167 |
|  | : : | : ! | $\begin{array}{r} 1,061 \\ 182 \end{array}$ | $\begin{aligned} & 839 \\ & 327 \end{aligned}$ |

Source: Annual Trade Reports.

Materials Purchased, 1961 and 1963

Text Table 23

| Material | $\begin{aligned} & \text { Quan- } \\ & \text { tity } \end{aligned}$ | Value |  |
| :---: | :---: | :---: | :---: |
|  | 1963 | 1961 | 1963 |
|  | '000 tons | £'000 |  |
| Wheat and mixers | 86.0 | 2,707 | 2,666 |
| Maize | 70.0 | 2,390 | 1,885 |
| Rice | -• | 189 | 242 |
| Groundnuts and copra | - • | 14 | 37 |
| Cotton seed and other seeds | -• | 118 | 144 |
| Raw feeds | 17.0 | 355 | 407 |
| Packing | -• | 200 | 184 |
| Other | -• | 395 | 439 |
| Total | -• | 6,747 | 6,005 |
|  |  |  |  |

3.34 The changes in raw material purchased naturally corresponded closely with the changes in the sales of finished products. About 9 per cent of the quantity of wheat used was imported; this was done to improve the baking qualities of the flour but investigations are now taking place (1964) to determine future policy with regard to these importations. Practically all the remaining material purchases were of local produce although a small amount of chemicals were imported for use in the production processes.

## TEE BAKERY INDUSTRY

3.35 This industry was another of those in which the trend seen in 1957-61 continued in the period 1961-63 which means that the number of establishments and the number of persons engaged again fell, although the value of production per person engaged continued to rise. In 1963 however the absolute value of production was a little (4 per cent) lower than in 1961; this was mainly due to the closure of firms operating in 1961. Those firms operating in both 1961 and 1963 reported a 4 per cent rise in sales. Although there were a fair number of establishments (37) many of these were small and the 25 with 5-19 employees accounted for just under 20 per cent of sales and the 2 very large establishments, each with over 100 employees, for 50 per cent of the sales. The establishments were well scattered throughout the country and only 8 were in Nairobi.
3.36 In an industry with so many small firms it was difficult to obtain figures of quantity and sales by product but more information was obtained than had been possible in previous years.

Sales. 1961 and 1963
Text Table 24

| Product | Quan- <br> tity | Value |  |
| :---: | :---: | :---: | :---: |
|  | 1963 | 1961 | 1963 |
| Bread, buns, rolls, scones, <br> etc. <br> Biscuits <br> Cakes and pastries | 40.2 <br> million <br> lbs. | £'000 |  |

3.37 Biscuits are an established, export and the text table below shows that in $1961 / 63$ there was a modest increase (5 per cent by quantity). There is also a very small export trade in bakery products other than biscuits; it was valued at $£ 7,500$ in 1963 and was mostly to Uganda and Tanganyika. There were also some biscuit imports but these fell in 1961/63 by 9 per cent (by quantity) with the increasing diversity of local production.

Biscuit Exports and Imports, 1961 and 1963
Text Table 25


Source: Annual Trade Reports.
3.38 Raw material purchases were also difficult to analyse by commodity but, as in the case of sales, more detailed figures were obtained in 1963 than previously.

Text Table 26

3.39 As total wheat flour sales in Kenya were about 52,600 tons (see text table 2l) bakers' purchases at about " 16,400 tons accounted for 31 per cent of these. In 1963 some flour and sugar were imported (see the grain milling and the sugar industry) so the above purchases were not entirely local.

## THE SUGAR INDUSTRY

3.40 One small jaggery factory which had been operating in 1961 had closed down by 1963 but this makes no significant difference to the industry as it is effectively made up of the two large producers and the fall in employment from 1,666 persons to 1,500 therefore reflects a reduction in employment by the two large firms rather than the closure of the small one. The factory at the Coast had been in some difficulties and was in receivership and it was this which caused the fall in employment. This has affected production in 1964 but did not do so to any appreciable extent in 1963. 1963's production was 14 per cent up on 1961's and this expansion took place entirely in 1963 the figure for 1962 being the same as that for 1961 (see text table 27 below). It should be noted that because the financial year of one of the large producers ended on 30th June, 1963 the figures obtained in the Census do not correspond exactly with those in text table 27 as the latter refer exclusively to the calendar year. As well as refined sugar, spirits and molasses were produced as by-products.
3.41 The expansion in production has been slower than expected and indeed in 1964 fell by 7 per cent. The building of a new factory has, however, been begun at Muhoroni and it is hoped that this will begin production in 1965. Additional new factories are planned and the existing factories' output should rise as they overcome difficulties at present hindering production. 1963 saw the continuation of the trend towards all Kenya's needs being met by production within East Africa and imports from the new sugar projects in Tanganyika began. The fall in consumption in 1963 shown in text table 27 is thought to have been due to a fall in stocks held by retailers and whole salers rather than a real fall in purchases by consumers. Consumption in 1964 picked up to 103,500 tons.

Consumption, Production and Imports, 1961-1963
Text Table 27 tons

|  | 1961 | 1962 | 1963 |
| :---: | ---: | ---: | ---: |
| Imports from:- |  |  |  |
| Tanganyika | - | - | 4,600 |
| Uganda | 33,000 | 35,800 | 40,300 |
| United Kingdom | 14,600 | 20,700 | 6,300 |
| Madagascar | 6,000 | 2,000 | 1,900 |
| Poland | - | 200 | 4,000 |
| South Africa | 5,400 | 2,600 | 1,500 |
| Other | 59,100 | 64,100 | 60,500 |
| Total Imports | 32,600 | 32,600 | 37,100 |
| Production | 92,000 | 98,800 | 96,600 |
| Consumption |  |  | 2,000 |

Sources Economics Division, The Treasury, E.A.C.S.O.
3.42 All the sugar produced was bought at a fixed price (about $£ 46$ per ton ex-factory, excluding duty) and its distribution handled by the Ministry of Commerce and Industry. The rise in the value of production of sugar must, therefore, correspond exactly to the increase in production as the basic price in 1963 was the same as in 1961. The value of production as recorded in the Census was $£ 1,643,000$ (as mentioned above one finals financial year ends at the end of June) and in addition to this, $£ 623,000$ was paid in excise duty.
3.43 About 90 per cent of the material costs of the industry were the costs of sugar cane but this figure is an approximation as an estimated value has to be placed on the cane grown by the factory. About 6 per cent of the material costs were imported. The industry is a fairly heavy user of fuels.

THE CHOCOLATE AND SUGAR CONFECTIONERY INDUSTRY
3.44 The industry appears to be very small - it employed only 87 people in 1963 - but it is one of these in which the output of establishments with less than five employees, and of establishments whose main activity is not confectionery making, is probably significant. No very large producers of the latter kind were known in 1963 but a well known Nairobi firm has since begun to manufacture, under licence, some popular brands of sweets.
3.45 Although the value of production was maintained both employment and net output fell; this was partly because of the closure of one small firm but employment in the remaining firms also fell. Sales are shown in table 28.

Text Table 28

| Product | Quantity | Value |  |
| :---: | ---: | ---: | ---: |
|  | 1963 | 1961 | 1963 |
| Sugar confectionery | tons | $£{ }^{\prime} 000$ |  |
|  | 1,030 | 123 | 110 |
|  | •. | 31 | 56 |
|  | •. | 154 | 166 |

3.46 There was a small export trade in sugar confectionery which amounted to £30,000.in 1963; £6,000 of this was to countries outside East Africa. Imports are "shown in text table 29 and clearly accounted for a large proportion of consumer's demand for the products of the industry, even when allowance is made for some manufacturing being carried on by firms Outside the industry. All the chocolate confectionery came from outside East Africa and 70 per cent (by value) of the sugar confectionery.

Imports of Finished Products, 1961 and- 1963
Text Table 29

| Item |  | Quantity |  | Value |  |
| :---: | :--- | :---: | :---: | :---: | :---: | :---: |
| Code | Description | 1961 | 1963 | 1961 | 1963 |
| 062.01 | Sugar <br> confectionery <br> Chocolate <br> confectionery | 1,316 | 1,528 | 225 | 268 |

Source: Annual Trade Reports.
3.47 Since the industry consisted of only two firms raw material costs cannot be given and have been combined with those of the Sugar Industry. Materials used were chiefly sugar ( 1,000 tons in 1963) and some chemicals and flavourings.

## MISCELLANEOUS FOODS

3.48 The contradictory movement in establishments (up from 9 to 13) and production (from £507,000 to £589,000) compared with numbers engaged (down from 672 to 535) was a result of the curtailment of output at one factory with an extremely low (value of production) : (persons employed) ratio.
3.49 As a 'miscellaneous' industry the establishments in it naturally lacked homogeneity and were diverse in product, size, and location. The analysis by the value of sales is shown below:

Text Table 30
£'000

| Product | 1961 | 1963 |
| :---: | :---: | :---: |
| Animal foods | 256 | 371 |
| Rice | 82 | 105 |
| Crisps, peanuts, <br> spices, etc. <br> Cashew nuts <br> Other | 59 | 63 |
| Total | 39 | 17 |
|  |  |  |

3.50 Many of the goods which by themselves are products of this industry were made as subsidiary products by producers whose major activity led them to be classified to some other industry. Thus margarine was made by a firm in the soap industry, spices by firms in the grain milling industry, coffee roasting was carried on by the big trading firms who were outside the Census altogether, and so on. For this reason alone the exports in the table that follows Would be greater than the sales figures above. In addition some of the items in the table were made up of goods part of which were not products of the industry but as no subdivision of items shown in the Annual Trade Reports is possible, these cannot be excluded.

Principal Exports, 1961 and 1963
Text Table 31


Source: Annual Trade Reports. * includes unprocessed nuts.
3.51 There were imports, largely from outside East Africa, of the industry's products but as in the case of exports it is impossible to subdivide items in the Trade Reports part of which belong to the industry and part does not. But it seems best to include them here for the sake of completeness.

Principal Imports of Finished Products, I96I and 1963

|  | Product | Quan | tity |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Description | 1961 | 1963 | 1961 | 1963 |
| 048.03 |  |  | ns |  | 00 |
|  | Macaroni, spaghetti, noodles, etc. | 225 | 220 | 30 | 27 |
| 071.03 | Coffee extracts and essences | 50 | 64 | 70 | 96 |
| 075 | Spices, ground or unground | 241 | 221 | 45 | 40 |
| 081.04 Meat meal and fish meal |  | 361 | 578 | 13 | 30 |
| 081.09 Food waste and prepared animal food n.e.s. |  | 1,109 | 1,478 | 53 | 61 |
| 091.01 | Margarine | 54 | 77 | 9 | 14 |
| 099.09 Food preparations n.e.s. |  | -• | -• | 178 | 194 |
| Total |  | -• |  | 398 | 463 |
| of which from:- <br> Uganda and Tanganyika <br> Outside East Africa |  |  |  |  |  |
|  |  | -• | -• | 40 | 71 |
|  |  | -• | -• | 358 | 392 |

Source: Annual Trade Reports

## SPIRITS INDUSTRY

3.52 A local factory "began the production of spirits in 1963. The principal product was gin of which two brands were made, but some brandy and vodka were also produced. The initial planned production capacity was $30,000-40,000$ proof gallons annually. That there was scope for import substitution may be seen in text table 33. Customs figures show that stock room receipts (i.e. production) in 1963 were 15,640 proof gallon, (for the first nine months of 1964 the figure was 10,300 proof gallons). Of this amount 4,010 proof gallons valued at $£ 10,000$ (excise excluded) were sent to Uganda and Tanganyika. Sales by the industry were valued at $£ 93,000$ of which $£ 74,000$ was sales of gin (both figures include excise duty) but since stocks were being built up during the year production was much greater than this - £149,000 including excise duty and £52,000 excluding excise duty. (The rate of excise duty in 1963 was Shs.170/- per proof gallon; in the 1964 budget this was reduced to Shs.153/- to assist the industry).

Spirit Imports, 196 I and 1963

| Product |  | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Description | 1961 | 1963 | 1961 | 1963 |
|  |  | '000 proof gallons |  | £'000 |  |
| 112 - |  |  |  |  |  |
| 04 (a) | Brandy | 44 | 30 | 83 | 73 |
| 04 (b) | Gin | 33 | 13 | 53 | 16 |
| 04 (c) | Whisky | 82 | 62 | 223 | 169 |
| 04 (d) | Rum | 2 | 1 |  | 2 |
| $\begin{aligned} & 04 \text { (e) } \\ & \& \quad \text { (f) } \end{aligned}$ | Other distilled alcoholic beverages | . . |  | 12 | 13 |
|  |  | $\cdots$ | . | 374 | 273 |

Source: Annual Trade Reports
3.53 The consumption of spirits has been declining steadily over recent years and in 1963 was only half the level reached in the year of 1955 so the downward trend in imports 3hown in text table 33 is not wholly due to local production. But the decline in gin imports between 1961 and 1963 is sufficiently sharp for it to be attributable to this factor.
3.54 The costs of an industry consisting of a single firm may not be revealed but purchases were mainly of casked brandy and of neutral spirit; packing materials were also an important item. Disregarding packing materials practically all the other materials used were imported.

## WINE INDUSTRY

3.55 There is no wine industry in Kenya. Imports in 1963 amounted to 215,000 imperial gallons valued at $£ 170,000$.

## THE BREWERY INDUSTRY

3.56 This is one of the largest industries in the country and indeed, with the industrial classification used, its net output was greater than for any other industry in the manufacturing sector. The industry was made up of two quite different types of firm. Firstly there were the "brewers operating on a large scale for the national market; secondly there were the small scale brewers, whose products were consumed more or less 'on the spot ${ }^{1}$, and who are mainly municipal breweries. Of the large breweries three are in Nairobi (where there is also a malting factory) and one in Mombasa; the eleven small breweries are scattered throughout the country. Their relative sales are shown below; (it should be noted that production increased by more than sales).

Sales, 1961 and 1963
Text Table 34

3.57 A considerable part of the production of Kenya beer is exported and interterritorial trade is shown below. It will be seen that on the whole exports were static, an increase in those to Tanganyika being offset by a fall in those to Uganda. With the need to balance interterritorial trade exports cannot be expected to increase in the immediate future. The increase in imports from outside East Africa reflects the increased quantity of stout (from Eire) imported by one of the breweries for resale.

Exports and Imports of Beer,* 1961 and 1963

Text Table 35

|  | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1961 | 1963 | 1961 | 1963 |
|  | 000 Imp. Gall. |  | £'000 |  |
| Uganda | 436 | 313 | 152 | 100 |
| Tanganyika | 1,585 | 1,709 | 546 | 581 |
| Other countries | 25 | 6 | 15 | 4 |
| Total | 2,046 | 2,028 | 713 | 685 |
| Imports from:- |  |  |  |  |
| Uganda | 20 | 48 | 7 | 18 |
| Tanganyika | 12 | 10 | 4 | 4 |
| Other countries | 135 | 176 | 71 | 97 |
| Total | 166 | 233 | 82 | 109 |

Sources: Annual Trade Reports

* S.I.T.C. item 112.03 (includes ale, stout and porter, and other fermented cereal beverages).
3.58 With increased production, and relatively little change imports and exports, consumption must obviously have increased. This is shown in the table below in quantity terms. 1t should be noted that this table is in units of standard gallons which is a unit of the strength of the beer used for excise purposes whereas the previous text table used the normal liquid volume measure, the imperial gallon).

Consumption in Kenya of Beer Produced in East Africa
1961 and 1963

| $\begin{aligned} & 1961 \\ & 1963 \end{aligned}$ | Production | Interterritorial Trade |  | Other Exports* | Con- <br> sump- <br> tion |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Exports | Imports |  |  |
|  | 6,563 | 1,497 | 23 | 290 | 4,798 |
|  | 7,196 | 1,470 | 42 | 319 | 5,449 |
| Percentage change | + 9.6 | - 1.8 | + 83 | + 10 | + 13.6 |

Sources Annual Trade Report 1963, Table VII;
1961, Table IX

* Includes sales to N.A.A.F.I.
3.59 Excise duty paid in 1963 on ,the East African beer consumed in Kenya was $£ 2,154,000$ and that on production would he correspondingly more. (Within East Africa excise duty is transferred to the consuming territory when the territory of consumption differs from that of production). Import duty collected was £95,000.
3.60 The malt factory used locally grown barley although it is still necessary to import some malt. As shown in text table 34 malt production in 1963 was much the same as in 1961. Imports of malt in 1963 were 2,386 tons valued at $£ 142,000$ compared with 3,311 tons, value £202,000 in 1961.
3.61 The large breweries main inputs are malt, sugar and hops together with some water and chemicals. Bottles, corks and labels are of course an important item of expenditure and the position with regard to such packing materials is complicated by the practice of selling and then buying back the bottles and crates. For this reason the fall in the packing materials costs in the table below should be regarded as a peculiarity of the accounting methods used; with the increased production 'true' packing material costs" in 1963 must have been higher than in 1961.

Materials Purchased, 1961 and 1963
Text Table 37

|  | Import <br> Content 1963 | Quantity 1963 | Value |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1961 | 1963 |
|  | \% | ton | £'000 |  |
| Malt | 33 | 5,600 | 392 | 457 |
| Sugar | . . | 640 | 41 | 43 |
| Hops and hop concentrate | 100 | -• | 50 | 74 |
| Barley | - | -• | 157 | 201 |
| Other | -• | - - | 32 | 30 |
| Packing materials | -• | -• | 184 | 159 |
| Total | -• | -• | 856 | 963 |
| ```Small scale brewers - total``` | - | -• | 67 | 96* |

* includes material costs of the firm in the Spirits Industry.
3.62 Of the material imports, those of malt have already been mentioned above. Those of barley, for the malt factory, and hops, for the breweries, are shown below. The barley imports in 1961 were abnormally high due to a poor local crop; for the same reason malt imports were also high in that year.

Raw Material Imports, 1961 and 1963
Text Table 38

|  | Material | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Description | 1961 | 1963 | 1961 | 1963 |
| 048.02 | Malt | ton |  | £'000 |  |
|  |  | 3,311 | 2,386 | 202 | 142 |
| 055.01 | Hops, hop cones and lupulin | 42 | 79 | 77 | 27 |
| 043.01 | . Barley | 2,740 | 85 | 81 | 2 |
|  |  | - | -• | 360 | 171 |
|  |  |  |  |  |  |

Source: Annual Trade Reports

## THE SOFT DRINKS INDUSTRY

3.63 The trend towards fewer establishments, lower employment, and yet greater production seen in the 1961 Survey was again evident. Establishments fell from 21 to 18 , persons engaged from 854 to 752 , yet production rose from $£ 1.1$ million to $£ 1.3 \mathrm{million}$, thus indicating a greater degree of concentration in the industry. There were seven establishments with less than twenty employees although they accounted for less than 5 per cent of sales.
3.64 The products of the industry were mineral and soda water, fruit juices and cordials and soft drink concentrates. The breakdown shown below is very approximate; (the quantity shown in the 1961 report is now thought to have been an overestimate.).

Sales, 1961 and 1963

Text Table 39

| Product | Quantity | Value |  |
| :---: | :---: | :---: | :---: |
|  | 1963 | 1961 | 1963 |
|  |  |  | $£^{\prime} 000$ |
| Mineral waters | 3 million Imperial Gallons | 975 | 1,098 |
| Fruit squashes and other products |  | 120 | 183 |
| Total | - - | 1,095 | 1,281 |

3.64 (a) There was only a very small export trade in soft drinks and in 1963 total exports were 133,000 imperial gallons valued at $£ 60,000$; in 1961 the value of these exports was $£ 52,000$.
3.65 The principal material costs of the industry are shown "below.

Principal+ Materials Purchased, 1963
Text Table 40

| Material | Import <br> Content | Quantity | Value |
| :--- | :---: | :---: | :---: |
| Essences and | $\%$ | Tons | £'000 |
| concentrates | 67 |  | 184 |
| Sugar | 100 | 1,850 | 125 |
| Carbon dioxide gas | - | 170 | 14 |
| Packing materials* | $\ldots$ | $\ldots$ | $115 *$ |

* including 200,000 gross crown corks, value $£ 30,000$.
+ Total materials purchased cannot he shown as the costs of this industry are combined with those of the Tobacco Industry to comply with the Statistics Act.
3.66 Flavouring essences with a c.i.f. value of $£ 47,000$ are recorded as net imports in the Annual Trade Reports. A negligible amount ( $£ 7,000$ ) of soft drinks were imported.


## THE TOBACCO INDUSTRY

3.67 As usual there was only one firm in the industry and there was also only one factory with the closure of the Nakuru factory in 1962. This closure was the main reason why employment in the industry fell; the fall was also helped by some decline in production. As will be seen in text table 41 the fall in production was in contrast to a moderate increase in consumption in Kenya. The reason for this divergence was the trend towards self sufficiency in the other East African countries which accordingly have been increasing production and reducing imports from Kenya. This trend can be expected to continue until production in each country approximately equals production so that the interterritorial trade flows "balance". Tobacco production, of which a very great part goes to Uganda, is to be transferred to Uganda.
3.68 It should be noted that, following the method outlined in paragraph 1.4, with the exception of net output, all the figures in this report refer to the factory only and not to the extensive distribution network operated by the same company. Because the company operated on an East African basis and because it distributed its own products the value of production is an estimated value at the point when the goods left the factory and entered the distribution network. In 1961 the same procedure was used and so the figure for the value of production of $£ 3.0$ million (excluding duty) in 1961 is comparable with that of $£ 2.7$ million in 1963. The quantities are shown below; in terms of numbers the fall in the production of cigarettes has been from 2.5 thousand million in 1961 to 2.2 thousand million in 1963. The average consumption per capita for

Kenya was about 20 cigarettes per year; excluding children lander 16 this becomes 40.

Production, External Trade and Consumption

Text Table 41 '000 lb.

| Item and. Year | Deliveries <br> from <br> Stock <br> Room | Interterritorial Trade |  | External Trade |  | Estimated consumption |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Imports | Exports | Imports | Exports* |  |
| Cigarettes |  |  |  |  |  |  |
| \& Cigars |  |  |  |  |  |  |
| 1961 | 5,159 | 624 | 2,582 | 221 | 131 | 3,290 |
| 1963 | 4,608 | 1,098 | 2,127 | 159 | 147 | 3,591 |
| Tobacco |  |  |  |  |  |  |
| 1961 | 482 | 8 | 429 | 16 | 2 | 76 |
| 1963 | 487 | 8 | 424 | 9 | 1 | 79 |

Source: Annual Trade Reports, 1963, Table VII; 1961, Table IX

* includes sales to N.A.A.F.I.
3.69 With only one firm in the industry cost details may not be disclosed and they have been combined with those of the Soft Drinks Industry. Import figures of unmanufactured tobacco are, however, available. As Kenya production is small (commercial sales in 1963 were estimated at about 250,000 lbs.) a good overall picture is given by them although the fall between 1961 and 1963 is may be greater than the fall in production because of stock changes. The actual quantity of tobacco used by the factory was 5,218,000 lbs.

Unmanufactured Tobacco* Imports, 1961 and 1963

Text Table 42

| Origin | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1961 | 1963 | 1961 | 1963 |
|  | '000 | 1b. | $£^{\prime}$ |  |
| Uganda | 1,273 | 1,999 | 162 | 353 |
| Tanganyika | 2,796 | 1,435 | 419 | 175 |
| Other | 590 | 403 | 607 | 428 |
| Total | 4,659 | 3,837 | 1,188 | 956 |

Source: Annual Trade Reports ("but 1963 figures for Uganda and Tanganyika have since been amended by E.A. Customs and Excise and those amended figures are used here).

𤣩 net home consumption; values include import duty, of $£ 425,000$ in 1961 and $£ 286,000$ in 1963 some of which was subsequently transferred to Uganda and Tanganyika, for the quantity ultimately oonsumed there, or refunded for sales to N.A.A.F.I,
3.70 Although there were 6 establishments in the industry, two more than in 1963, it was dominated by one establishment which accounted for 75 per cent of the employment and a still higher proportion of output. Employment at the end of 1963 was a little lower than in 1963 (2,233 persons compared with 2,276 ) but production was up by nearly 14 per cent.

Sales, 1961 and 1963

| Product | $\begin{gathered} \text { Quantity } \\ 1963 \end{gathered}$ | Value |  |
| :---: | :---: | :---: | :---: |
|  |  | 1961 | 1963 |
|  |  |  | £'000 |
| Sisal and jute bags | $\begin{gathered} 5,300,000 \\ \text { pieces } \end{gathered}$ |  | 842 |
| Sisal ropes and twines | 1,140 tons | 1,135 | 192 |
| Other sisal products | -• |  | 231 |
| Coir, copra, etc. | -• | 50 | 65 |
| Other | -• |  | 5 |
| Total | -• | 1,186 | 1,335 |

3.71 A good deal of the output of the industry was exported, particularly hags and sacks to Tanganyika and Uganda.

Principal Exports, 1961 and 1963
Text Table 44

| Product | Quantity |  |  | Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Code Description | Unit | 1961 | 1963 | 1961 | 1963 |
|  |  |  |  | £'000 |  |
| 656.01 Sisal and jute <br> (a) \& bags and sacks <br> ( b ) | '000 | 2,118 | 2,404 | 306 | 380 |
| 655.06 Sisal ropes and <br> (a) twines | Ton | 388 | 731 | 47 | 100 |
| 657.03 Floor coverings and tapestries of vegetable plaiting materials | $\begin{aligned} & \text { '000 } \\ & \text { sq. } \\ & \text { yd. } \end{aligned}$ | 171 | 144 | 42 | 47 |
| 265.09 Coir <br> (a) | -• | -• | -• | 45 | 9 |
| 221.02 Copra | -• | -• | -• | 29 | 1 |
| Total | . . | . | . | 468 | 536 |
| of which tot- <br> Uganda and Tanganyika <br> Outside East Africa | -• | - | $\cdots$ | $\begin{aligned} & 339 \\ & 129 \end{aligned}$ | $\begin{aligned} & 398 \\ & 138 \end{aligned}$ |

Source: Annual Trade Reports. * thought to be mainly sisal.
3.72 The hags produced were almost entirely sisal or a sisal and jute mixture; jute bags and sacks were imported in quantity and in 1963 these imports numbered about $5^{1} / 2 \mathrm{million}$ valued at $£ 536,000$. Copra is also imported.

Materials Purchased, 1961 and 1963
Text Table 45

| Material | Import Content 1963 | Quantity$1963$ |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1961 | $\frac{1963}{£^{\prime} 000}$ |
|  | - | tons |  |  |
| Sisal | 30 | 5,800 | 297 | 341 |
| Jute | 100 | 1,880 | 243 | 131 |
| Other | . . |  | 71 | 89 |
| Total | $\ldots$ | $\cdots$ | 612 | 561 |

3.73 The imported sisal fibre comes from Tanganyika but the jute is from outside East Africa. The decline in the cost of jute purchased was mainly because the price fell sharply between 1961 and 1963 - see the table below.

Raw Material Imports, 1961 and 1963
Text Table 46

| Material |  | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Description | 1961 | 1963 | 1961 | 1963 |
| 265.04 <br> (a), (b) <br> (c) | tons |  |  |  |  |
| 264.01 Jute fibres | 600 | 565 | 16 | 27 |  |

Source: Annual Trade Reports.
3.74 The boom in sisal prices which took place in 1963, while providing a welcome windfall to sisal producers, was very serious for this industry as such a rise in its basic raw material threatened to make it uncompetetive and indeed production of some lines was curtailed. However, 1964 saw sisal prices come down again and this difficulty faded.

## THE TEXTILE AND CLOTHING INDUSTRY

3.75 This industry will be found in the appendix tables to be subdivided into (a) the textile industry and (b) the clothing industry. But the products and materials used overlap to such an extent that the two industries are dealt with together in this note.
3.76 This is one of the most rapidly growing industrial sectors and the number of persons engaged rose by 57 per cent (from 1,612 to 2,524 ) and the value of production by 69 per cent (from $£ 1,440,000$ to $£ 2,425,000$ ). New factories continued to open throughout 1964. (So rapid is the rate of growth that it should be remembered that the numbers of persons
employed refers to the end of the year, whereas production and labour costs etc. refer to the whole of the year, so that per capita averages may be misleading).
3.77 The firms which mattered in the industry were fairly large and out of the total of 25 , the 16 with over 50 persons engaged accounted for 93 per cent of the sales. All but two of the establishments were in Nairobi or Mombasa but these two were both large textile firms and so accounted for a sizeable proportion of employment and production.

Sales, 1961 and 1963
Text Table 47

| Product | $\begin{gathered} \text { Quantity } \\ 1963 \end{gathered}$ | Value |  |
| :---: | :---: | :---: | :---: |
|  |  | 1961 | 1963 |
| Textile Industry | '000 doz. | £'000 |  |
| Cotton ginneries Clothing, Knitted Blankets Other | $\begin{array}{r} 750 \\ 62 \end{array}$ | $\begin{aligned} & 500 \\ & 220 \end{aligned}$ | $\begin{array}{r} 295 \\ 675 \\ 375 \\ 25 \end{array}$ |
| Clothing Industry |  |  |  |
| Clothing, not knitted Shirts Other <br> Made up textiles | 150 | 480 150 | 305 455 205 |
| Total |  | 1,352 | 2,334 |
|  |  |  |  |

3.78 From the export figures given below it would appear that quite a large part of the output of the industry was for export and also that a large part of the increase in output was exported to Uganda and Tanganyika. Exports outside East Africa mainly consisted of made-up canvas goods, vests and shirts.

Text Table 48


Souroe* Annual Trade Reports.
3.79 The industry's production of clothing was still only a part of the total consumption and imports are shown below. Imports rose, mainly because of the increased imports of second hand clothing, although but for the increase in local production the increase would have been larger. The largest single item imported was shirts which largely came from Hong Kong and Japan; the second-hand clothing originated from the U.S.A. and Great Britain. The relatively large increase in imports from Uganda and Tanganyika was due to the increase in shirts imported from those countries.

Clothing Imports, 1961 and 1963

Text Table 49

| Product |  | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Description - | 1961 | 1963 | 1961 | 1963- |
|  |  | '000 doz. |  | £'000 |  |
| 841 |  |  |  |  |  |
|  | Stockings and hose Knitted Clothing | 137 | 79 | 75 | 41 |
| $02 \text { (a) }$ | Vests |  |  | - 9* | 1 |
| 03 (a) | Cardigans and pullovers | 14 | 52 | 25 | 79 |
| $\begin{aligned} & 02(\mathrm{~b}) \\ & 03(\mathrm{~b}) \\ & \& \quad(\mathrm{c}) \end{aligned}$ | Other |  |  | -18* | - 7* |
|  | Underwear, not knitted Outerwear, not knitted:- | 14 | 16 | 35 | 33 |
|  |  |  |  |  |  |
| 05 (a) | Shirts | 199 | 228 | 639 | 622 |
| 05 (b) 1 | Other, new | 17 | 24 | 89 | 133 |
| 05 (b) 2 | Other, secondhand | 187 | 298 | 264 | 430 |
| $\begin{gathered} 06-19 \\ \text { Group } \\ 842 \end{gathered}$ | Other clothing (rubberised; hats, gloves, ties., hankerchiefs, etc. and fur clothing) |  |  |  |  |
|  |  |  |  | 280 | 297 |
|  | Total |  |  | 1,390 | 1,630 |
| of which from:- |  |  |  |  |  |
| Uganda and Tanganyika Outside East Africa |  |  |  | 9 1,381 | 83 1,547 |

Source: $\underset{\text { innual }}{\text { pairs }}$ Trade Reports

* negative because either there were transfers (to Uganda or Tanganyika) of goods originally imported by parcel post, or/and there were transfers of goods not in their original packages at higher value than originally stated.
3.80 Textile imports were of course considerable (see text table below) but only a small part of them would be used by the clothing industry. Imports from Uganda and Tanganyika were chiefly of cotton fabrics although in 1963 blanket imports from these countries were valued at £145,000, having been only $£ 600$ two years earlier. These textile imports from Uganda and Tanganyika almost exactly balance the clothing exports shown in text table 48.

Selected, Finished and Semi-Finished Textile Imports, 1961 and 1963

Text Table 50


Sources Annual Trade Reports

> * see note under text table 49 for an explanation of the 'minus' signs.
3.81 The analysis of materials purchased was not as good as it might have been as can be seen from the table which follows.
Unfortunately the data supplied on quantities purchased was too fragmentary to be of any use but reasonable estimates to be made from the import statistics in the text table above.

Materials purchased, 1961 and 1963

\begin{tabular}{|c|c|c|}
\hline Item \& 1961 \& 1963 \\
\hline \begin{tabular}{l}
Textile Industry \\
Textile yarn, fibres ) and waste \\
Other \\
Clothing Industry \\
Cotton piece goods ) \\
Rayon piece goods ) \\
Jute, and canvas materials ) \\
Other (chemicals, ) \\
buttons, thread, etc.) )
\end{tabular} \& 460

463 \& $$
\begin{array}{r}
775 \\
85 \\
\\
375 \\
135 \\
205 \\
25 \\
\hline
\end{array}
$$ <br>

\hline Total \& 923 \& 1,601 <br>
\hline
\end{tabular}

3.82 Practically all of the above materials were imported with some chemicals and cotton as the principal local materials. The relevant import figures are given below. The imports from Uganda and Tanganyika were of 'cotton mill "waste".

Raw Material Imports, 1961 and 1963

| Item |  | Quantity |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Description | 1961 | 1963 | 1961 | 1963 |
|  |  |  |  | £' |  |
| 263.03 | Cotton mill waste | 495 | 487 | 47 | 50 |
| 266.01 | Synthetic fibres suitable for spinning and waste | 801 | 1,405 | 104 | 198 |
| 651.02 | Wool and hair yarn | 46 | 80 | 70 | 129 |
| $\begin{array}{r} 651.03 \\ 04 \end{array}$ | Cotton yarn and thread | 168 | 327 | 136 | 239 |
| 651.06 | Synthetic fibres, yarn and thread | 649 | $905$ | 240 | 296 |
| 653.03 | Canvas and sailcloth | $164{ }^{\text { }}$ | $169^{I}$ | 55 | 56 |
|  | Total |  |  | 652 | 968 |
| of which from:- |  |  |  |  |  |
| Uganda and Tanganyika Outside East Africa |  |  |  | 8 | 14 |
|  |  |  |  | 644 | 954 |

Source: Annual Trade Reports

$$
\Xi_{1,000} \text { sq. yd. }
$$

THE FOOTWEAR INDUSTRY
3.83 As in 1961 the industry consisted only of two large scale manufactures because the many small shoe repairers and makers were classified as retailers.
3.84 The output of the industry again increased and was £1,792,000 in 1963 compared with $£ 1,662,000$ in 1961. Employment also rose from 1,047 to 1,177. Production of most of the industry's products expanded and in addition new products were added. It will be noted that some of the products would not,by themselves, be classified in this industry.

```
        - 52 -
Sales, 1961 and 1963
```

Text Table

| Product | Unit | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1961 | 1963 | 1961 | 1963 |
| Leather shoes | $\begin{aligned} & \text { '000 } \\ & \text { pairs } \end{aligned}$ | 852 | 981 | 508 | 636 |
| Rubber and canvas shoes | '' | 1474 | 1896 | 447 | 481 |
| Plastic shoes |  | - | 218 | - | 79 |
| Tyres and tubes | $1000$ | 588 | 845 | 125 | 182 |
| Camelback |  | 224 | 162 | 61 | 46 |
| Shoe polish | gross <br> tins |  | 9091 |  | 26 |
| Other leather goods |  |  |  | 271 | 306 |
| Total | - |  |  | 1412 | 1756 |

3.85 An appreciable proportion of the footwear produced was exported as can be seen from text table 54. A switch from canvas to rubber and plastic footwear is particularly evident in the table. The decline in exports of leather footwear outside East Africa was due to a drop in the quantity exported to Mauritius, (from 51,000 pairs in 1961 to 19,000 in 1963), and to the almost complete loss of the Congo, Rwanda and Burundi markets (27,000 pairs in 1961); the remaining markets nearly all showed only a small increase although Somalia took 10,000 pairs in 1963 against 1,000 pairs in I96I. An almost identical pattern holds for canvas footwear exported outside East Africa.

Exports, 1961 and 1963

Text Table 54

|  | Type of Footwear | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Description | 1961 | 1963 | 1961 | 1963 |
| 851- To Uganda and Tanganyika |  | '000 pairs |  | $£^{\prime} 000$ |  |
|  |  | 18 - |  | 7 | 14 |
| . 01 | Slippers and housewear |  |  |  |  |
| . 02 | Leather | 18 536 |  | 444 | 587 |
| . 03 | Canvas | 842 | 428 | 258 | 146 |
| . 04 | Rubber | 4 | 1028 | 1 | 178 |
| . 09 | Other (includes plastic) Total |  |  | 1 | 274 |
|  |  |  |  | 717 |  |
|  | Outside East Africa | 4 | 64 | 1 | - |
| . 01 | Slippers and housewear |  |  |  |  |
| . 02 | Leather | 119 |  | 78 | 58 |
| . 03 | Canvas | 67 | 36 | 15 | 6 |
| . 04 | Rubber | 15 | 21 | 2 | 26 |
| . 09 | Other (includes plastic) |  |  | - |  |
|  | Total |  |  | 96 | 68 |

Source: Annual Trade Reports.
3.86 Under "the terms of the Statistics Act the "cost of the materials used by this industry may not be disclosed as it contained only two firms. The principal purchases were of leather, hides and skins (one firm has its own tannery) canvas, chemicals, and plastics. Some leather was purchased from the local tanning industry (see notes on the leather industry on page 62) and $£ 78,000$ worth was imported in 1963.
3.87 Footwear imports are also importantin considering the overall market position; those from Uganda and Tanganyika were valued at $£ 373,000$ and those from outside East Africa at £189,000 in 1963. Imports from Tanganyika showed a very large increase due to the imports of plastic footwear made at a new factory in Dar es Salaam. Taking the production, import and export figures together the trend in the industry seems to have been for a considerable expansion in output of the cheapest type of footwear and for a switch from canvas to rubber and plastic footwear. The industry is another of those expected to be affected by balancing of trade between the East African countries.

## THE SAWN TIMBER INDUSTRY

3.88 This industry had a character of its own. It was situated predominantly in rural areas, it had a number of larger establishments (23 out of 64 had over one hundred employees), was a large employer of labour at a low average wage, and the value of its output was comparatively low. These characteristics were not unique but were more marked than for any other industry.
3.89 Between 1961 and 1963 the number of establishments and the number of persons engaged each fell by some 10 per cent but (the former from 71 to 64 and the latter from 5,732 to 5,299) but the value of production was practically unchanged (at $£ 1.2$ million) and the amount of timber taken by millers rose appreciably (see text table 55). This somewhat complicated state of affairs arose because, firstly, the industry in 1961 had not fully adjusted to the changed economic circumstances and, secondly, because a decline in the remilling establishments masked an improvement in the primary forest mills.
3.90 No analysis of the sales of the mills was possible but the intake of those operating in the Forest Reserve is known to the Forest Department and is shown below. The 1957 figures are shown so that the present depression in the industry may be gauged: as late as 1960 total sales were $7^{1} / 2 \mathrm{million}$ cu. ft. The table excludes sales from private forests: in 1961 these were tentatively estimated at $1^{1} / 2$ million $c u$. ft. and are thought to have been greater in 1963 with the increased take over of land for Settlement Schemes. It will be noted that it was sales of cypress which rose; this can be expected, to continue with the increasing amount of this wood which is coming to maturity. Nor could any clear cut distinction be made between remilling establishments and others but it may be noted that establishments in the seven towns had. a turnover of $£ 345,000$; these would all be remilling establishments.

Intake of Timber by Mills from the Forest Reserve,
1957, 1961 and 1963
' $000 \mathrm{cu} . \mathrm{ft}$. Round
Text Table 55 Timber true vol.

| Type of Wood | 1957 | 1961 | 1963* |
| :---: | :---: | :---: | :---: |
| Softwoods |  |  |  |
| Podo | 3,300 | 1,648 | 1,625 |
| Cedar | 882 | 701 | 527 |
| Cypress | 1,707 | 1,061 | 1,917 |
| Other | 163 | 7 | 174 |
| Total Softwoods | 6,052 | 3,417 | 4,243 |
| Hardwoods |  |  |  |
| Mushorayi | 143 | 62 | 24 |
| Mueri | 144 | 49 | 44 |
| Camphor | 276 | 207 | 177 |
| Other | 758 | 331 | 251 |
| Total Hardwoods | 1,321 | 649 | 496 |
| Total Hard \& Softwoods | 7,373 | 4,066 | 4,738 |

Sources Forest Department

* In 1963 a new system of allowances was introduced which has slightly reduced the 1963 figure from what it would have been under the previous method.
3.91 Exports of timber were encouraged by a 50 per cent rebate on royalties but are handicapped by the long rail haul to the coast and the individualistic, and not very efficient, approach of some millers. Nevertheless there was an encouraging expansion between 1961 and 1963 in those to countries outside East Africa.

Exports, 1961 and 1963
Text Table 56

| Type of Wood | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: |
| Code Description | 1961 | 1963, | 1961 | 1963 |
|  | '000 cu.ft. |  | £'000 |  |
| 242.02 Sawlogs - Softwoods | - | - | - | - |
| 242.03 Sawlogs - Hardwoods | 18 | 9 | 22 | 3 |
| 243.02 Sawn timber - Softwoods | . 306 | 369 | 127 | 156 |
| 243.03 Sawn timber - Hardwoods | 64 | 93 | 34 | 47 |
| 242.09 Poles and Posts |  |  | 32 | 30 |
| Total |  |  | 214 | 235 |
| of which to:- |  |  |  |  |
| Uganda and Tanganyika Outside East Africa |  |  | $\begin{array}{r} 76 \\ 138 \end{array}$ | $\begin{array}{r} 77 \\ 158 \end{array}$ |

Source: Annual Trade Reports.
3.92 Timber imports are mainly better quality hardwoods from Uganda and Tanganyika.

Imports, 1961 and 1963
Text Table 57

|  | Type of Wood | Quan |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Description | 1961 |  | 1961 | 1963 |
| $\begin{aligned} & 242.02 \\ & 242.03 \end{aligned}$ |  | '000 | ft. |  |  |
|  | Sawlogs - Softwoods | - | - | - | - |
|  | Sawlogs - Hardwoods | 1 | 7 | - | 2 |
| 243.02 | Sawn timber - Softwoods | 4 | 4 | 2 | 2 |
| 243.03 | Sawn timber - Hardwoods | 143 | 123 | 85 | 75 |
| 242.09 Poles and Posts |  |  |  | - | - |
|  | Total |  |  | 87 | 78 |
| of which to:- <br> Uganda and Tanganyika Outside East Africa |  |  |  |  |  |
|  |  |  |  | 87 | 78 |

Source: Annual Trade Reports
3.93 The cost structure of the industry is also exceptional and all costs are "best taken together as set cut below:-

Costs, 1961 and 1963

Text Table 58

| Type of Cost | 1961 | 1963 |
| :---: | :---: | :---: |
|  | £' 00 |  |
| Labour | 387 | 409 |
| Materials (incl. for resale) | 178 | 207* |
| Fuel | 55 | 86 |
| Transport | 135 | 122 |
| Tools | 42 | 53 |
| Contracted work | 4 | 7 |
| Royalties and rent | 113 | 83* |
| Other | 75 | 73 |
| Total | 988 | 1,040 |

* Prom the Forest Department's revenue figures it is evident that royalty payments have been understated, and the daficit is probably included under 'materials purchased'.
3.94 The industry excludes furniture makers and therefore refers to makers of matches, carvings, pencil slats, crates and hoxes, etc. With the match factory at Mombasa becoming fully operational the value of production more than doubled to $£ 217,000$. Employment, however, fell from 374 to 320 ; this was partly due to a fall in output by a firmwith very low output: employment ratio.
3.95 The sales of manufactured goods were valued at $£ 210,000$, and $£ 141,000$ of this represent match sales and $£ 31,000$ sales of boxes, crates and timber. Pencil slats and cedar wood oil account for a further $£ 7,000$ and most of the balance is wood carvings. No estimate for the value of production of wood carvings can be given as the two firms within the scope of the Census failed to reply, and estimates had to be made, and also because most of the wood carvings are made by individuals outside the scope of the Census. There is a small export trade (text table 59) and these figures make it obvious that the pencil slat manufacturer accounts for only a proportion of the output of that product. As matches are an excisable commodity E.A. Customs record the quantity on which duty is paid; this rose from 90,000 gross boxes in 1961 to 299,000 in 1963. Imports fell from 425,000 in 1961 to 223,000 in 1963.

Exports, 1961 and 1963
Text Table 59


Source: Annual Trade Reports

* mainly wood carvings
3.96 The total cost of purchases was £119,000 hut of this $£ 4,000$ was of goods for resale and $£ 17,000$ for packing materials. Most of the remaining $£ 99,000$ was for purchases of wood, in one form or another, hut because the match factory mainly imports its raw materials import content is estimated at 55 Per cent.

THE FURNITURE AND FIXTURES INDUSTRY
3.97 With 74 establishments in the industry there were 5 fewer than in 1963 although the number of persons engaged was exactly the same. Production rose by 37 per cent (from $£ 979,000$ to $£ 1,113,000$ ) and industrial costs by 20 per cent making an increase of between 5-10 per cent in value added and net output. This rise in activity cannot be ascribed to increased work provided by the building industry as the value of completions in the main towns fell between 1961 and 1963. It was partly due to increased exports (see table below). All but 3 of the 74 establishments had less than fifty persons engaged and 57 had less than twenty; also 50 of them were in Nairobi.
3.98 Because of the number of small firms in the industry no analysis of sales or purchases could be obtained. Products of the industry include both wood and metal furniture so that the materials purchased would be mainly wood, metals, paints, nails, screws and so on.

Exports, 1961 and 1963


## Source: Annual Trade Reports

3.99 Furniture imports continued the rapid decline which was evident in 1961 and it seems clear, judging from the export and import figures, that metal furniture production has increased considerably. Some metal furniture was used by
firms in the Metal Products industry - see text table 97.


## Sources Annual Trade Reports

THE PAPER AND PAPER PRODUCTS INDUSTRY
3.100 This rapidly growing industry expanded further in 1963. Production rose by 20 per cent due to increases in the output of existing establishments as well as to two new establishments. There is at present no large scale pulp and paper mill in Kenya although plans have been announced for the building of a $£ 4^{1} / 2$ million plant at Broderick Palls in Western Kenya. The existing factories are concerned with the manufacture of paper products with the exemption of one small repulping mill. Sales by product are analysed below:-

Sales, 1961 and 1963

Text Table 62

| Product |  | Quan- <br> tity | Value |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Unit | 1963 | 1961 | 1963 |
| Cardboard boxes and corrugated containers <br> Paper bags and sacks <br> Exercise books <br> Repulped paper <br> Fibre suitcases <br> Envelopes <br> Drinking straws <br> Toilet paper <br> Other | tons <br> gross II number million | $\begin{array}{r} 7,000 \\ 4,500 \\ 120,000 \\ 140,000 \\ 45 \end{array}$ | $\begin{aligned} & 712 \\ & 384 \\ & 150 \end{aligned}$ | 638 <br> 529 <br> 140 <br> 56 <br> 43 <br> 25 <br> 17 <br> 11 <br> 14 |
| Total |  |  | 1,246 | 1,513 |

3.101 Exports of the products of the industry have expanded by over 40 per cent in the last two years with both of the main exports (see text table 63) sharing in this expansion.

Text Table 63

\begin{tabular}{|c|c|c|c|c|}
\hline Product \& \multicolumn{2}{|l|}{- Quantity} \& \multicolumn{2}{|c|}{Value} <br>
\hline Code Description \& 1961 \& 1963 \& 1961 \& 1963 <br>
\hline 642.01 Paper bags, cardboard boxes and other containers \& 3187 \& $$
3702
$$ \& £
360 \& 000

457 <br>
\hline 642.02 Envelopes and writing paper \& 36 \& 94 \& 10 \& 28 <br>

\hline 642.03 Exercise books, diaries, albums, etc. \& $$
740
$$ \& \[

834
\] \& 127

23 \& 213
47 <br>
\hline Total \& \& \& 521 \& 744 <br>

\hline | of which to:- |
| :--- |
| Uganda and Tanganyika Outside East Africa | \& \& \& \[

$$
\begin{array}{r}
495 \\
26
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
703 \\
41
\end{array}
$$
\] <br>

\hline
\end{tabular}

Source: Annual Trade Reports

* rest of groups 641 and 642
3.102 As already mentioned there is no large pulp and paper mill in Kenya and so the materials used by the industry were mainly imported.

Materials Purchased, 1963
Text Table 64

| Product | $\begin{aligned} & \text { Quan- } \\ & \text { tity } \end{aligned}$ | Value |  |
| :---: | :---: | :---: | :---: |
|  | 1963 | 1961 | 1963 |
|  | tons | £'000 |  |
| Paper and paper board | 15,000 | 708 | 917 |
| Ink | 335 |  | 29 |
| Glue | 400 | 57 | 20 |
| Other |  |  | 9 |
| Packing materials |  | 12 | 14 |
| Total |  | 777 | 989 |

3.103 In addition to imports of materials used by the industry, imports of finished products were large as Kenya neither makes a complete range of paper products nor is it self-sufficient in the products which are made locally. Imports are shown in text table 65. All the paper and paper board came from outside East Africa, as did all but an insignificant part of the paper products.

Imports of Paper and Paper Products, 1961 and 1963


Source: Annual Trade Reports
THE PRINTING AND PUBLISHING INDUSTRY
3.104 The rapid growth of this industry continued and between 1961 and 1963 the value of production rose by 23 per cent (from $£ 3.3$ million to $£ 4.1$ million). Although the number of firms rose by 5 (to 73) these were smaller firms and the increase in output was brought about by a general expansion by existing firms. It should be noted that one very large establishment was omitted from the 1961 Census and the 1961 figures in this report have been adjusted because of this.
3.105 The industry was composed of widely diverse firms ranging from the very large, with a turnover of anything up to $£ 500,000$, down to the very small rural printing press. It was also geographically scattered with 29 of the 73 establishments outside

Nairobi and Mombasa. Several religious presses were included as well as the Government Printer; publishers also fell within the scope of the industry even if they did not do their own printing.
3.106 No precise analysis of sales was possible because so many firms undertake a wide variety of work. All that can be said is that of the sales of manufactured goods of £3. 6 million about 25 per cent seems to have been sales of newspaper and magazines (including advertising receipts) and the remainder for general printing. Total newspaper sales (of daily papers) were fairly static at around 80,000 per day in both 1961 and 1963 according to returns filed with the Registrar of Newspapers. Many of the firms in the industry also carried on a wholesale/retail trade in printed matter as well as printing on their own account. Such sales were £526,000 in 1963 .
3.106 There was a small but expanding export trade as shown below:-

Exports, 1961 and 1963

| Product |  | 1961 |  |  | 1963 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Description | East Africa | Other | Total | EastAfrica | Other | Total |
| $\begin{gathered} 892- \\ .01 \end{gathered}$ | Books and Pamphlets | 25 |  | 25 | 13 | 58 | 71 |
| . 02 | Newspapers and periodicals | 6 | 1 | 7 | 18 | - | 18 |
| . 04 | Pictures and designs, printed | 2 |  | 2 | 1 |  |  |
| $\begin{aligned} & .03 \\ & .09 \end{aligned}$ | Other printed matter | 111 | 17 | 128 | 145 | 17 | 162 |
|  | Total | 145 | 18 | 163 | 177 | 76 | 253 |

Source: Annual Trade Reports

* no quantities are available.
3.107 Imports of products of the industry were of Course considerable and the scope for import substitution is limited.

Imports, 1961 and 1963


Source: Annual Trade Reports
3.108 Material purchases by the industry were also difficult to analyse hut imports of paper are shown in text table 65 on page 60 . The decline in the quantity of newsprint paper imports was probably because in 1961 a second national newspaper began production and there was some stockbuilding. Printing ink was both made locally and imported and details will be found in the 'Miscellaneous Chemical Products' industry (page 72). Apart from the local printing ink almost all the materials used were imported."

THE TAMING AND LEATHER GOODS INDUSTRY
3.109 The number of establishments, employment, and the value of production all increased. The new firms were fairly small but about half the increase in production was due to their output. The numerous rural tanneries did not come within the scope of the Census and six of the ten establishments in the industry were in Nairobi. Most of the establishments were tanneries but the industry included a taxidermist, a furrier and a saddler. One tannery which was part of a firm classified in the footwear industry was included in that industry.

Leather Production*, 1961 and 1963
Text Table 68


Source: Economic Division, E.A.C.S.O.

* These figures are derived from returns rendered "by the tanneries to the Economic Division of E.A.C.S.O. and not from the Census of Manufacturing returns.
3.110 Exports of leather are summarised below, It will he seen that their total value fell because a rise in interterritorial exports was insufficient to offset the fall in exports outside East Africa. It should also he noted that the unit value of exports outside East Africa is markedly higher than that for inter-territorial exports and that these unitvalues have changed since 1961.

Leather* Exports, 1961

Text Table 69

| Destination | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1961 | 1963 | 1961 | 1963 |
|  | tons |  | £'000 |  |
| Uganda and Tanganyika | 195 | 273 | 77 | 96 |
| Outside East Africa | 413 | 306 | 247 | 204 |
| Total | 608 | 578 | 324 | 300 |

Source: Annual Trade Reports

* Item 611.01 in S.I.T.C. classification
3.111 A little leather is imported (about $£ 20,000$ worth annually) and imports of manufactures of leather were valued at £99,000 in 1963. A large proportion of these latter imports were of leather manufactures for use in the manufacture of footwear - presumably of a quality or kind not available locally.
3.112 The materials purchased for use in the industry are shown in text table 70. The bides and skins and wattle bark extract were entirely local but about 70 per cent of the 'other chemicals' would be imported.

Materials Purchases, 1963
Text Table 70


## THE RUBBER PRODUCTS INDUSTRY

3.113 The industry was largely concerned with tyre retreading although there were some subsidiary products - see text table 71 below. A factory producing cycle tyres and tubes which is part of a firm in the footwear industry was not included. The number of establishments in 1963 was the same as in 1961 (10) but employment and production rose - the latter by 16 per cent although receipts from retreading showed little change. This is in keeping with the fact that the number of motor cars licensed rose by less than 1 per cent in this period. A firm manufacturing rubber solution in 1961 had gone out of business in 1963.
3.114 The establishments in the industry were fairly small (9 out of 10 had less than fifty employees) and were concentrated in the large towns - 7 in Nairobi, 2 in Mombasa and 1 new firm in Nakuru.

Sales, 1961 and 1963
Text Table 71

| Product/Work Done | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1961 | 1963 | 1961 | 1963 |
|  | 1000 |  | £'000 |  |
| Tyre retreading (incl. repairs) | 70 | 70 | 347 | 348 |
| Cycle tyres and tubes* |  | 450 | 63 | 151 |
| Rubber solution |  |  | 34 |  |
| Other |  |  | 13 |  |
| Total |  |  | 457 | 499 |

* see also text table 53 which shows that a further 845,000 valued at $£ 182,000$ were manufactured in Kenya.
3.115 Quite a substantial part of the cycle tyre and tube production was subsequently exported, largely to Uganda and Tanganyika.

Exports of Cycle Tyres and Tubes, 1961 and 1963
Text Table 72

|  Product <br> Code Description | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1961 | 1963 | 1961 | 1963 |
|  | '000 |  | $£^{\prime} 000$ |  |
| 629(a)4 Cycle tyres | 433 | 711 | I64 | 283 |
| Cycle- tubes Total | 216 | 347 | 32 | 47 |
|  | 649 | 1,058 | 196 | 330 |
| of which to:- |  |  |  |  |
| Uganda and Tanganyika | 638 | 1,044 | 193 | 326 |
| Outside East Africa | 12 | 14 | 3 | 4 |

Source: Annual Trade Reports
3.116 Imports of products of the Industry were of course large, the largest single item heing motor vehicle tyres; it is hoped to begin manufacturing these in East Africa. Imports of cycle tyres and .tubes in 1963 were exceptionally high and have been correspondingly low in 1964; there is no reason to suppose the long tern trend is anything but downward.

Imports of Finished Products, 1961 and
Text Table 73

| Product | Quantity |  |  | Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Code Description | Unit | 1961 | 1963 | 1961 | 1963 |
| 621.01 Rubber fabricated materials | ton | 476 | 975 | $£^{\prime} 000$ |  |
|  |  |  |  | 132 | 267 |
| 629.01 Tyres <br> (a) Motor vehicle | '000 | 91 | 108 | 591 | 639 |
| Tractor |  | 5 | 6 | 80 | 114 |
| Aircraft |  | 1 | 1 | 23 | 22 |
| Cycle |  | 179 | 364 | 57 | 112 |
| Other | - | - | - | 6 | 3 |
| 629.01b $\begin{gathered}\text { Tubes } \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \text { Arator } \\ \text { Cycle } \\ \\ \\ \text { Other }\end{gathered}$ | '000 | 97 | 129 | 61 | 76 |
|  |  |  |  |  |  |
|  |  | 3 | 5 | 5 | 8 |
|  |  | - |  | 1 | 1 |
|  |  | 343 | 810 | 37 | 91 |
|  |  | 1 | - | 1 | - |
| (a)(b) Belting and hose | ton | 142 | 193 | 98 | 111 |
| 629.02 ) | - | - | - | 45 | 64 |
| Total | -• | -• | -• | 1,123 | 1,508 |
| of which from:- | : : | : | : |  |  |
| Uganda \& Tanganyika Outside East Africa |  |  |  | 1 1,122 | 3 1,506 |

3.117 No very satisfactory analysis of materials was possible. Of those purchased for use in manufacturing, £307,000, about $£ 117,000$ were for use in the manufacture of tyres and tubes. The remaining $£ 190,000$ were the purchases for retreading and consisted of a variety of materials - the most important being camelback. Although some camelback is made in Kenya, about $95 \mathrm{P}^{\mathrm{er}}$ cent of the materials purchased were imported. Crude rubber imports are shown below.

Crude Rubber Imports, 1961 and 1963

| Type of Rubber |  | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Description | 1961 | 1963 | 1961 | 1963 |
|  |  | tons |  | £'000 |  |
| 231- |  |  |  |  |  |
| . 01 | Natural | 245 | 528 | 60 | 108 |
| . 02 | Synthetic | 428 | 358 | 77 | 55 |
| . 03 | Reclaimed | 160 | 218 | 12 | 18 |
| Total |  | 832 | 1,104 | 149 | 181 |
|  |  | of which from:- |  |  |  |
| Uganda and Tanganyika |  | $\begin{array}{r} 26 \\ 806 \end{array}$ | $\begin{array}{r} 23 \\ 1,081 \end{array}$ | 5 144 | 4 177 |

Source: Annual Trade Reports

## THE BASIC INDUSTRIAL CHEMICALS INDUSTRY

3.118 The soda works at Magadi account for a large proportion of the activity in this industry. It was mainly because the output of soda ash fell in 1963 that the value of production of the industry failed to rise. The fall in employment in the industry was caused by the cessation of trade with South Africa which led to a reduction in employment, and production, at Magadi at the end of 1963 (because this trade was stopped towards the end of the year the numbers employed at 31st December, 1963 fell by much more than the value of production in 1963).

Sales, 1961 and 1963
Text Table 75

| Product | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1961 | 1963 | 1961 | 1963 |
|  | '000 | tons |  | 00 |
| Soda ash (Sodium carbonate) | 139 | 111 | 1,148 | 913 |
| Raw soda | 2 | 2 | 15 | 17 |
| Salt | 23 | -• | 163 | 129 |
| Wattle extract | 17 | 15 | 646 | 745 |
| Wattle bark | 2 | 3 | 46 | 91 |
| Industrial gases | -• | 18* | 224 ) | 200 |
| Carbon dioxide and dry ice | -• | 1 | ) | 48 |
| Fertilizers | 2 | 0.5 | 32 | 8 |
| Sodium silicates \& phosphates | $\cdots$ | $\cdots$ | 77 | 72 |
| Other | -• | -• | 97 | 176 |
| Total | -• | -• | 2,449 | 2,400 |

3.119 Most of the soda ash and wattle hark extract were exported and as these were the most important products a very large part of the output of the industry was exported (see.text table 76). Wattle bark exports will be seen to be very much greater than sales because not all firms producing wattle bark fell within the scope of the census. Sodium silicate was mainly used by the glass industry (page 78 ). The fall in soda ash exports was in those in India and Pakistan. Exports to Uganda and Tanganyika included most of the items in table 76, but it was only for solium silicate and inorganic compounds that these exports were significant compared with those outside East Africa.

Principal Exports, 1961 and 1963
Text Table 76

| Product |  | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Description | 1961 | 1963 | 1961 | 1963 |
|  |  | '000 | tons |  | 0 |
| 511.04 | Soda ash | 144.7 | 109.0 | 1,606 | 1,254 |
| 272.05 | Salt | 2.0 | 0.3 | 18 | 3 |
| 532.02 | Wattle bark extract | 17.1 | 13.9 | 770 | 641 |
| 292.01 (b) | Wattle bark | 4.9 | 5.4 | 141 | 157 |
| 511.09 (h) | Sodium silicate | 1.7 | 1.4 | 26 | 22 |
| 511.09 (c) | ```Inorganic compounds and chemical elements n.e.s.``` | - | -• | 29 | 36 |
|  | Total | -• | -• | 2,590 | 2,113 |
| Of which to:- |  |  |  |  |  |
| Uganda and Tanganyika Outside East Africa |  | $\cdots$ | $\cdots$ | $\begin{array}{r} 84 \\ 2,505 \end{array}$ | $\begin{array}{r} 80 \\ 2,034 \end{array}$ |

## Source: Annual Trade Reports

3.120 Although employment and production in the industry were large it was concerned with the manufacture of a narrow range of products, predominately for export. Most of the basic chemicals used in Kenya were imported. Text Table 77 sets out the important products of this industry which were imported. Practically all these imports are from outside East Africa although an increasing amount of fertilizer is coming from Uganda. Pull details of fertilizer imports are shown in text table 78.

Principal Imports, 1961 and 1963
Text Table 77

| Product |  | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Description | 1961 | 1963 | 1961 | 1963 |
| 511 Inorganic Chemicals <br> 512 Organic Chemicals <br> 531 Coal tar dyestuffs and natural <br> indigo |  | tons |  | £'000 |  |
|  |  | - | - | 367 | 413 |
|  |  | . | . | 247 | 297 |
|  |  | 28 | 41 | 23 | 29 |
| 532 | Dyeing and tanning extracts and synthetic tanning materials | 276 | 200 | 29 | 25 |
| 533.02 | Printers and stencil ink | . | 80 | 31 | 32 |
| 561 | Fertilizers | 35,053 | 41,607 | 886 | 941 |
| 591 | Explosives | (330) | (640) | 126 | 146 |
| 599- | Miscellaneous Chemicals: |  |  |  |  |
| . 01 | Synthetic plastic materials | 959 | 1,672 | 285 | 390 |
| . 02 | Insecticides, disinfectants, etc. | 2,076 | 3,139 | 551 | 809 |
| $\begin{aligned} & .03, \\ & .04 \end{aligned}$ | Starches, casein, albumen, ghee, etc. | 314 | 437 | 72 | 70 |
| . 09 | Other n.e.s. | .. | .. | 385 | 631 |
| Total |  | .. | .. | 3,004 | 3,783 |
| Of which froms- $\begin{aligned} & \text { Uganda and Tanganyika } \\ & \text { Outside East Africa }\end{aligned}$ |  |  |  |  |  |
|  |  | . | $\cdots$ | $\begin{array}{r} 21 \\ 2,983 \end{array}$ | $\begin{array}{r} 57 \\ 3,726 \end{array}$ |

Source: Annual Trade Reports
Fertilizer Imports, 1961 and 1963
Text Table 78


Source: Annual Trade Reports
3.121 The value of materials used by the industry (£813,000) was comparatively small. Partly because the raw material for soda ash was mined by the producer, but also because several other firms started their manufacturing process with raw materials in a very crude state. It is estimated that about 5 per cent of the material content is imported.

THE PAINT INDUSTRY
3.122 In previous censuses firms in this industry have been included in the miscellaneous chemical products industry though separate summary figures have been recalculated for 1961. These show that employment and production went up by about 50 per cent. The numbers of persons engaged at the end of 1963 was 246 and production was valued at $£ 659,000$. No analysis of the latter figure was available and it included several types of paint as well as some distemper and varnish. A very approximate estimate of the quantity of production is 425,000 gallons (or 3,000 tons).
3.123 Imports and exports in text table 79 show very satisfactory trends as a result of local production. Imports fell by 25 per cent (in quantity) and exports rose by 32 per cent. In 1963 imports would account for about 40 per cent of local consumption and exports for about 30 per cent of local production. It will be noted that there are some very low unit value imports from Uganda and Tanganyika and that these imports rose whereas imports from outside East Africa fell.

$$
\frac{\text { Exports and Imports of Paints, }}{\underline{\text { Varnishes and Enamels* }}}
$$

Text Table 79

| EXPORTS (TO) | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1961 | 1963 | 1961 | 1963 |
|  | tons |  | £'000 |  |
|  | 703 |  | 154 | $\begin{array}{r} 242 \\ 4 \end{array}$ |
| Uganda and Tanganyika |  | 912 |  |  |
| Outside East Africa |  | 14 |  |  |
| Total | 703 | 926 | 154 | 246 |
| IMPORTS (Prom) |  |  |  |  |
| Uganda and Tanganyika | 204 | 351 | 21 | 40 |
| Outside East Africa | 1,689 | 1,077 | 370 | 235 |
| Total | 1,893 | 1,428 | 391 | 275 |

Source: Annual Trade Reports

* S.I.T.C. Item 533.03 (excludes distempers)
3.124 Materials purchased by the industry cost $£ 448,000$ including $£ 14,000$ for goods for re-sale and $£ 76,000$ for packing materials. The remaining materials were pigments, chemicals, emulsions, oils and spirits, and so on, and about 90 per cent of these were imported.

THE SOAP INDUSTRY
3.125 Although the number of establishments in 1963 was the same as in 1961 (17) and employment increased only marginally (from 766 to 788), production rose by about one-third ( $£ 2,441,000$ to $£ 3,278,000$ ) chiefly because of the continued expansion of the large firm which accounted for well over half of the value of production, (it should be noted that this firm made margarine, edible oils and fats, vegetable ghee, and glycerine and the value of these products was included in the production and sales figures). The remaining firms were fairly small with 5 having over, and 11 less, than twenty employees. They were all situated in towns and Kisumu, with four establishments, had an above average number for its size.

Sales, 1961 and 1963
Text Table 80

| Product | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1961 | 1963 | 1961 | 1963 |
| Soap <br> Other | $19,000$ | ns $25,800$ | $\begin{array}{r} 1,558 \\ 652 \end{array}$ | $\begin{aligned} & 00 \\ & 2,211 \\ & 893 \end{aligned}$ |
| Total |  |  | 2,399 | 3,104 |
|  |  |  |  |  |

3.126 The term "soap" includes all qualities, ranging from toilet soap to laundry, soap as we'll as soap powders. The relationship of consumption to production is shown in text table 81 and details of imports and exports in the succeeding tables.

Production and Consumption of Soap
Text Table 81 Tons

| Year | Production | Exports | Imports | Estimated <br> Consumption* |
| :---: | :---: | :---: | :---: | :---: |
| 1961 | 19,000 | 7,457 | 2,189 | $(14,700)$ |
| 1963 | 25,800 | 7,884 | 3,180 | $(21,100)$ |

* Obtained by adding imports, and deducting exports, from production.

Soaps and Cleansing Preparation,
Exports and Imports, 1961 and 1963

Text Table 82

| Destination/Source | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1961 | 1963 | 1961 | 1963 |
| EXPORTS (To) | tons |  | $£^{\prime} 000$ |  |
| Uganda | 3,838 | 3,693 | 474 | 457 |
| Tanganyika | 3,525 | 4,178 | 441 | 550 |
| Outside East Africa | 94 | 8 | 12 | 2 |
| Total | 7,457 | 7,884 | 927 | 1,009 |
| IMPORTS (From) |  |  |  |  |
| Uganda | 1,046 | 1,932 | 73 | 153 |
| Tanganyika | 19 | 9 | 2 | 1 |
| Outside East Africa | 1,124 | 1,239 | 224 | 289 |
| Total | 2,189 | 3,180 | 299 | 443 |
|  |  |  |  |  |

Source: Annual Trade Reports

* S.I.T.C. Item 552.02(a) and (b)
3.127 The materials used are given below. It is important to remember that the products of the industry are not only soap.

Materials Purchases, 1961 and 1963
Text Table

| Material | Import Content 1963 | $\begin{gathered} \text { Quantity } \\ 1963 \end{gathered}$ | Value |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1961 | 1963 |
|  |  | tons | £ | 000 |
| Tallow and fatty acids | 75 | 8,000) |  | 540 |
| Coconut oil | 20 | 4,500) |  | 440 |
| Other oils* | 100 | 4,000) | 1,571 | 380 |
| Caustic soda | 100 | 2,500) |  | 70 |
| Sodium silicate | - | 3,250) |  | 55 |
| Other | 67 |  |  | 300 |
| Packing materials |  |  | 154 | 211 |
| Total | $65^{\text {F }}$ |  | 1,725 | 1,994 |

[^4]3.128 With the exclusion of the paint industry, the two pyrethrum processing factories accounted for roughly two thirds of the employment and output of this industry. It was their predominance and their decline in output which led to the fall in the industry's production ( $£ 4.2$ million compared with $£ 4-7$ million) - the remainder of the industry in fact expanded. If the 'pyrethrum' items are excluded from text table 84 the sales by these other producers will be found to have risen by over 50 per cent. Of the two pyrethrum factories, much the larger was that operated by the Pyrethrum Board and it is relevant to note that the financial year for which the figures were supplied ended at 30th June, 1963. In the second half of 1963 supplies of pyrethrum flowers were lower, and exports higher, than in the second half of 1962 so that calendar year figures would show higher sales but lower production. This implies a running down of stocks. (The Pyrethrum Board's stocks at raid 1963 were very high - 6,000 tons flower equivalent or about one year's sales but subsequently fell to about 1,000 tons).

Sales, 1961 and 1963
Text Table 84

| Product | Qty. | Value |  |
| :---: | :---: | :---: | :---: |
|  | 1963 | 1961 | 1963 |
|  |  | £'000 |  |
| Pyrethrum extract | 6,800* | 2,492 | 2,054 |
| Pyrethrum flowers, powder and waste | $4,150$ | 973 | 415 |
| Pyrethrum processing fees |  | 54 | 32 |
| Pharmaceutical products and cosmetics |  | 230 | 320 |
| Printers ink | 110 ) |  | 91 |
| Bituminous emulsion | 1,145 ${ }^{\prime}$ | 391 | 136 |
| Other (includes vegetable oils and fats and insecticides) | ) |  | 447 |
| Total |  | 4,169 | 3,495 |
|  |  |  |  |
| * tons equivalent of pyrethrum flowers ł '000 gallons |  |  |  |

3.129 The pyrethrum producers differed not only in the product hut in their scale of operations. As already stated these two firms accounted for over two thirds of the employment and production so the remaining 18 establishments shared the remaining third between them. In fact none of them had over twenty employees. The manufacture of animal and vegetable oils and fats was included, in principle, in this industry but as the largest manufacturer of these products also made soap, and as this was its main activity, the firm was included in the Soap Industry.
3.130 Because sales of pyrethrum were not on a calendar year basis the behaviour of exports of these products (see the table below) did not coincide with that of sales. The large value shown under the item described as "insecticides" is very much greater than figures shown against the same item in text table 85. It is
likely that same items described by firms as "pharmaceutical products" were classified as "insecticides" in the compilation of the trade figures. Pyrethrum products were almost entirely exported outside East Africa; the other products were mainly exported to Uganda and Tanganyika.

Exports, 1961 and 1963
Text Table 85

| Product |  | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Description | 1961 | 1963 | 1961 | 1963 |
|  |  | Tons |  | £'000 |  |
| 292.04 (c) | Pyrethrum flowers | 2,537 | 1,737 | 809 | 482 |
| 292.09 (d) | Pyrethrum extract | 296 | 334 | 2,271 | 2,550 |
| 599.02 | Insecticides | 1,180 | 2,571 | 229 | 516 |
| 541 | Medicinal and pharmaceutical products |  |  | 73 | 94 |
| 552.01 | Toilet preparations, cosmetics, and perfumery, except soaps |  |  | 63 | 164 |
|  | Animal and vegetable oils and fats:- <br> Cotton and oil Other | $\begin{array}{r} 1,420 \\ 980 \end{array}$ | $\begin{array}{r} 740 \\ 1,222 \end{array}$ | $\begin{aligned} & 185 \\ & 113 \end{aligned}$ | $\begin{array}{r} 82 \\ 158 \end{array}$ |
| Total |  |  |  | 3,743 | 4,046 |
| of which to:- |  |  |  |  |  |
| Ugand Outsi | and Tanganyika e East Africa |  |  | $\begin{array}{r} 588 \\ 3,156 \end{array}$ | $\begin{array}{r} 948 \\ 3,099 \end{array}$ |

Source: Annual Trade Reports

* Rest of S.I.T.C. Section 4.
3.131 A large amount of the products of the industry were imported and some of the more important are set out in the table below. Those of chemicals (S.I.T.C. Section 5) were from outside East Africa but those of Animal and Vegetable Oils and Fats (S.I.T.C. Section 4) included large quantities from Uganda and Tanganyika.

Imports, 1961 and 1963
Text Table 86

| Item | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: |
| Code Description | 1961 | 1963 | 1961 | 1963 |
|  | tons |  | £'000 |  |
| 533.02(a) Printers ink |  | 75 | 27 | 31 |
| $541 \quad$Medicinal and <br> pharmaceutical <br> products |  |  | 1,047 | 1,306 |
| 552.01 <br> Toilet preparations, cosmetics and perfumery, except soaps | 119 | 137 | 192 | 206 |
| 552.03 Waxes, polishes and pastes | 774 | 582 | 147 | 92 |
| 411 Animal oils and fats | 4,966 | 5,449 | 318 | 336 |
| 412- Vegetable oils:- |  |  |  |  |
| 03 Cotton seed oil | 6,173 | 6,872 | 808 | 715 |
| 06 Palm oil | 2,902 | 2,845 | 217 | 171 |
| 07 Coconut oil | 1,870 | 1,038 | 167 | 92 |
| Other | 366 | 402 | 57 | 59 |
| 413 Oils and fats processed and waxes of animal or vegetable origin | 2,510 | 2,293 | 295 | 244 |
| Of which from:- Total |  |  | 3,275 | 3,252 |
|  |  |  |  |  |
| Uganda and Tanganyika Outside East Africa |  |  | $\begin{aligned} & 1,093 \\ & 2,182 \end{aligned}$ | $\begin{array}{r} 964 \\ 2,287 \end{array}$ |

Source: Annual Trade Reports
3.132 The materials used by the industry divided, like production, into those used by the pyrethrum processors and those used by the other firms. The table below makes this distinction; (the pyrethrum extract purchased was from Tanganyika for testing a new process). The chemicals used by the industry would be largely imported and will be among the items tabulated in text table 77 on page 68 .

$$
\text { Material Purchased, } 1961 \text { and } 1963
$$

Text Table 87

| Material | Quantity | Value |  |
| :---: | :---: | :---: | :---: |
|  | 1963 | 1961 | 1963 |
|  | tons | £'000 |  |
| Pyrethrum flowers | 8,700 | 3,106 | 1,642 |
| Pyrethrum extract | 16 | - | 119 |
| Chemicals, for Pyrethrum Processing | 200* | 62 | 58 |
| Other materials, being chiefly chemicals |  | 347 | 621 |
| Total |  | 3.515 | 2,440 |

[^5]3.133 The new $£ 6$ million refinery at Changamwe near Mombasa came "on stream" at the beginning of December 1963. It has been built under an agreement signed between the Kenya Government and Shell - BP and operates by charging a processing fee for refining oil belonging to the Oil Companies. Its" capacity is 2 million tons of crude per annum and it will produce petrol, aviation fuel, diesel fuel, industrial fuel, bitumen, petroleum gas and paraffin. Imports of petroleum products into Kenya in 1963 are shown in text table 87.

Imports of Petroleum Products, 1963
Text Table 87

| Product |  | Quantity | Value |
| :---: | :---: | :---: | :---: |
| Code | Description |  |  |
|  |  | $\begin{aligned} & \text { '000 } \\ & \text { gallons } \end{aligned}$ | $£^{\prime} 000$ |
| $\begin{aligned} & 303- \\ & .01(a) \end{aligned}$ | Aviation spirit | 5,405 | 337 |
| . 01 (b) | Motor spirit | 33,796 | 1,282 |
| . 01 (c) | Power Kerosene | 17,889 | 820 |
| . 02 | Lamp oil and white spirit | 7,892 | 357 |
| . 03 (a) | Fuel oils | 107,016 | 2,204 |
| . 03 (b) | Heavy diesel oils | 11,791 | 416 |
| . 03 (c) | Light diesel oils | 24,264 | 937 |
| . 04 (all) | Lubricating oils and greases |  | 463 |
| . 09 (a) | Petroleum asphalt | 9,599 tons | 150 |
| $\begin{aligned} & .05,06, \\ & .09(\mathrm{~b}) \end{aligned}$ | Other |  | 72 |
|  | Total |  | 7,038 |

3.134 Imports fell a little in 1963 due to the beginning of commercial operations by the refinery. Crude petroleum imports of 218,000 tons were recorded in 1963 and in 1964 these imports were 1,477,000 tons.
3.135 No figures relating to this industry have been included in the appendix tables because the fact that it was operating commercially for only one month of the year would have led to receipts being very much less than costs and in consequence caused a severe distortion of the figures. As an individual firm's operating costs cannot be revealed it was thought better to omit all the figures. It can, however, be stated that as at 31st December, 1963240 persons were employed by the refinery company and the wage bill in 1963 was $£ 228,000$ in cash and $£ 103,000$ in non cash costs.

THE CLAY AND CONCRETE PRODUCTS INDUSTRY
3.136 Employment and production continued to fall - the former from 832 to 533, and the latter from $£ 410,000$ to $£ 301,000$. The reason for this was the continued depression in the building and construction industries which is illustrated below. The year 1959 is included as the last year before the building depression began.

## BUILDING AND CONSTRUCTION CAPITAL FORMATION, 1959, 1961 AND 1963


3.137 The products of the industry can be separated fairly easily as shown in text table 89. Again a year prior to 1961 is shown for comparison. It will be seen that clay products recovered a little from their very low level in 1961 and that concrete products, after going against the trend in 1957-61, slumped. One large concrete product producer went out of business.

$$
\text { Sales, 1957, } 1961 \text { and } 1963
$$

Text Table 89

| Product | 1957 | 1961 | 1963 |
| :---: | ---: | ---: | ---: |
| Bricks and tiles | 182 | 39 | 64 |
| Refactory bricks and fireclay | 19 | 38 | 34 |
| Concrete blocks and culverts |  |  |  |
| Other | 240 | 339 | 204 |
|  | - | - | 541 |

3.138 Before the depression Kenya also imported bricks and tiles but this trade was virtually at a standstill except for refactory products.

Text Table 90

| Product | Quantity |  |  | Value |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Code Description | Unit | 1959 | 1961 | 1963 | 1959 | 1961 | 1963 |
| 662- <br> 01 (a) Bricks <br> 01 (b) Brick tiles <br> 01 (c) Brick pipes | $\begin{gathered} 1000 \\ \text { '000 } \\ \text { tons } \end{gathered}$ | $\begin{array}{r} 77 \\ 1444 \\ 65 \end{array}$ | $\begin{array}{r} 233 \\ 90 \\ 14 \end{array}$ | $\begin{aligned} & 14 \\ & 59 \\ & 12 \end{aligned}$ | 1 32 2 | £'000 | 1 |
| 01 (d) Other brick products | tons | 1861 | 1394 | 913 | 38 | 16 | 15 |
| 02(a), Wall and floor <br> (c) tile3 |  |  |  |  | 19 | 14 | 25 |
| 03 (a) Refactory tiles <br> $03(\mathrm{~b})$ Other refactory materials | ' 000 <br> tons | $\begin{array}{r} 4455 \\ 491 \end{array}$ | $\begin{array}{r} 1019 \\ 889 \end{array}$ | $\begin{array}{r} 1958 \\ 780 \end{array}$ | 88 19 | 20 35 | 28 45 |
| Total |  |  |  |  | 198 | 97 | 116 |
| of which from:Uganda and Tanganyika Outside East Africa |  |  |  |  | $\begin{array}{r} 30 \\ 168 \end{array}$ | 26 71 | $\begin{array}{r} 15 \\ 101 \end{array}$ |

Source: Annual Trade Reports

There is a small export trade to Uganda and Tanganyika in the products of the industry. Total exports of the items shown in text table amounted to 120,000 in 1963 ( $£ 13,000$ in 1961) and seem to have chiefly been of refactory products.
3.139 Raw materials purchases for the clay product producers were naturally very small with most of the clay being extracted by the businesses concerned. Purchases were, therefore, chiefly those of the concrete product manufacturers.

Raw Materials Purchased, 1963
Text Table 91

| Material | Qty. | Value |  |
| :---: | :---: | :---: | :---: |
|  | 1963 | 1961 | 1963 |
| Cement <br> Sand and ballast <br> Clay <br> Miscellaneous mineral products Other | tons $5,000$ $1,700$ |  | 66 <br> 18 <br> 4 <br> 18 |
| Total |  | 168 | 110 |
|  |  |  |  |

THE GLASS INDUSTRY
$3.140 \quad$ This is the first Census in which this industry has been analysed on its own. In previous years it was included in the cement and other minera" ${ }^{1}$ products industry. Of the three firms in the industry two were mainly engaged in the production of glass bottles and one in the manufacture of mirrors.
3.141 The level of production of all the industries products rose (text table 92) although imports of these products and of other glass manufacturers were still substantial.

Sales, 1961 and 1963
Text Table 92

| Product | Qty. | Value |  |
| :---: | ---: | ---: | ---: |
|  | 1963 | 1961 | 1963 |
| Glass bottles |  |  |  |
| Other | tons | £'000 |  |
| Total | 9,300 | $)$ | 299 |

3.142 A considerable part of the industry's output was exported (see text table 93). In 1963 nearly 50 per cent of the exports of glass bottles were to countries outside East Africa and it was these exports and not those to Tanganyika and Uganda which had increased since 1961. Over 90 per cent of the exports of glass tableware (thought to be mainly tumblers) were to Uganda and Tanganyika.

Exports, 1961 and 1963

Text Table 93

| Product |  | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Description | 1961 | 1963 | 1961 | 1963 |
| $\begin{aligned} & 665-01 \\ & 665-02 \end{aligned}$ |  | tons |  | £'000 |  |
|  | Glass bottles | 2,567 | 3,148 | 130 | 153 |
|  | Glass tableware | 289 | 345 | 25 | 26 |
|  | Total | 2,856 | 3,493 | 155 | 178 |
| of which to:- |  |  |  |  |  |
| Uganda and Tanganyika |  | 1,781 | 2,073 | 100 | 106 |
| Outside East Africa |  | 1,075 | 1,419 | 55 | 72 |

Source: Annual Trade Reports
3.143 Imports of glass and glass products are shown in text table 94; almost all of these were from outside East Africa. It may be seen that imports of glass bottles increased despite the expansion in local production and exports.

Glass and Glassware Imports, 19611963
Text Table 94


Sources: Annual Trade Reports
3.144 The materials used in the industry were mainly produced locally - soda ash, sand, lime - with the addition of imported chemicals. It was not possible to extract a detailed analysis.
3.145 It should he noted that in 1961 this industry included glass manufacturers whereas in 1963 these have been treated separately. The greater part of the output of the industry was cement but as the production of lime is labour intensive the proportion of the numbers so employed is greater <than the figures in text table 95 might indicate. Indeed the fall in numbers employed in the industry (from 923 to 84l) is due to a fall in the lime producing firms; employment by the cement producers rose a little.

$$
\text { Sales, } 1961 \text { and } 1963
$$

Text Table 95

| Product | Quantity |  | Value |  |
| :---: | ---: | :---: | ---: | ---: |
|  | 1961 | 1963 | 1961 |  |
| Cement | '000 | tons | £'000 |  |
|  | $324.3^{*}$ | $335.4^{*}$ | 2,194 | 2,148 |
|  |  | 14.4 | 95 | 91 |
| Total |  |  | 78 | 48 |
|  |  |  |  | 2,367 |

* sales in the firms' financial year and so differ from figure in text table 96.
+ excludes lime produced by the cement companies for their own use.
3.146 The reason for the slight decline in the value of cement sales despite an increase in the quantity sold was that exports, which were made at a lower price than home sales, increased thereby lowering the overall average price. (It may also be noted that due to stock variations the value of production in 1963 was a little greater than in 1961 although sales were lower). Text table 96 shows recent trends in the production and consumption of cement.

Cement Production and Consumption

| Year | Pro-duction | Exports |  |  | $\begin{gathered} \text { Im- } \\ \text { ports } \end{gathered}$ | Con-sumption* |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Uganda | Tanganyika | Other |  |  |
| I960 | 335.8 | 7.7 | 104.7 | 42.4 | 1.2 | 182.1 |
| 1961 | 324.3 | 6.5 | 106.5 | 93.6 | 0.7 | 118.3 |
| 1963 | 338.3 | 16.8 | 97.0 | 108.9 | 0.8 | 116.4 |

Source: Annual Trade Reports and Kenya Statistical Digest

* equals production minus exports plus imports and therefore does not allow for stock changes.
3.147 The effect of the building slump on local consumption of cementis obvious, and production has been maintained by increased exports. Local consumption will pick up but exports are unlikely to be so buoyant as in the past, Interterritorial exports may be affected by the establishment of competing factories in Tanganyika and Uganda and those overseas will be made more difficult by the price increases
made necessary by the loss of South Africa as a source of anthracite. However, further plans for expansion have been announced by the major exporter.
3.148 Cement exports in 1963 were valued at £1,190,000 compared with $£ 1,157,000$ in 1961 which is a 3 per cent increase: the quantity exported rose from 207,000 tons to 223,000 tons, an 8 per cent increase. As may be seen in text table 96 exports in 1963 were evenly divided between those to Tanganyika and Uganda, and those to other destinations (principally Mauritius, Aden, Somalia and Reunion).
3.149 Material purchases were low for the industry (£338,000 of which $£ 136,000$ was packing material) because most of the materials used were quarried by the firms themselves. Fuel costs, on the other hand, were high because the amount of heat needed in the manufacture of cement. The factory at Mombasa was the only large scale user of anthracite in the country and nearly all the 40,000 tons imported (c.i.f. value Mombasa £194,000) were used by it.
3.150 Although production in 1963 was much the same as in 1961, many costs rose, so that value added fell by nearly 2 per cent and net output by 17 per cent.

BASIC METALS INDUSTRY
3.151 There was (and is) no establishment in Kenya engaged in:-
"Smelting and refining; rolling, drawing, and alloying and the manufacture of castings, forgings and other basic forms of ferrous and non ferrous metals"
which is the standard definition of this industry. The potential probably exists, or soon will exist, for the establishment of such an industry on a regional basis and feasibility studies are being carried out; these will also indicate possible locations. Thus all Kenya's requirements were imported and are set out in the text table 100 on page 85.

THE METAL PRODUCTS INDUSTRY
3.152 This was one of the most rapidly growing industries and in 1963 a very similar pattern of growth was evident to that seen in 1961. That is the number of establishments once again declined (from fifty-one to forty-nine) but those closing were small establishments and the output of the large establishments increased substantially, so that the value of production for the industry rose by 36 per cent.
3.153 The structure of the industry is interesting in that the comparative costs of transporting raw materials and finished goods, together with the export potential of the industry, lead to Mombasa establishments accounting for over 50 per cent of sales. Once again this is an industry dominated by a few large firms and the seven with over one hundred employees were responsible for nearly three quarters of the sales. Many of the smaller firms are best described as 'blacksmiths' and their activities vary greatly; the larger firms tended to be specialist producers of a single product. Sales are shown below and it will be noted about half of the 40 per cent increase was due to the setting up of a galvanising and corrugating plant, with the other half shared between a variety of products. This new factory represents a further step 'backwards' in the formation of a basic metal industry; much of its production was exported to Tanganyika or Uganda (text table 98) and its establishment led to a switch in imports from corrugated sheets to
uncoated plates and sheets (see text table 99)

Sales, 1961 and 1963

Text Table 97

| Product | Value |  |
| :---: | :---: | :---: |
|  | 1961 | 1963 |
| Cans and other containers of tin plate | 755 | 1,071 |
| Galvanised sheets | 28 | 803 |
| Steel drums, tanks and guttering and galvanised products (buckets, etc.) | 688 | 627 |
| Metal doors and window frames | 471 | 503 |
| Hoes | - | 42 |
| Household utensils including aluminium holloware | 921 | 1,094 |
| Metal furniture, push chairs, etc. | 124 | 203 |
| Office and bakery equipment | 57 | - |
| Metal trunks and boxes | 45 | 199 |
| Crown corks | 116 | 100 |
| Wire nails | 224 | 325 |
| Wrought iron railings, grills, etc. | 24 | 14 |
| Iron gratings | 26 | 23 |
| Electro plating | 7 | 9 |
| Corrugating charges | - | 57 |
| Other metal products and repairs* | 285 | 253 |
| Total | 3,769 | 5,323 |
|  |  |  |

* Chiefly products of blacksmiths and other non-specialist metal workers.
3.154 The export figures make it obvious that a large part of the increase in production was for export. Exports of metal furniture were shown in text table 60 , and these too rose by about 50 per cent. Trunks are not separated by material in the Annual Trade Reports but exports of travel goods of all materials also rose by about 50 per cent to $£ 63,000$. Exports outside East Africa in 1963 were mainly to nearly countries (Aden, Bahrein, Ethiopia, Somalia, etc.) and the largest items were steel doors and windows (£90,000), household utensils of aluminium (£133,000) and metal containers $(£ 67,000)$.


## Principal Exports, 1961 and 1963

Text Table 98


## Source: Annual Trade Reports

* Rest of the S.I.T.C. Group of which the item is a member.
3.155 A wide variety of metal products were imported which were of a kind or quality that it is not yet possible to manufacture locally. Local production has, however, reduced the imports of "steel doors and windows" and "nails, tacks and spikes". The large rise in imports of hand tools took place mainly in those for agriculture and in turn this was probably a consequence of the Settlement Schemes. Imports from Tanganyika and Uganda in 1963 were mainly household utensils of iron and steel from Uganda (£90,000), and razor blades (£10,000) and metal containers (£24,000) from Tanganyika.


## Imports of Metal Products. 1961 and 1963

Text Table 99

| Product | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1961 | 1963 | 1961 | 1963 |
|  | tons |  | £'000 |  |
| Group 699 |  |  |  |  |
| . 01 (a) Steel doors and windows | 122 | 84 | 40 | 29 |
| . 01 (b) Other iron and steel structural parts | 475 | 376 | 67 | 88 |
| .03 <br> Ferrous wire cable and rope, uninsulated | 253 | 184 | 48 | 38 |
| .04 <br> Non-ferrous wire cable, uninsulated | 88 | 122 | 24 | 31 |
| . $05(\mathrm{a})$ Barbed wire | 900 | 813 | 66 | 66 |
| . 05 (b) Other wire netting (iron and steel) | 999 | 1,055 | 91 | 92 |
| . $07(\mathrm{a})$ Nails, tacks and spikes | 664 | 263 | 60 | 22 |
| . 07 (b) Other bolts, nuts and rivets | 574 | 815 | 160 | 193 |
| 12 Hand tools | 903 | 1,709 | 315 | 499 |
| Household utensils of:- |  |  |  |  |
| 13 Iron and steel | 374 | 602 | 134 | 231 |
| 14 Aluminium | 37 | 48 | 26 | 34 |
| 15 Other metals | 11 | 10 | 10 | 9 |
| 16, 17 Cutlery |  |  | 121 | 181 |
| Locks, bolts and other fittings | 553 | 835 | 256 | 317 |
| 21(a) Metal containers | 1,510 | 1,132 | 230 | 287 |
| 29(c) Electrodes (d) | 358 | 496 | 53 | 63 |
| 29 (f) Crown Corks |  |  | 36 | 34 |
| $22$ <br> Stoves, furnaces and grates |  |  | 61 | 118 |
| Other |  |  | 339 | 410 |
| 812.03 Sanitary and plumbing fixtures of metal | 403 | 263 | 111 | 90 |
| Total |  |  | 2,248 | 2,832 |
| of which from:- <br> Uganda and Tanganyika Outside East Africa |  |  | $\begin{array}{r} 86 \\ 2,163 \end{array}$ | $\begin{array}{r} 129 \\ 2,702 \end{array}$ |

[^6]3.156 Purchases "by the industry were $£ 3,178,000$ of which by far the greater part would be imported metals, although Very few firms were able to provide an analysis of purchases by material. Text Table 100 gives an analysis of base metal imports into which most of the metal imports of the industry would be classified.

Base Metal Imports, 1961 and 1963
Text Table 100


Source: Annual Trade Reports

Changes in the sales of finished products shown in text table 97 are clearly reflected in text table 100. The imports from Uganda and Tanganyika which it will he seen from the table were valued at
£50,000 in 1963, as compared with $£ 1,000$ in 1961, consisted of joists, girders and angles from Uganda, and aluminium circles from Tanganyika.

NON ELECTRICAL MACHINERY
3.157 There was a marked decline in the number of establishments (42 to 35) and employment (813 to 711) but though production and value added fell, they did not do so to the same extent. As non-resonse in this industry was fairly high many of the aggregates must be regarded as reasonable estimates. The firms in the industry tended to be the small specialist ones, - none had over fifty employees. Much machinery was also handled by the very large importers, and also directly by the users of the machinery.
3.158 No sub-division was possible of either the value of production $(£ 612,000)$ or the cost of materials used (£257,000). Total imports under the description "Machinery other than electric" were £7,582,000 in 1963.

THE ELECTRICAL MACHINERY INDUSTRY
(including Apparatus, Appliances, Supplies and Repairs)
3.159 As in the case of non-electrical machinery this industry was made up of small firms whose activities were largely repairs and servicing, although, one motor vehicle battery manufacturer was included as were two neon sign makers. In 1964 the agents for two well-known imported brands of vehicle batteries have announced plans for local assembly and a general widening of the scope of the industry is anticipated. In addition much of the imported machinery is installed and serviced by the large trading companies, and others, who do not fall within the scope of the census.
3.160 The value of production of the industry was $£ 278,000$ in 1963 which is a 18 per cent increase on 1961, but value added rose by only 9 per cent and net output fell. All of the 19 establishments had under 50 persons engaged and all but two had under 20. 13 of the establishments were in Nairobi and 3 in Mombasa. No detailed analysis of sales could be obtained.

## Imports of Products of the Industry

1961 and 1963

Text Table 101


Sources Annual Trade Reports

* Rest of S.I.T.C. group 721


## THE SHIP-BUILDING AND REPAIRING INDUSTRY

3.161 . 1961 was a poor year for this industry and the large rise in employment (from 1,676 to 2,107 persons) and in production (from $£ 748,000$ to $£ 949,000$ ) was therefore not entirely an expansion of the industry hut was partly a recovery from a depression. The East African Railways and Harbours' maintenance of craft and mechanical plant at the ports of Mombasa and Kisumu was included in the industry and this accounts '"for roughly half of the employment and production.
3.162 The character of the establishments varied greatly - five had over one hundred employees and four less than twenty; and these four averaged only 9 employees each. Apart from the E.A.R. \& H. installation at Kisumu all the establishments were at Mombasa,

> Work Done and Numbers Engaged analysed by Private and Public Establishments, 1961 and 1963

Text Table 102

| Type of Establishment | Numbers Engaged |  | Work Done |  |
| :---: | ---: | ---: | ---: | :---: |
|  | 1961 | 1963 | 1961 | 1963 |
| Private |  |  |  | 000 |
|  | 551 | 978 | 383 | 493 |
|  | 1,125 | 1,129 | 355 | 456 |
|  | 1,676 | 2,107 | 748 | 949 |

3.163 No analysis of the production or materials used was possible. The former was, however, mainly repairs and general engineering work, and the latter metals, wood, paint, spare parts for machinery, and so on. The greater part of the materials used would be imported.

THE RAILWAY ROLLING STOCK INDUSTRY (including repairs)
3.164 The only establishment in the industry was the East African Railways workshop in Nairobi. As in the case of other Government establishments the value of output is an imputed figure equal to the sum of recorded current costs. It will also be seen in the appendix tables that not all items of information requested could be supplied from the records available.
3.165 The value of output, as defined, was $£ 2,616,000$ compared with $£ 2,504,000$ in 1961; some of the work done was for the Uganda and Tanganyika parts of the railway system. An analysis of work done is given in text table 103 and the Annual Report of E.A.R.\&H. gives the information shown in text table 104.

| Text Table 103 |  | £'000 |
| :---: | :---: | :---: |
| Type of Work | 1961 | 1963 |
| Maintenance:- |  |  |
| Rolling stock |  | 1,601 |
| Plant, machinery and equipment | 59 | 71 |
| Manufacturing work:- |  |  |
| Stores | 742 | 755 |
| Other | 193 | 189 |
| Total | 2,504 | 2,616 |

Locomotive and Rolling Stock Heavy Repairs at Nairobi

Text Table 104

| Type of Repair | Number of <br> Units Repaired |  | Cost per Unit |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 1961 | 1963 | 1961 | 1963 |
|  |  |  | $£$ |  |
| Locomotives* | 200 | 194 | 2,098 | 2,301 |
| Coaching stock | 309 | 409 | 446 | 363 |
| Wagons | 2,890 | 3,388 | 69 | 59 |

Source: E.A.R. \& H. Annual Report, I96I.
*Locomotive repairs refer to complete overhauls and include casual repairs on the arbitrary basis of three casual repairs equalling one scheduled general overhaul.
3.166 The cost of materials used was $£ 1,545,000$ and about $£ 12,000$ were paint purchases and $£ 28,000$ of wood products. The remainder were of metal and metal products.
3.167 The railway workshops were by far the largest single employer of labour in the manufacturing sector and the number was greater than in any other manufacturing industry distinguished in the Census.

THE MOTOR VEHICLE MANUFACTURING INDUSTRY
3.163 As usual with this industry it must be stressed that the establishments included tended to be the smaller ones which were not part of the organization of large motor vehicle dealers. The manufacturing and assembly work done by the latter was also excluded; again because their major activity was outside the scope of the Census. There is now some assembly in Kenya but most of the work of the industry is the building or re-building of vehicle bodies. Some information was obtained from the big motor
vehicle dealers regarding their assembly work to supplement the Census material and there would appear to he an additional 200-300 persons engaged in the assembly of completely and partially knocked down commercial vehicles.
3.169 Although the number of establishments in 1963 were two less than in 1961, employment production and value added all rose considerably. None of the establishment had over 100 persons engaged though 3 had between 50 and 99 persons. Of the 16 establishments 13 were in Nairobi and 1 fairly large one at Mombasa. The remaining three were small establishments in the Nyanza and Rift Valley Provinces. Work done by the industry was valued at $£ 507,000$ in 1963 compared with $£ 371,000$ in 1961. Materials cost $£ 289,000$ and were predominantly imported metals. Chassis imports numbered 751 in 1961, 671 in 1962 and 1,101 in 1963 (valued in 1963 at $£ 1,326,000$ ).

## TEE MOTOR REPAIR INDUSTRY

3.170 With the exclusion of the larger repair shops run by motor vehicle dealers (and also the repair work done by service stations whose main activity is the sale of petrol, oil, tyres, etc.) the figures given here represent only part of the value of work done on vehicles. And of course, the workshops of firms with their own transport fleets are excluded. On this basis there was a very slight fall in the aggregate figures for 1963 and 1961 with the closure of some of the larger 'up-country' establishments. This should perhaps be referred to as a 'net' closure since the turnover of businesses in this industry is very large. The 96 establishments in 1963 gave work to 1,454 persons and had a gross output of $£ 1,790,000$. The latter figure includes sales of spares and petrol and oil and whilst a figure of
goods resold in the same condition as purchased was obtained £580,000), this can only be regarded as a rough approximation because of the difficulty many establishments had in separating it from their total turnover.
3.171 The average number of persons engaged per establishment is only 15 and indeed only 1 establishment had over fifty employees and 70 had under twenty. Not surprisingly therefore individual ownerships and partnerships were numerous. The establishments included in the industry were comparatively well scattered throughout the country with Nairobi accounting for only 27 per cent of the sales; the Rift Valley Province accounted for a fairly large proportion (36 per cent) of sales, helped by the sale and repair of some agricultural machines.
3.172 The number of vehicles on the road increased (by 3 per cent in the two years) and petrol sales also rose (by 4.7 per cent). The failure of the sales value of the industry to rise therefore requires some comment. As numbers engaged and value added did rise in the seven main towns distinguished in the analysis tables, it may be that the reason was that Settlement Schemes have reduced receipts from agricultural repairs in rural areas.

Text Table 105
Numbers

| Type of Vehicle | 1961 | 1963 |
| :---: | :---: | :---: |
| ```Motor cars Station wagons, utilities, - light vans, etc. Lorries, trucks and heavy vans Buses and coaches Other (including motor cycles and trailers)``` | $\begin{array}{r} 42,353 \\ 21,810 \\ 8,482 \\ 1,340 \\ 10,555 \end{array}$ | $\begin{array}{r} 42,738 \\ 22,773 \\ 8,350 \\ 1,547 \\ 11,665 \end{array}$ |
| Total | 84,540 | 87,073 |

Sources Registrar of Motor Vehicles, Annual Report.
3.173 No analysis of sales was possible, as already mentioned even the separation of goods resold is approximate ; neither could materials purchased be subdivided. The latter's total was $£ 1,141,000$ of which about $£ 492,000$ were for resale as purchased leaving £649,000 for use in work done. The Annual Trade Report for 1963 records net imports of vehicle spares of £1,514,000 which is a considerable increase on the 1961 figure of $£ 972,000$; the latter figure was however low in comparison with the adjoining years.

MISCELLANEOUS MANUFACTURING INDUSTRY
3.174 This industry manufactured a wide range of product's and it will be noted that the expansion in the industry was mainly in plastic goods. Firms in the industry were generally small - twenty out of twenty-four had less than 20 employees although one had over 100 employees. All the firms were in Nairobi or Mombasa. In addition the sales of manufactured products shown below there were wholesale/retail sales of £100,000.

Sales, 1961 and 1963

| Text Table 106 |
| :---: | :---: | :---: |
| Product 1961 1963 <br> Jeweller's products  171 <br> Plastic and leather goods 86 223 <br> Brushes   <br> Gramophone records 75 87 <br> Other t 12 73 <br>  363 128 <br>  536 681 |

† Includes ground coffee, shoe polish, wire nails, etc.
3.175 There was a small export trade in the products of the industry. Some of these are shown below but it is unfortunately impossible to identify all the exports of plastic goods in the Trade Reports.

Exports of Principal Products, 1961 and 1963
Text Table 107

| Product |  | Quantity |  | Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Description | 1961 | 1963 | 1961 | 1963 |
|  |  | '000 |  |  |  |
| 673 | Jewellery | -• | -• | - | 1 |
| 899.13 | Brooms and Brushes | 2 | 3 | 19 | 31 |
| 891.02 | Gramophone records | 69 | 220 | 14 | 43 |
| 899.11 | Articles made of plastic, n.e.s. | -• | $\cdots$ | 8 | 49 |

Source: Annual Trade Reports
3.176 Imports of the products of the industry as shown in text table 108, are heavy as the goods under meny of the product descriptions are very heterogeneous and local production was generally of a specialized type concentrated on a particular type of good. Again many goods which are classified to this industry were not produced at all in Kenya.

Imports, 1961 and 1963

| Product | 1961 | 1963 |
| :---: | :---: | :---: |
| Code Description |  |  |
| 673 Jewellery <br> Scientific, medical, optical, measuring and controlling instruments and apparatus:- | 26 | 41 |
| 861.02 <br> (a), (b) <br> Photographic and cinematographic | 232 | 314 |
| $\begin{array}{ll} 861.01 & \text { Other } \\ \& 03-09 \end{array} \quad \text { O. }$ | 293 | 467 |
| 862 Photographic and cinematographic supplies | 249 | 277 |
| 864 Watches and clocks | 34 | 56 |
| 891.01 Gramophones, domestic tape recorders and parts | 39 | 89 |
| 891.02 Gramophone records | 40 | 29 |
| 891.03 -09 $\quad$ Other musical instruments | - | - |
| 899-15 Toys and games | 129 | 185 |
| 899-13 Brooms and brushes | 64 | 74 |
| 899-14 Sports goods | 32 | 34 |
| Household or decorative articles of plastic <br> 899-11 Articles of plastic n.e.s. | 36 137 | $\begin{array}{r}49 \\ 142 \\ \hline 757\end{array}$ |
| Total | 1,311 | 1,757 |
| Uganda and Tanganyika Outside East Africa | $\begin{array}{r} 1 \\ 1,309 \end{array}$ | $\begin{array}{r} 5 \\ 1,753 \end{array}$ |

Source: Annual Trade Reports
3.177 As would, "be expected from the wide range of products the materials used were diverse. Total material purchases were $£ 488,000$ of which $£ 70,000$ were for resale and $£ 13,000$ packing materials; of the remainder, about one-quarter were jewellers. purchases of gold, silver and precious stones.

THE PRIVATE BUILDING AND CONSTRUCTION INDUSTRY
3.178 The year 1957 was about the peak of the Nairobi building boom, whereas in 1963 the effects of a period of political uncertainty were still being felt. The level of activity in 1957 was exceptional in that it was a period in which the cumulative effect of a variety of factors - the end of post war shortages, the coffee boom and so on - led to an abnormally high rate of activity in the industry. The full extent of the difference between 1957 and 1963 is summarised in table 109.

## Decline in the Private Building Industry between 1957 and 1963

Text Table 109

| Number of establish- <br> ments | 1957 | 1963 | Percentage <br> fall |
| :--- | ---: | ---: | ---: |
|  | 437 | 146 |  |
|  | 22,029 | 6,990 | $67 \%$ |
| Net Output (£'000) | 14,309 | 5,965 | $68 \%$ |

3.179 That this decline is no exaggeration is confirmed by the statistics collected for the buildings completed for private ownership in the main towns as they show a broadly similar pattern. The decline in production and net output is greater than that in employment partly because of price changes and also probably because residential building, for which the fall has been greatest, is more labour intensive than non-residential. In, addition productivity increases will have increased output per man.

Reported Completions of Buildings for Private Ownership in Main Towns, 1957 and 1963

Text Table 110


Source: Kenya Statistical Abstract, 1964
3.180 Evidently for many types of building the area completed in 1963 was only one-tenth of the 1957 figure; the only marked exception being 'other non-residential buildings' and the hotels and hostels included in this category are probably why its behaviour differed from the general trend.
3.181 The total figures in text table 110 are less than the total work done because of work undertaken outside towns and on contract for the public sector. No estimate of the former can be made but the Public Sector contracted out $£ 2,515,000$ worth of work. The gross capital formation figures are the most comprehensive available, but include work done by the Public Sector. Again the picture is similar although 'government' and 'agriculture' have helped dampen the very steep downward trend shown in the preceding text table.

Text Table 111
£ million at market prices

|  | 1957 | I960 | 1963* |
| :---: | :---: | :---: | :---: |
| Residential buildings <br> Non-residential buildings <br> Construction and other works <br> Total | 8.01 | 6.81 | 2.15 |
|  | 7.85 | 6.42 | 2.73 |
|  | 11.47 | 9.90 | 8.06 |
|  | 27.33 | 23.13 | 12.94 |
| of which:- |  |  |  |
| Government | 9.45 | 10.86 | 6.62 |
| E.A.C.S.O. Trading Services | 4.48 | 1.28 | 0.93 |
| Agriculture large scale | 3.54 | 3.63 | 2.35 |
| Private, Other | 9.86 | 7.86 | 3.07 |

Source: Kenya Statistical Abstract, 1963; Table 129 * Provisional
3.182 The 1964 figures are better for 'Non-residential Buildings' and 'Construction and Other Works' but there is little change in 'Residential Building' . And whilst the former categories can be expected to increase steadily the latter, due to a change in the pattern of demand, may take time to regain the I960 level.
3.183 Many firms in the industry carried out all types of work so the analysis below by type of work done is somewhat rough and approximate. Since firms often sub-contract work to other firms in the industry the total value of work done involves some double counting. These sub-contracts were valued at $£ 1,640,000$ in 1957 and £509,000 in 1963.

Analysis of Types of Work Done
Text Table 112

| Type of Work | 1957 | 1963 |
| :---: | :---: | :---: |
| Building and Construction | 12,042 | 3,430 |
| Structural Steelwork | 983 | 840 |
| Civil Engineering | •. | 910 |
| Plumbing | 538 | 290 |
| Painting | 313 | 110 |
| Borelate drilling | 196 | 100 |
| Labour Contracts | 150 | 80 |
| Other | 88 | 140 |
|  | 14,309 | 5,897 |
|  |  |  |

The above analysis confirms that the decline in buildings was even greater than the aggregate for the industry because the latter included roadworks contracted out by the Public Sector and also some work on the oil refinery.


#### Abstract

3.184 Despite the increased emphasis placed on-the need for some analysis of materials used, too few firms supplied this for any meaningful figures to be given. In aggregate the cost of materials used was $£ 2,616,000$ compared with $£ 6,569,000$ in 1957; naturally this decline is of a similar size to that in production. As a proportion of total costs material used were 47 per cent, with labour costs a further 28 per cent.


## THE PUBLIC BUILDING AND CONSTRUCTION INDUSTRY

3.185 As in 1957 "the numbers employed and the gross production of this industry were considerably greater than those for any other industry but both these figures were well below the 1957 level. The industry is made up of the Ministry of Works, East African Railways and Harbours Engineering Department and the various Local Authorities. In the case of the first two bodies concept of "establishment" has little meaning and the convention has been introduced that there is one establishment for each region in which people were employed (by these organizations). This leads to some difference between the number of establishments in 1957 and 1961 particularly as it has been possible to use a regional breakdown of employment for the E.A.R. \& H. Engineering Department; the reorganization of local government also means that the numbers of local authorities, and the areas they served, changed. A final difference between 1957 and 1958 is that in 1963 the East African Posts and Telecommunications buildings unit was not included, and in this report the results for 1957 have been adjusted accordingly.
3.186 Employment in the industry fell from 30,982 persons to 22,142 persons but this decline is considerably less than that in production, detail of which are given in the table below. In none of the three major types of authority did the numbers fall as much as production but the divergence was most pronounced in the case of E.A.R. \& H.

Work Done by Authority, 1957 and 1963

| Ministry of Works | 1957 |  |  | 1963 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Contracted Out | Not Contracted | Total | Contracted Out | Not Contracted | Total |
|  | 1,709 | 5,860 | 7,569 | 1,130 | 2,884 | 4,014 |
| E.A. Railways \& Harbours | 1,524 | 5,663 | 7,187 | 421 | 2,194 | 2,616 |
| Local <br> Authorities | 1,246 | 1,481 | 2,727 | 964 | 1,373 | 2,337 |
| Total | 4,479 | 13,005 | 17,484 | 2,515 | 6,451 | 8,966 |

It will be seen that 28 per cent of the work done by authorities was contracted out. The greater part of the decline in the work done by E.A.R. \& H. was because expenditure on new construction at Mombasa Port fell from £2.4 million in 1957 to $£ 0.3$ million in 1963. The analysis by type of work done shows that it is road construction, and maintenance, which has fallen least.

Work Done "by Type of Work, 1957 and. 1963

| ext Table 114 |  |  |
| :---: | :---: | :---: |
| Type of Work | 1957 | 1961 |
| Railways and Harbours Maintenance and Construction | 7,187 | 2,616 |
| Road Maintenance and Construction | 2,388 | 2,133 |
| Building Maintenance and Construction | 5,503 | 2,588 |
| Water Supply and Sewerage Construction | 2,085 | 1,087 |
| Other | 320 | 543 |
| Total | 17,484 | 8,966 |

3.187 An analysis of the costs of the industry is virtually impossible except in very broad categories and certain overhead costs are probably omitted because they are not charged direct the constructional unit within the public authority. As usual in the case of establishments belonging to the public sector the value of gross output is taken as being equal to the sum of the costs so that net output equals the labour costs.
3.188 With the aid of returns rendered for the Annual Labour Enumeration an accurate analysis of employment and labour costs by region was made.

## THE ELECTRICAL CONTRACTING INDUSTRY

3.189 As the construction and maintenance of telephone and telegraph line carried out by the East African Posts and Telecommunications Administration was not included in 1963, and also because there was no work being done on the construction of power stations or transmission lines the industry was very much smaller than in 1957.
3.190 There were in fact only 528 persons engaged and the value of work done was $£ 571,000$. As there were 18 establishments they were mostly small - only 2 had over 50 employees - and 11 were in Nairobi, with the remainder scattered throughout the main towns.

Materials used were valued at $£ 255,000$ and most of these would be imported electrical material, equipment, and spares.

## TEE ELECTRICITY INDUSTRY

3.191 The generation and supply of electricity in Kenya was carried out by the East African Power and Lighting Co. Ltd.and by the Kenya Power Co. Ltd. The latter company sold the whole of its output to the East African Power and Lighting Co. Ltd. and also bought the electricity imported from Uganda and resold it to the East African Power and Lighting Co. Ltd. Thus the gross output of the industry, which was $£ 5.2$ million in 1963 compared with £3.1 million in 1957, includes a certain amount of'double counting'; payments by consumers in 1963 were about $£ 4.2$ million. The actual quantity of electricity generated in Kenya in 1963 was slightly less than in 1961, the increased consumption being met by the imports from the Owen Palls scheme in Uganda. The position is shown in the table below. Employment fell between 1957 and 1963 despite the rise in sales.

```
    - 98 -
Electricity Production, Imports, and Sales,
1957, I960 and 1963
```

Text Table 115
Million Kilowatt

|  | 1957 | 1960 | 1963 |
| :---: | :---: | :---: | :---: |
| Generated:- |  |  |  |
| Nairobi | 204.7 | 146.8 | 168.7 |
| Coast | 33.5 | 58.5 | 79.3 |
| Rift Valley | 11.8 | - | - |
| Eldoret | 4.5 | 4.9 | 5.9 |
| Nyanza | 5.8 | 2.2 | 0.1 |
| Kitale | 2.1 | 2.3 | 2.6 |
| Nanyuki | 1.9 | 2.0 | 2.4 |
| Nyeri | 3.6 | 4.4 | 4.4 |
| Total generated | 267.9 | 221.3 | 263.3 |
| Imported from:- |  |  |  |
| Uganda | - | 160.1 | 190.0 |
| Tanganyika | 23.4 | 21.2 | 15.0 |
| Total imports | 23.4 | 181.2 | 205.0 |
| Power station use and transmission losses | 48.5 | 66.8 | 75.0 |
| Sales (Generated and Imports - Losses) | 242.8 | 335.8 | 393.4 |

Source: Kenya Statistical Abstract, 1964; Tables 93 and 94.
3.192 The 62 per cent increase in sales between 1957 and. 1963 is equivalent to a compound rate of over 8 per cent per annum; indeed in the first half of this period it was equivalent to over 11 per cent per annum. Plans are now being made public for the next major increase in generating capacity - The Tana River Scheme - which it is expected will be needed about 1970. Text table 116 shows that all areas have shared fairly equally in sales (and so in consumption) but that sales to commercial and industrial users have increased faster than sales to other types of user.

Sales Analysed by Area and Type of User
Text Table 116

| 1957 | I960 | 1963 |
| :---: | :---: | :---: |
| I65.4 | 228.5 | 261.8 |
| 51.4 | 71.2 | 84.1 |
| 10.5 | 15.1 | 20.7 |
| 3.9 | 4.4 | 5.4 |
| 5.1 | 9.0 | 13.2 |
| 1.8 | 2.0 | 2.3 |
| 1.6 | 1.7 | 2.1 |
| 3.1 | 3.9 | 3.9 |
| 66.4 | 81.1 | 89.1 |
| 12.1 | 15.1 | (19) |
| 23.3 | 35.3 | (48) |
| 67.7 | 98.8 | (113) |
| 5.1 | 6.4 | (6) |
| 5.3 | 6.4 | (8) |
| 19.0 | 34.3 |  |
| 38.7 | 56.1) | (109) |
| 1.7 | 2.2) | (2) |
| 239.6 | 335.8 | 393.4 |

Sources Kenya Statistical Abstract, 1964; Tables 94-96.

* 1957 excludes sales in Nyeri area. In 1962 a slightly different classification of user was introduced so estimates have been made to provide figures for 1963 on the same basis as 1957 and I960.
3.193 Although the quantity of electricity generated in Kenya showed little change between 1957 and 1961 the installed capacity did rise with the new plant in the Coast area. Abour three quarters of the installed capacity is 'thermal' and one quarter 'hydro'. The Coast thermal plant used about one third of the 90,000 gallons of furnace oil sold in Kenya in 1963 and the other thermal plants about 4,000 gallons of heavy diesel fuel, of which total sales in 1963 were 6,000 gallons.

Installed Capacity, 1957, I960 and 1963

|  | 1957 | 1960 | 1963 |
| :---: | :---: | :---: | :---: |
| Area:- |  |  |  |
| Nairobi | 55.2 | 51.9 | 53.6 |
| Coast | 18.7 | 17.4 | 34.9 |
| Rift Valley | 4.3 | 4.4 |  |
| Eldoret | 2.3 | 2.2) |  |
| Nyanza | 2.0 | 2.7) | 0. |
| Kitale | 0.6 | 1.0) |  |
| Nanyuki | 1.0 | 1.5 | 1.5 |
| Nyeri | 1.0 | 1.5 | 2.0 |
| of which: ${ }^{\text {Total }}$ | 85.0 | 82.3 | 102.2 |
|  | 59.1 | 56.4 | 74.3 |
| Thermal | 26.0 | 25.9 | 27.9 |
| Hydro |  |  |  |

Sources Kenya Statistical Abstract, 1964: Table 92.

Purchases of electricity from Uganda and Tanganyika cost $£ 386,000$, Fuel oil is the other major material cost ('£260,000).

GAS MANUFACTURE AND DISTRIBUTION
3.194 There were no establishments within the score of the Census. Gas is not manufactured in gasworks in Kenya and there is no piped distribution supply. The only gas used is that supplied by the oil companies in cannisters which are then trans ported to their place of use

STEAM HEAT AND POWER
3.195 Again there were no establishments producing or distributing steam for heating and power purposes". There is geo - thermal steam in Kenya and investigations were again being carried out into the possibility of using it as a source of power for electricity generation. These investigations were still at an exploratory stage.

IV - APPENDIX TABLES

| INDUSTRY | Establishment | Persons Engaged | Labour Costs | Gross Production | Industrial Costs | Value <br> Added | Net |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MINING AND QUARRYING | No. | No. | $£^{\prime} 000$ | $£^{\prime} 000$ | $£^{\prime} 000$ | £'000 | £'003 |
| Crude Petroleun | 1 | 488 | 408 | 1,138 | 203 | $\begin{aligned} & 831 \\ & 435 \end{aligned}$ | $\begin{aligned} & 408 \\ & 314 \end{aligned}$ |
| Metallic Minerals .. <br> Non-Metallic Minerals | 5 | 811 | 180 | 607 |  |  |  |
|  | 2 | 13 | 170 | 1 | 1 | 379 | 263 |
| $\begin{array}{ll} \text { Quarry } & \text { Products } \\ & \text { TOTAL.. } \end{array}$ | 44 | 1,326 |  | 524 | 146 |  |  |
|  | 52 | 2,638 |  | , |  |  |  |
| MANUFACTURING AND REPAIRS <br> Meat Products | 16 | 881 |  | 6,296 | 5,124 | 1,172 | 881 |
| Dairy Products |  |  | 253 |  |  |  |  |
| Canned Fruit and Vegetables | 4 | 994 | 166 | 1,011 | 705 | 307 | 180 |
| Grain Mill Products | 59 | 1,973 | 510 | 9,114 | 6,857 | 2,257 | 1,926 |
| Bakery Products | 37 | 1,086 | 228 | 1,826 | 1,290 | 536 | 326 |
| Sugar | 3 | 1,500 | 228 | 1,643 | 1,054 | 755 | 465 |
|  | 2 | 87 | 15 | 165 |  |  |  |
| Miscellaneous Foods | 13 | 535 | 65 | 589 | 436 | 153 | 94 |
| Spirits <br> Beer and Malt <br> Soft Drinks | 1 | 35 | 15 | 57 | 1,374 | 2,675 | 2,195 |
|  | 16 | 2,023 | 842 | 3,996 |  |  |  |
|  | 18 | 752 | 234 | 1,278 | 2,312 | 1,651 | 1,924 |
| Soft Drinks | 1 | 702 | 310 | 2,585 |  |  |  |
| Carbage, Rops and Tirira Textiles | 6 | 2,233 | 339 | 1,343 | 688 | 055 | 560 362 |
|  | 10 | 1,333 | 221 | 1,342 | 879 | 463 | 362 |
| Clothing; <br> Footwear | 15 | 704 | 113 | 1,084 | 1,755 | 1,121 | 1,059 |
|  | 64 | 1,179 | 369 | 1,792 |  |  |  |
| SawnTimber |  |  | 409 | 1,199 | 305 | 894 | 564 |
|  | 7 | 333 |  | 2171,113 | 123 | 93 | 75 |
| Furniture and Fixtures <br> Paper and products ... | 7411 | 1,218 | 246 |  | $\begin{aligned} & 616 \\ & 881 \end{aligned}$ | 497639 | 409 |
|  |  |  | 174 |  |  |  |  |
| Printing and Publishing .. <br> Taming and Leather Goads . | 73 | 2,977 | 1,392 | 553 |  | 2,225 | 1,799 |
|  | 10 |  | 98 |  | 343 | 207 | 174 |
|  | 10 | 274 |  | 543 | 355 | i39 | 143 |
| Basic Industrial Chemicals.. | 15 | 1,561 | 512 | 2,445 | 970 | 1,47' | 1,356 |
| Paints .. | 4 | 246 | 107 | 699 | 452 | 207 | 148 |
| Soap | 17 | 788 | 261 | 3,275 | 2,158 | 1,116 | 728 |
| Miscellaneous Chemicals. | 20 | 364 | 373 | 4,191 | 3,00b | 1,85 | 301 |
| Clay and Concrete Products.. | 17 | 533 | 83 | 301 | 131 | 170 | $\begin{array}{r} 136 . \\ 245 \end{array}$ |
| Glass and products .. | 3 | 307 | 93 | 462 | 177 | 286 |  |
| Cement and other Minerals ..Metal Products .. .. | 7 | $2,870$ | $686$ | $2,312$ | 884 | 1,423 |  |
|  | 48 |  |  | $5,2 / 6$ | 3,457 | 1,619 |  |
| Non-electrical Machinery .. | 35 | 711 | 199 | 612 | 288 | 325 | 266 |
| Electrical Machinery .. | 19 | 251 | 67 | 278 | 125 | 153 | 112 |
| Ship building and Repairing.. | 12 | 2,107 | 545 | 949 | 286 | 663 | 821 |
| Raiway Rolling Stock | 1 | 6,392 | 997 | 2,616 | 1,604 | 1,012 | 997 |
| Motor Vehicles .. .. | 17 | 464 | 117 | 507 | 294 | 213 | 170 |
| Motor Repairs .. .. | 96 | 1,454 | 346 | 1,790 | 1,188 | 602 | 491 |
| Miscellaneous Manufacturing | 24 | 491 | 126 | 792 | 478 | 313 | 214 |
| TOTAL |  | 49,829 | 11,840 |  | 46,223 | 23,580 | 22585 |
| BUILDING AND CONSTRUCTION |  |  |  |  |  |  |  |
| Private .. .. | 146 | 6,990 | 1,561 | 5.965 | 3,23.3 | 2,732 | 2,007 |
|  | 56 | 22,142 | 3,735 | 8.966 | 4,845 | 4,121 | 3,733 |
| Electrical Contracting | 18 | 528 | 207 | 571 | 262 | 308 | 254 |
| TOTAL | 220 | 29,660 | 4,501 | 15,502 | 8,340 | 7,162 | 5,994 |
|  | 9 | 2,194 | 1,132 | 5,281 | 1,848 | 3,433 | 2,988 |
| ELECTRICITY - TOTAL |  |  |  |  |  |  |  |
| ALL INDUSTRY - TOTAL | 1,056 | 84,321 | 19,041 | 97,856 | 57,067 | 40,789 | 52,551 |

CANOS OF MANFACIURNG, 1961
SURVEY OF INDUSTRIAL PRODUCTION, 1957
Appenok Table 2 Revised Summay of Results

| INDUSTRY | Establishment | Persons Engaged | Labour Costs | Gross <br> Production | Industrial Costs | Vave <br> Added | Net Oulput |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MNG AND QUARNG (1957) | No. | No. | $£^{\prime} 000$ | $£^{\prime} 000$ | $£^{\prime} 000$ | £'000 | £'000 |
| Oude Petroleum | - | - | - |  | - | - | - |
| Metallic Minerals | 20 | 1,773 | 185 | 476 | 142 | 276 | 180 |
| Non-Metallic Minerals | 12 | 186 | 50 | 74 | 31 | 45 | 23 |
| Quary Products | 107 | 5,995 | 485 | 1,163 | 128 | 1,035 | 733 |
| TOTAL | 139 | 7,864 | 730 | 1,656 | 301 | 1,355 | 936 |
| MANFACTURNG AND RGAIRS (1961) |  |  |  |  |  |  |  |
| Meat Products | 9 | 2,144 | 462 | 5,544 | 4,355 | 1,189 | 956 |
| Dairy Products | 20 | 814 | 168 | 4,442 | 3,480 | 963 | 388 |
| Camed Fruit and Vegetables | 5 | 1,165 | 104 | 747 | 493 | 254 | 169 |
| Grain Mill Products | 45 | 2,183 | 4)3 | 9,683 | 7,912 | 1,771 | 1,477 |
| Bakery Products | 42 | 1,213 | 207 | 1,904 | 1,363 | 541 | 389 |
| Sugar | 4 | 1,666 | 246 | 1,562 | 864 | 698 | 431 |
| Confectionery | 3 | 113 | 17 | 154 | 107 | 47 | 40 |
| Miscellaneous Foods | 9 | 672 | 43 | 507 | 382 | 124 | 97 |
| Spirits | - | - | - | - | - | - | - |
| Beer and Malt | 17 | 2,000 | 651 | 3,755 | 1,341 | 2,414 | 1,746 |
| Soft Drinks | 21 | 854 | 233 | 1,111 | 2,554 |  | 1,742 |
| Tdoacco | 2 | 932 | 316 | 3,001 |  | 1,558 |  |
| Cardage, Rqpe and Twine | 4 | 2,276 | 280 | 1,184 | 699 | 525 | 452 |
| Textiles | 8 | 1,169 | 123 | 757 | 483 | 254 | 180 |
| Clothing | 11 | 443 | 89 | 703 | 1,150 | 995 | 898 |
| Footwear | 2 | 1,047 | 319 | 1,442 | 1,150 | 99 | 88 |
| Sawn Timber | 71 | 5,782 | 387 | 1,222 | 242 | 980 | 622 |
| Other Woed Products | 6 | 374 | 25 | 98 | 52 | 47 | 32 |
| Furniture and Fixtures | 79 | 1,218 | 200 | 979 | 512 | 467 | 370 |
| Paper and products | 9 | 625 | 129 | 1,261 | 809 | 452 | 575 |
| Printing and Relishing | 68 | 2,873 | 1,215 | 3,328 | 1,560 | 1,769 | 1,297 |
| Taming and Leather Goods | 7 | 454 | 98 | 466 | 310 | 156 | 123 |
| Rubber Products | 10 | 246 | 66 | 467 | 298 | 169 | 119 |
| Basic Industrial Chemicas | 18 | 2,117 | 527 | 2,579 | 1,085 | 1,494 | 1,350 |
| Paints | 4 | 160 | 85 | 431 | 269 | 161 | 119 |
| Soop | 17 | 766 | 195 | 2,441 | 1,796 | 646 | 504 |
| Miscellaneous Chemicas | 18 | 853 | 244 | 4,685 | 3,692 | 994 | 308 |
| Clay and Conarete Products | 18 | 832 | 106 | 410 | 186 | 224 | 130 |
| Glass and products | 3 | 282 | 73 | 289 | 163 | 126 | 107 |
| Cemert and other Minerals | 6 | 972 | 337 | 2,346 | 875 | 1,471 | 1,279 |
| Metal Products | 51 | 2,411 | 563 | 3,784 | 2,479 | 1,305 | 1,098 |
| Non-electrical Madriery | 42 | 813 | 193 | 643 | 272 | 372 | 289 |
| Electrical Madrinery | 17 | 201 | 49 | 236 | 96 | 140 | 116 |
| Shipbuilding and Repaining | 10 | 1,676 | 393 | 763 | 285 | 478 | 432 |
| Railway Rolling Stock | 1 | 6,186 | 960 | 2,504 | 1,494 | 1,010 | 963 |
| Motor Vehicles | 19 | 386 | 100 | 371 | 264 | 166 | 124 |
| Motor Repairs | 97 | 1,549 | 326 | 1,819 | 1,212 | 607 | 461 |
| Miscellaneous Manufacturing | 22 | 379 | 112 | 652 | 394 | 250 | 196 |
| TOTAL | 795 | 49,846 | 10,044 | 68,295 | 43,430 | 24,862 | 19,376 |
| BUILDING AND CONSIRLCICN (1957) |  |  |  |  |  |  |  |
| Private | 437 | 22,029 | 3,812 | 14,309 | 8,575 | 5,934 | 4,778 |
| Public | 28 | 30,984 | 5,229 | 17,484 | 11,251 | 6,233 | 5,229 |
| Electrical Contracting | 28 | 2,783 | 874 | 3,711 | 2,386 | 1,324 | 1,239 |
| TOTAL | 493 | 55,796 | 9,915 | 35,504 | 22,012 | 13,491 | 11,246 |
| EECTRICTY - TOTAL | 10 | 2,302 | 647 | 3,067 | 347 | 2,223 | 1,873 |
| ALI NDUSTRY - TOTAL - |  |  |  |  |  |  |  |

Notes: (1) The figures for Manufacturing relate to 1961 whereos those for the other sectors are for 1957. See paragaph 1.4(a).
(2) Certain figures differ from those shown in the 195//1961 reports becase of chonges in definition, classification or the discovery of errors.

SALES AND ROONCIN
Appenok Table 3
£ 000


MAIRAS F LRCHAED AND USB


Note: * (+) indicates an increase in stocks during the year

VALUE OF STOCKS
Appendix Table 5
£'000


[^7]DERIVATION OF NET OUTPUT FROM VALUE ADDED

$-108-$
SURVEY OF COSTS
Appenok Table 1


| Appendix Table C |  |  | pe of Worker |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INDUSTRY | Proprietors, Partners, | Unpoid <br> Family <br> Workers | EMPLOYEES |  |  |  | Total <br> Engaged |
|  |  |  | Adrint istrative | Operatives | Not Stated* | Total |  |
| MNG AND QUARRYNG |  |  |  |  |  |  |  |
| Crude Petroleum | - | - | - | - | 488 | 488 | 488 |
| Metallic Minerals |  |  |  |  | 811 | 311 | 811 |
| Non-Metallic Minerals | - | - | - |  |  |  | 13 |
| Quary Products | 27 | 5 | - | - | 1,294 | 1,294 | 1,326 |
| TOTAL | 27 | 5 | - | - | 2,606 | 2,606 | 2,638 |
| MANUFACTURNG AND REPAIRS |  |  |  |  |  |  |  |
| Meat Products | - | - | 206 | 1,794 | 68 | 2,068 | 2,068 |
| Dairy Products | - | - | 106 | 678 | 97 | 881 | 881 |
| Comed Fruit and Vegetables | - | - | 73 | 891 | 30 | 994 | 954 |
| Grain Mill Products | 15 | - | 392 | 1,260 | 306 | 1,958 | 1,973 |
| Bakery Products | 26 | 13 | 213 | 436 | 378 | 1,047 | 1,086 |
| Sugar | - | - | 291 | 1,195 | 14 | 1,900 | 1,500 |
| Confectionery | 3 | 2 | 8 | 74 | - | 82 | 87 |
| Miscellaneous Foods | 4 | 1 | 3 | 319 | 186 | 530 | 535 |
| Spirits | - |  | 5 | 30 | - | 35 | 35 |
| Beer and Malt | - | - | 365 | 1,475 | 183 | 2,023 | 2,023 |
| Soft Drinks | 3 | 1 | 264 | 233 | 251 | 748 | 752 |
| Tobacoo | - | 2 | 286 | 416 | - | 702 | 702 |
| Cordage, Rape and Twine | 4 | 4 | 152 | 1,506 | 569 | 2,227 | 2,233 |
| Textiles | 3 | 2 | 155 | 1,660 | - | 1,815 | 1,820 |
| Clothing | 10 | - | 84 | 513 | 97 | 694 | 704 |
| Footwear | - | - | 490 | 687 | - | 1,177 | 1,177 |
| Sawn Timber | 25 | 2 | 22 | 3,794 | 1,255 | 5,271 | 5,299 |
| Other Hood Products | 4 | - | 19 |  | 56 | 316 | 320 |
| Furniture and Fixtures | 43 | 2 | 47 | 304 | 822 | 1,173 | 1,218 |
| Paper and products | 6 | - | 74 | 599 | 27 | 730 | 706 |
| Printing and Publishing | 13 | 5 | 510 | 1,548 | 901 | 2,959 | 2,977 |
| Tanning and Leather Gooos | 36 |  | 59 | 374 | 31 | 464 | 503 |
| Rubber Products | - | 1 | 38 | 167 | 70 | 275 | 276 |
| Basic industrial Chemicals | - | - | 183 | 1,244 | 134 | 1,561 | 1,561 |
| Paints | - | - | 38 | 107 | 101 | 246 | 246 |
| Soap | 9 | - | 113 | 414 | 252 | 779 | 788 |
| Miscellaneous Chemicals | 9 | 2 | 133 | 512 |  | 853 | 864 |
| Clay and Concrete Products | 5 | 1 | 18 | 269 | 240 | 527 | 533 |
| Glass and products |  | - | 6 | 279 | 22 | 307 | 307 |
| Cemert and other Minerals | - | - | 115 | 783 | 23 | 921 | 921 |
| Metal Products | 35 | 2 | 486 | 1,767 | 580 | 2,853 | 2,870 |
| Non-electrical Machinery | 23 | 1 | 17 | 250 | 43 | 687 | 711 |
| Electrical Machinery | 15 | 1 | 4 | 71 | 160 | 235 | 251 |
| Shipbuilding and Repairing | 3 | 1 | 113 | 774 | 1,216 | 2,103 | 2,107 |
| Railway Rolling Stock | - | - | 943 | 5,449 | - | 6,392 | 6,392 |
| Motor Vehicles | 16 | - | 23 | 262 | 163 | 448 |  |
| Motor Repairs | 49 | 7 | 86 | 386 | 926 | 1,398 | 1,454 |
| Miscellaneous Manufacturing | 13 | 2 | 49 | 187 | 240 | 476 | 491 |
| TOTAL | 375 | 49 | 6,411 | 32,966 | 10,028 | 49,405 | 49,829 |
| BUILDING AND CONSTRUCTION |  |  |  |  |  |  |  |
| Private | 74 | 11 | - | - | 6,905 | 6,572 | 6,990 |
| Public | - | - | - | - | 22,142 | 22,142 | 22,142 |
| Electrical Contracting | 6 | 1 | - | - | 521 | 521 | 528 |
| TOTAL | 80 | 12 |  | - | 29,568 |  | 29,660 |
| ELECTRICITY - TOTAL | - | - | - | - | 2,194 | 2,194 | 2,194 |
| ALL INDUSTRY - TOTAL | 482 | 66 | 6,411 | 32,966 | 44,396 | 83,773 | 84,321 |
|  |  |  |  |  |  |  |  |

* Mainly firms which received form CIP/63/2 (see page 169) and estimates for firms which did not reply.
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LABOR COSTS (OF EMPLOY国)
Appenok Table 9
By Type or Employee

| INDUSTRY | CASH OOSTS |  |  |  | NON CASH COSTS |  |  |  | TOTAL LABCR COSTS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Admin | Ops. | Not Stated* | Total | Admin. | Ops. | Not Stated* | Total |  |
| MNG AND QUARRNG |  |  |  |  |  |  |  |  |  |
| Crude Petroleum | - | - | 358 | 358 | - |  | 50 | 50 | 408 |
| Metalic Minerals | - |  | 180 | 180 |  |  |  |  |  |
| Non-Metalilic Minerals |  |  |  |  |  |  |  |  |  |
| Quarry Products | - | - | 162 | 162 | - | - | 8 | 8 | 170 |
| TOTAL | - | - | 700 | 700 | - | - | 58 | 58 | 758 |
| MANFACIURNG AND REPARS |  |  |  |  |  |  |  |  |  |
| Meat Products | 143 | 299 | 18 | 460 | 18 | 24 | 2 | 44 | 504 |
| Dairy Products | 85 | 101 | 17 | 203 | 28 | 20 | 3 | 51 | 253 |
| Canned Fruit and Vegetables | 53 | 97 | 12 | 152 | 10 | 4 | - | 14 | 166 |
| Grain Mill Products | 153 | 271 | 99 | 468 | 15 | 24 | 3 | 41 | 510 |
| Bakery Products | 102 | 61 | 57 | 219 | 3 | 3 | 2 | 9 | 281 |
| Sugar | 114 | 89 |  | 203 | 11 | 14 | - | 25 | 228 |
| Confectionery | 5 | 10 | - | 15 |  | - | - | - | 15 |
| Miscellaneous Foods | 15 | 19 | 26 | 60 | 2 | 2 | 1 | 5 | 65 |
| Spirits | 7 | 5 | - | 12 | 3 | - | - | 3 | 15 |
| Beer and Malt | 347 | 408 | 15 | 70 | 34 | 37 | 1 | 72 | 842 |
| Soft Drinks | 89 | 88 | 54 | 231 | 2 | 1 | 1 | 3 | 234 |
| Tobacco | 143 | 117 | - | 261 | 18 | 31 | - | 49 | 310 |
| Cardage, Rop and Twins | 81 | 194 | 35 | 309 | 6 | 18 | 6 | 30 | 339 |
| Textiles | 74 | 137 |  | 211 | 6 | 5 |  | 11 | 221 |
| Clothing | 40 | 51 | 19 | 111 | 1 | 1 |  | 2 | 113 |
| Footweor | 219 | 125 |  | 344 | 15 | 10 |  | 25 | 369 |
| Sawn Timber | 79 | 174 | 119 | 372 | 4 | 25 | 8 | 37 | 409 |
| Other Wood Products | 6 | 14 | 8 | 28 |  | 1 |  | 1 | 29 |
| Furniture and Fixtures | 29 | 5 | 15 | 243 | 1 | 2 | 1 | 3 | 246 |
| Poper and products | 35 | 19 | 116 | 170 | 2 | 2 |  | 4 | 174 |
| Printing and Publishing | 489 | 505 | 290 | 1,284 | 48 | 53 | 8 | 109 | 1,392 |
| Tanning and Leather Goods | 24 | 71 | 2 | 97 | 1 | 1 | - | 2 | 98 |
| Rubber Products | 24 | 28 | 21 | 73 | 2 | 2 | - | 4 | 71 |
| Basic Industrial Chemicals | 2)4 | 226 | 11 | 441 | 38 | 33 | - | 71 | 512 |
| Paints | 30 | 28 | 34 | 92 | 8 | 3 | 4 | 15 | 107 |
| Soop | 109 | 88 | 43 | 240 | 17 | 5 |  | 21 | 261 |
| Msceloneous Chemicas | 156 | 117 | 65 | 337 | 21 | 13 | 2 | 36 | 373 |
| Clay and Concrete Products | 15 | 50 | 14 | 79 | 1 | 1 | 2 | 4 | 83 |
| Glass and products | 9 | 75 | 7 | 91 | 1 | 1 |  | 2 | 93 |
| Cement and other Minerals | 142 | 146 | 2 | 290 | 23 | 27 | 1 | 51 | 341 |
| Metal Products | 211 | 206 | 130 | 638 | 22 | 14 | 13 | 48 | 686 |
| Non-electrical Machinery | 18 | 45 | 94 | 157 | - | 1 | 2 | 3 | 159 |
| Electrical Machinery | 4 | 13 | 49 | 66 |  |  | 1 | 1 | 67 |
| Shipbuilding and Repairing | 106 | 161 | 230 | 477 | 8 | 3 | 37 | 48 | 545 |
| Railway Rolling Stock | 438 | 589 | - | 997 | - | - | - | - | 997 |
| Motor Vehicles | 21 | 55 | 40 | 116 | 1 | - | - | 1 | 117 |
| Motor Repairs | 51 | 92 | 200 | 343 | - | 1 | 2 | 3 | 346 |
| Miscellaneous Manufacturing | 29 | 27 | 63 | 120 | 2 | 4 | 1 | 7 | 126 |
| TOTAL | 3,460 | 4,314 | 3,021 | 10,756 | 370 | 385 | 99 | 854 | 11,702 |
| BUILDING AND CONSTRUCTION |  |  |  |  |  |  |  |  |  |
| Private | - | - | 1,495 | 1,495 | - | - | 66 | 66 | 1,561 |
| Public | - | - | 3,381 | 3,381 | - | - | 352 | 352 | 3,733 |
| Electrical Contracting | - | - | 194 | 194 | - | - | 12 | 12 | 207 |
| TOTAL |  | - | 5,070 | 5,070 | - | - | 431 | 431 | 5,501 |
| EECTRICIT - TOTAL | - | - | 1,112 | 1,112 | - | - | 20 | 20 | 1,132 |
| AL NDUSTRY- TOTAL | 3,460 | 4,314 | 9,903 | 17,677 | 370 | 385 | 608 | 1,363 | 19,094 |

[^8]

* Administrative empbyees
* Operatives

See note to Appendix Table 3.
-112-

-113-
NON-INDUSTRIAL POSTS

-114-
FUEL COSTS

-115-
RACKING MATERIAL COSTS


* Total for firms completing for* CIP/63/2


[^9]ANALYSIS BY SIZE OF ESTABLISHMENT ACCORDNG TO NUMBER OF EMPLOYEES, 1961 and 1963

-119-
ANALYSIS BY SIZE OF ESTABLSHMENT (Continued)

| Appenox Table 16(b) | (b) Persons Engaged |  |  |  |  | Numbes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INDUSTRY | Establishment Size Number of Employees) |  |  |  |  |  |
|  | 5-19 |  | 20- | 19 | 50 and over |  |
|  | 1961 | 1963 | 1961 | 1963 | 1961 | 1963 |
| MNNG AND QUARRMG |  |  |  |  |  |  |
| Cude Petroleum |  |  |  |  |  | 488 |
| Metallic Minerals |  | 27 |  |  |  | 762 |
| Non-Metallic Minerals |  | 13 |  | - |  | - |
| Quary Products |  | 184 |  | 666 |  | 476 |
| TOTAL |  | 224 |  | 688 |  | 1,726 |
| MANUFACIURING AND REPAIRS |  |  |  |  |  |  |
| Meat Products | 14 | 13 | 95 | 68 | 2,035 | 1,987 |
| Dairy Products | 54 | 41 | 248 | 184 | 512 | 656 |
| Camed Fruit and Vegetables | 22 |  | - | 57 | 1,143 | 937 |
| Grain Mill Products | 348 | 295 | 243 | 150 | 1,592 | 1,528 |
| Bakery Products | 234 | 301 | 375 | 341 | 554 | 444 |
| Sugar | 16 | 14 | 24 | - | 1,626 | 1,486 |
| Confectionery | 6 | - | 54 | 32 | 53 | 55 |
| Miscellaneous Foods | 52 | 85 | 73 | 99 | 550 | 351 |
| Spirits | - | - | - | 35 | - | - |
| Beer and Malt | 79 | 52 | 72 | 97 | 1,849 | 1,874 |
| Soft Drinks | 95 | 76 |  | 170 | 623 | 506 |
| Tdbacco | - |  | - | - | 932 | 732 |
| Cardage, Rope and Twine | - | 15 | 41 | 54 | 2,235 | 2,164 |
| Textiles | - | - | 81 | 28 | 1,088 | 1,792 |
| Clothing | 17 | 23 | 177 | 166 | 249 | 515 |
| Footwear | - | - |  | - | 1,047 | 1,177 |
| Sawn Timber | 198 | 195 | 535 | 483 | 5,079 | 4,621 |
| Other Wood Products | 40 | 37 | - | 25 | 334 | 258 |
| Furniture and Fixtures | 590 | 622 | 463 | 423 | 165 | 176 |
| Paper and products | 33 | 42 | 38 | 113 | 554 | 551 |
| Printing and Publishing | 525 | 512 | 524 | 538 | 1,824 | 1,927 |
| Tanning and Leather Gooos | 23 | 33 | 65 | 111 | 366 | 399 |
| Rubber Products | 50 | 80 | 196 | 111 | - | 85 |
| Basic Industrial Chemicals | 39 | 50 | 291 | 101 | 1,787 | 1,410 |
| Paints | - | - | 49 | 35 | 111 | 211 |
| Soop | 133 | 123 | 53 | 102 | 580 | 563 |
| Miscellaneous Chemicals | 152 | 216 | 133 | 110 | 563 | 538 |
| Clay and Concrete Products | 61 | 61 | 273 | 195 | 498 | 277 |
| Glass and products | 7 | - | - | 22 | 275 | 285 |
| Cemert and other Minerals | - | 23 | 78 | - | 894 | 898 |
| Metal Products | 334 | 305 | 10 | 182 | 1,937 | 2,383 |
| Non-electrical Madrinery | 279 | 208 | 466 | 503 | 68 | - |
| Electrical Machinery | 156 | 187 | 45 | 64 | 1,529 | 1,979 |
| Shipbuilding and Repaining | 7 | 34 | 140 | 94 | 1,529 | 1,979 |
| Railway Rolling Stock | - | - | - | - | 6,186 | 6,392 |
| Motor Vehicles | 98 | 84 | 232 | 214 | 56 | 166 |
| Motor Repairs | 764 | 691 | 615 | 697 | 170 | 66 |
| Miscellaneous Manufacturing | 186 | 211 | 97 | 67 | 96 | 213 |
| TOTAL | 4,662 | 4,629 | 6,022 | 5,668 | 39,162 | 39,532 |
| BUILDING AND CONSTRCION |  |  |  |  |  |  |
| Private |  | 676 |  | 1,615 |  | 4,699 |
| Public |  | 111 |  | 450 |  | 21,581 |
| Electrical Contracting |  | 126 |  | 211 |  | 191 |
| TOTAL |  | 913 |  | 2,276 |  | 26,471 |
| ELECTRICTY - TOTAL |  | - |  | 66 |  | 2,128 |
| ALL NDUSTRY - TOTAL |  | 5,766 |  | 8,698 |  | 68,131 |
|  |  |  |  |  |  |  |

ANALYSIS BY SIZE OF ESTABLISHMENT (Continued)


ANALYSS BY SIZE OF ESTABLSHMENT (Continued)


ANALYSIS BY SIZE OF ESTABLSHMENT ACCOFNG TO NUMBER OF EMPLOY巴S, 1963

-123-
ANALYSIS BY SIZE OF ESTABLISHMENT (Continued)


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ANALYSIS BY KIND OF OWNERSHIP

| Appenodx Table 17(a) | (a) Number of Establishments |  |  | Number |
| :---: | :---: | :---: | :---: | :---: |
| INDUSTRY | Individual Ownership | Partnership | Registered Company | Other * |
| MINING AND QUARRYING |  |  |  |  |
| Cude Petroeum Metallic Minerals Non-Metallic Minerals Quarry Products | 3 1 21 | 15 | 2 1 8 |  |
| TOTAL | 25 | 15 | 12 | - |
| MANFACTURING AND REPARS |  |  |  |  |
| Meat Products |  |  | 3 | 5 |
| Dairy Products |  |  | 15 | 1 |
| Canned Fruit and Vegetables |  |  | 4 |  |
| Grain Hill Products | 6 | 12 | 21 |  |
| Bakery Products | 14 | 7 | 16 |  |
| Sugar |  |  | 2 | 1 |
| Confectionery | 1 |  | 1 |  |
| Miscellaneous Foods | 3 | 1 | 0 |  |
| Spirits |  |  | 1 |  |
| Beer and Halt | 2 |  | 5 | 9 |
| Soft Drinks | 5 |  | 13 |  |
| Tobacco |  |  | 1 |  |
| Cordage, Rope and Twine | 4 | 1 | 1 |  |
| Textiles | 1 | 1 | 8 |  |
| Clothing | 1 | 5 | 9 |  |
| Footwear |  |  | 2 |  |
| Sam Timber | 4 | 23 | 37 |  |
| Other Wood Products |  | 5 | 2 |  |
| Furniture and Fixtures | 36 | 24 | 14 |  |
| Paper and products |  | 2 | 9 |  |
| Printing and Publishing | 4 | 6 | 5 | 6 |
| Tanning and Leather Goods | 1 | 3 | 0 | 1 |
| Rubber Products | 2 |  | 8 15 |  |
| Basic Industrial Chemicals |  |  | 15 4 |  |
| Paints |  |  | 11 |  |
| Soap | 3 | 3 | 12 |  |
| Miscellaneous Chemicals | 1 | 6 | 12 | 2 |
| Clay and Concrete Products | 2 | 3 | 12 | 2 |
| Glass and products |  |  | 3 | 1 |
| Cemert and other Minerals |  |  | 7 |  |
| Metal Products | 16 | 21 | 11 |  |
| Non-electrical Machinery | 12 | 13 | 10 |  |
| Electrical Machinery | 8 | 5 | 6 |  |
| ShipbuiIding and Repairing | 1 | 1 | 8 |  |
| Railway Rolling Stock |  |  |  |  |
| Motor Vehicles | 5 | 7 | 5 |  |
| Motor Repairs | 43 | 22 | 31 |  |
| Miscellaneous Manufacturing | 5 | 9 | 10 |  |
| TOTAL | 180 | 180 | 388 | 27 |
| BUILING AND CONSTRUCTION |  |  |  |  |
| Private | 41 | 36 | 69 |  |
| Public |  |  |  | 56 |
| Electrical Contracting | 6 | 1 | 11 |  |
| TOTAL | 47 | 37 | 80 | 56 |
| EECTRICTY - TOTAL |  |  | 9 |  |
| ALI $\mathbb{N}$ DUSTRY - TOTAL | 27 | 217 | 477 | 83 |

* Govemment, Quasi-Govemment, and Non-profit making.
-125-
ANALISS BY IND OF OWNREP

-126-
ANALYSS BY KND OF OMNESSP

-127-
ANALYSIS BY KIND OF OMNRESTP

| Appendix Table 17(d) |  | (d) Value Added |  |  |
| :---: | :---: | :---: | :---: | :---: |
| INDUSTRY | Individual Ownership | Partnership | Registered Compary | Other |
| MINING AND QUARRYING |  |  |  |  |
| Crude Petroleum <br> Metallic <br> Minerals <br> Non-Metallic Minerals | 11 109 | 139 | 831 131 | - |
| TOTAL | 120 | 139 | 1,355 | - |
| MANUFACTURING AND REPAIRS |  |  |  |  |
| Meat Produds |  |  | 286 | 885 |
| Dairy Products |  |  | 1,104 | 20 |
| Carned Fruit and Vegetables |  |  | 307 |  |
| Grain Mill Products | 24 | 92 | 2,140 |  |
| Bakery Products | 47 | 57 | 432 |  |
| Sugar |  |  |  |  |
| Confectionery |  |  | 862 | 4 |
| Miscellaneous Foods |  |  |  |  |
| Spirits |  |  | 2,580 | 96 |
| Beer and Malt |  | 17 |  |  |
| Soft Drinks |  |  | 1,631 |  |
| Tobacco |  |  |  |  |
| Cordage, Rope and Twine |  |  |  |  |
| Textiles |  |  | 2,292 |  |
| Clothing |  |  | eather Gooot |  |
| Footwear |  |  |  |  |
| Sawn Timber |  |  | 790 |  |
| Other Wood Products |  | 33 |  |  |
| Furniture and Fixtures |  |  | 213 |  |
| Paper and products |  | Includes Tanning 200 | 2,615 | 153 |
| Printing and Publishing |  | 146 | 151 | 5 |
| Tanning and leather Goods |  | 78 |  |  |
|  |  | 46 Include | 1,475 |  |
| Paints |  |  | 207 |  |
| Soap |  | 107 | 1,311 |  |
| Miscellaneous Chemicals |  | 19 | 146 |  |
| Clay and Concrete Products |  |  | 286 |  |
| Glass and products |  |  | 1,427 |  |
| Cemert and other Minerals |  | 153 | 1,625 |  |
| Metal Products |  | 128 | 135 |  |
| Non-electrical Machinery |  | 41 | 65 |  |
| Electrical Machines |  |  |  |  |
| Shipbuilding and Repairing |  | 106 | 443 | 1,314 |
| Railway Rolling Stock |  |  |  |  |
| Motor Vehicles |  | 165 | 261 |  |
| Motor Repairs |  | 57 | 220 |  |
| Miscellaneous Manufacturing | 830 | 1,444 | 22,963 | 3,344 |
| BUILING AND CONSTRUCIION |  |  |  |  |
| Private | 289 | 410 | 2,063 |  |
| Public |  |  |  | 4,121 |
| Electrical Contracting | 22 | Included in Private | 258 |  |
| TOTAL | 311 | 410 | 2,321 | 4,121 |
| BECTRICTY - TOTAL |  | - | 3,433 | - |
| ALINDUSTRY - TOTAL | 1,261 | 1,993 | 30,072 | 7,465 |
|  |  |  |  |  |



ANALYSIS BY SIZE OF FAPM (Continued)

| Appendx Table 18(b) | (b) Numbas of Persons Engaged |  |  | Numbers |
| :---: | :---: | :---: | :---: | :---: |
| INDUSTRY | Number of Establishments per firm |  |  |  |
|  | 1 | 2 | 3 or 4 | 5 or more |
| MNG AND QUARRNG |  |  |  |  |
| Gude Petroleum | 488 | - | - |  |
| Metallic Minerals | 811 |  |  |  |
| Non-Metalic Minerals | 13 |  |  |  |
| Quary Products | 1,386 | - | - |  |
| TOTAL | 2,638 |  |  |  |
| MANFACIURNG AND RTPARS |  |  |  |  |
| Meat Products | 519 | - | 1,549 | - |
| Dairy Products | 229 | - | - | 652 |
| Camed Fruit and Vegetables | 994 | - | ${ }^{-}$ |  |
| Grain Mill Products Bakery Products | 1,360 | - | 613 |  |
|  | 1,069 | 17 | - |  |
| Sugar | 1,500 | - | - |  |
| Confectionery | 87 | - | - |  |
| Miscellaneous Foods | 535 | - | - |  |
| Spirits | 35 | - | - |  |
| Beer and Malt | 904 | - | 1,119 |  |
| Soft Drinks | 392 | 360 | - | - |
| Tdbacoo | 702 | - | - |  |
| Cardage, Rope and Twine | 2,233 | - | - |  |
| Textiles | 1,820 | - | - |  |
| Clothing | 704 | - | - |  |
| Footwear | 1,177 |  | - |  |
| Sawn Timber | 3,956 | 448 | 895 |  |
| Other Whood Products | 320 | - | - |  |
| Furniture and Fixtures | 1,218 | - | - |  |
| Riper and products | 488 | 218 | - |  |
| Printing and Publishing | 2,977 | - | - |  |
| Tanring and Leather Gooos | 503 | - | - |  |
| Rubber Products | 217 | 59 | - |  |
| Basic Industrial Chemicals | 1,062 | 149 | 350 |  |
| Paints | 246 | - | - |  |
| Soop | 788 | - |  | - |
| Miscellaneous Chemicals | 864 | - |  |  |
| Clay and Conarete Products | 463 | 70 | - |  |
| Glass and products | 307 | - | - |  |
| Count and other Minerals | 719 | 202 | - |  |
| Metal Products | 2,870 | - | - |  |
| Non-electrical Machinery | 711 | - | - |  |
| Electrical Machinery | 251 | - | - |  |
| Shipbuilding and Repairing | 568 | 1,539 | - |  |
| Railway Rolling Stock | 6,392 | - | - |  |
| Motor Vehicles | 464 | - |  |  |
| Motor Repairs | 1,454 | - | - |  |
| Miscellaneous Manufacturing | 471 | 20 |  |  |
| TOTAL | 41,569 | 3.082 | 4.526 | 652 |
| BUILDING AND CONSTRUCION |  |  |  |  |
| Private | 6,672 | 318 | - |  |
| Public | 5,476 | - | - | 16,666 |
| Electrical Contracting | 447 | 81 | - |  |
| TOTAL | 12,595 | 399 | - | 16,666 |
| ELECTRICTY - TOTAL | - | - | - | 2,194 |
| ALL INDUSTRY - TOTAL | 56,802 | 3,481 | 4,526 | 19,512 |
|  |  |  |  |  |


| Appendk－Table $18(\mathrm{l}$INDUSTRY | （c）Sales |  |  | $£^{\prime} 000$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Number of estab | ts per Fir |  |
| INDUSTRY | 1 | 2 | 3 or 4 | 5 or mae |
| MNG AND QUARRNG |  |  |  |  |
| Gude Petroleum | 1，138 | － |  | － |
| Metallic Minerals | 572 | － |  |  |
| Non－Metallic Minerals | 1 | － | － | － |
| Quary Products | － 524 |  |  | － |
| TOTAL | 2，235 |  |  |  |
| MANLACIARG AND R⿴囗十ARS | 1，038 |  |  |  |
| Meat Products |  |  |  |  |
| Dairy Products | 328 |  |  |  |
| Comed Fruit and Vegetades | 1，070 |  |  |  |
| Grain Mill Products | 5，578 |  |  |  |
| Bakery Products | 1，809 |  |  |  |
| Sugar | 1,832 | 813 | 11，235 | 4，525 |
| Confectionery | 1，832 |  |  |  |
| Miscellaneous Foods | 599 |  |  |  |
| Spirits | 1，668 |  |  |  |
| Beer and Malt Soft Drinks |  |  |  |  |
|  | 3，161 |  |  |  |
| Tdoanco | 3，161 |  |  |  |
| Cardoge，Rope and twine | 1，336 |  |  |  |
|  | 1，368 |  |  |  |
| Clothing | 2，814 |  |  |  |
| Footwear |  |  |  |  |
| Sawn Timber | 938 |  |  |  |
| Other Hood Products | 217 |  |  |  |
| Furniture and Fxtures | 1，116 | 1，053 | 752 | － |
| Paper and products | 836 |  |  |  |
| Printing and Publishing | 4，083 |  |  |  |
| Taming and Leather Goods | 543 |  |  |  |
| Rubber Products | 471 |  |  |  |
| Basic Industrial Chemicals | 1，637 |  |  |  |
| Paints | 678 |  |  |  |
| Soop | 3，253 |  |  |  |
| Miscellaneous Chemicals | 3，736 |  |  |  |
| Clay and Conarete Products Glass and products | 271 |  |  |  |
|  | 526 |  |  |  |
| Cemet and other Minerals | 1，676 |  |  |  |
| Metd Products | 5，361 |  |  |  |
| Non－electrical Madrinary | 009 |  |  |  |
| Electrical Machnery | 274 | 1，410 | － |  |
| Shipbuilding and Repairing | 218 |  |  |  |
| Railway Rolling Stock | 2，616 |  |  |  |
| Motor Vehicles | 516 |  |  |  |
| Motor Repairs | 1，790 |  |  |  |
| Miscellaneous Manufacturing | 750 |  |  |  |
| TOTAL | 54，719 | 3，281 | 11，992 | 4，525 |
| BUILDING AND CONSIRUCIDN |  |  |  |  |
| Private | 5，656 | 425 | － | － |
| Public | 1，373 | － | － | 7，593 |
| Electrical Contracting | 455 | Included in Private | － | － |
| TOTAL | 7，484 | 425 | － | 7，593 |
| ELECTRICIT－TOTAL |  |  |  | 5，281 |
| AlL NDUSTRY－TOTAL | 64，438 | 3，706 | 11，992 | 17，399 |
|  |  |  |  |  |

ANALYSS BY SIZE OF FRM (Coninued)


DISTRIBUTION OF NDUSTRY BY PROVNOE


* The 1961 are compadde to those for 1963 i.e. they refer to the present Nairobi Province and not to the old City, or E.P.D. area.

Appendx Table 19(b)



DISTRIBUTION OF INDUSTRY BY PROWNCE


DISTRIBUTION OF NDUSTRY BY PROWNCE


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DISTRIBUTION OF INDUSTRY BY PROVINCE


DISTRIBUTION OF INDUSTRY BY PROWNCE


DISTRIBUTION OF INDUSTRY BY TOWN


[^10]140 -
DISTRBUIION OF IDUSTRY BY TOWN

-141 -
DISTRBUTION OF NDUSTRY BY TOWN


DISTRIBUTION OFINDUSTRY BY TOWN


DISTRIBUTION OF INDUSTRY BY TOWN



- 145 -

DISTRIBUTION OF INDUSTRY BY TOWN


EXPENDIURE ŌN 146 FIXED ASSETS, 1963

| Appendix Table 21 (a) |  | Summay by | e of Ass |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INDUSTRY | Buildings, Construction, and Works |  |  | Land | Madriney and Equipment |  | Total |
|  | Buildings |  | Other |  | Transport | Other |  |
|  | Residen | Nonsidential |  |  |  |  |  |
| MNG AND QUARRNNG |  |  |  |  |  |  |  |
| Cude Petroleum | - | - | - |  | 31 | 6 | 37 |
| Metallic Minerals | 4 |  | - |  |  |  | 14 |
| Non-Metallic Minerals | - | - | - | - | - | - |  |
| Quarry Product | 3 | 1 | - | - | 10 | 17 | 31 |
| total | 7 | 1 | - | - | 42 | 32 | 82 |
| MANLACIUPNG AND REPAIRS |  |  |  |  |  |  |  |
| Meat Products | 41 | 57 | - | 1 | 8 | 90 | 157 |
| Dairy Products |  | 48 | 3 | - | 21 | 50 | 127 |
| Carned Fruit and Vegetables |  | 20 | - | - | 7 | 33 | 60 |
| Grain Mill Products | - | 131 | - | 10 | 38 | 121 | 300 |
| Bakery Products | - | 103 | - | - | 25 | 12 | 140 |
| Sugar | 3 | 12 | - | - | 41 | 70 | 126 |
| Confectionery | - | - | - | - | 2 | 3 | 5 |
| Miscellaneous Foods | - | - - | - | - | 3 | 14 | 17 |
| Spirits | - |  | 4 | - | - | 6 | 10 |
| Beer and Malt | 249 |  | - | 2 | 63 | 164 |  |
| Soft Drirks | - 1 |  | - | - | 29 | 19 |  |
| Tobacco | 16 |  | - | - | 8 | 97 | 112 |
| Cordage, Rope and Twine | $15 \quad 3$ |  | 9 | - | - | 23 | 50 |
| Textiles | $10 \quad 5$ |  | 2 | 1 | 10 | 36 | 64 |
| Clothing | 239 |  | - | - | 4 | 31 | 76 |
| Footwear | $8 \quad 17$ |  | - | - | 6 | 53 | 84- |
| Sawn Timber | 9 | 13 | 4 | - | 43 | 31 | 100 |
| Other Wood Products |  | 9 - | - | - | - | - | - |
| Furniture and Fixtures | - 1 |  | - | - | 11 | 26 | 38 |
| Paper and products | - 73 |  | - | 45 | 10 | 226 | 354 |
| Printing and Publishing | $66 \quad 66$ |  | - | 13 | 13 | 146 | 304 |
| Tanning and Leather Goods | 1 |  | - | - | 4 | 16 | 21 |
| Rubber Products | $7 \quad 7$ |  | - | - | 8 | 14 | 36 |
| Basic Industrial Chemicals | 97 5 |  | 18 | - | 16 | 76 | 212 |
| Paints | 9 |  | 1 | 2 | 4 | 1 | 21 |
| Soap | 2316 |  | 1 | 1 | 6 | 61 | 108 |
| Miscellaneous Chemicals | - |  | 5 | - | 20 | 40 | 65 |
| Clay and Concrete Products | 2 |  | - | - | 2 | 2 | 6 |
| Glass and products | - - |  | - | - | - | 1 | 1 |
| Cement and other Minerals | 1 |  | 42 | - | 14 | 61 | 119 |
| Metal Products | 1118 |  | - | 7 | 23 | 286 | 435 |
| Non-electrical Machinery | 2 |  | - | - | 3 | 3 | 8 |
| Electrical Machinery | 23 |  | - | - | 4 | 6 | 33 |
| Ship building and Repairing | 5 |  | - | - | 8 | 11 | 24 |
| Railway Rolling Stock | - |  | - | - | - | - | - |
| Motor Vehicles | 5 |  | - | - | 5 | 9 | 20 |
| Motor Repairs | 2 |  | - | - | 16 | 8 | 26 |
| Miscellaneous Manufacturing TOTAL | 28 |  | - | - | - | 144 | 174 |
|  | 332835 |  | 90 | 81 | 471 | 1,947 | 3,756 |
| BUILDING AND CONSTRUCTION |  |  |  |  |  |  |  |
| Private | 10 | 10 | - | - | 81 | 217 | 318 |
| Public | - |  | - | - | - | - | - |
| Electrical Contracting TOTAL | - |  | - | - | 10 | 2 | 12 |
|  | $10 \quad 10$ |  | - | - | 91 | 218 | 329 |
| ELECTRICITY - TOTAL | $13 \quad 6$ |  | 240 | 15 | 42 | 422 | 638 |
| ALL $\mathbb{N D D U S T R Y ~ - ~ T O T A L ~}$ | 362852 |  | 330 | 96 | 646 | 2,519 | 4,005 |
|  |  |  |  |  |  |  |  |

EXPENDIURE ON FXED ASSETS, 1961
Appendix Table 21 (b) Summary By Type of Asset '000

| INDUSTRY | Building, Construction and Works |  |  | Lard | Machinery and Equipment |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Buildings |  | Other |  | Transport | Other |  |
|  | Residential- | Non Residenttal |  |  |  |  |  |
| MNNG AND QUAFRNG |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Metallic Minerals |  |  |  |  |  |  |  |
| Non-Metallic Minerals |  |  |  |  |  |  |  |
| Quary Products |  |  |  |  |  |  |  |
| T O T A L | $\cdots$ | -avo. | . | . |  |  |  |
| MANUFACTURING AND REARS |  |  |  |  |  |  |  |
| Meat Products | 4 | 21 | 5 | 1 | 17 | 45 | 93 |
| Dairy Products | 3 | 23 |  |  | 8 | 53 | 87 |
| Carred Fruit and Vegetables |  | 5 |  |  | 6 | 12 | 23 |
| Brain Mill Products | 55 | 68 | 1 |  | 31 | 128 | 284 |
| Bakery Products |  | 31 | 3 | 1 | 27 | 30 | 92 |
| Sugar | 8 | 18 | 4 |  | 18 | 318 | 337 |
| Confectionery |  | 3 |  |  | 3 | 4 | 10 |
| Miscellaneous Foods |  | 38 |  |  | 3 | 9 | 50 |
| Spirits |  |  |  |  | 3 |  |  |
| Beer and Malt |  | 30 | 3 |  | 27 | 18 | 115 |
| Soft Drinks |  | 1 | 5 |  | 18 | 11 | 35 |
| Tdbacco | 3 | 11 |  |  | 23 | 64 | 102 |
| Cardage, Rope and Twine | 19 | 2 | 1 |  | 7 | 11 | 40 |
| Textiles | 3 | 2 | 4 | 1 | 8 | 66 | 82 |
| Clothing |  | 3 |  |  | 1 | 11 | 14 |
| Footwear | 26 |  |  |  | 11 | 95 | 131 |
| Sawn Timber | 2 | 3 |  | 4 | 25 | 25 | 60 |
| Other Hood Products |  |  | 2 |  |  | 1 | 1 |
| Furniture and Fixtures |  | 14 |  |  | 19 | 1 | 34 |
| Paper and products |  | 6 |  |  | 1 | 16 | 23 |
| Printing and Publishing | 1 | 21 |  |  | 15 | 114 | 151 |
| Tanning and Leather Gooos | 1 | 9 |  |  | 4 | 33 | 49 |
| Rubber Products |  |  | 2 |  |  | 5 | 5 |
| Basic Industrial Chemicas | 14 | 29 |  |  | 16 | 59 | 132 |
| Soop |  | 1 |  |  | 22 | 56 | 80 |
| Paints |  | 117 | 13 |  | 13 | 316 | 508 |
| Miscellaneous Chemicals |  |  |  |  |  |  |  |
| Clay and Conarete Products |  | 24 |  | 5 | 16 | 48 | 93 |
| Glass and Products |  | 64 | 12 | 10 | 31 | 135 | 282 |
| Cermet and other Minerals |  |  |  |  | 31 | 285 | 382 |
| Metal Products | 2 | 60 |  | 4 | 8 | 8 | 16 |
| Non-electrical Machinery |  |  | 12 |  | 1 | 8 | 9 |
| Electrical Machinery |  |  | 12 |  |  |  |  |
| Shipbuilding and Repairing |  | 9 |  |  | 3 | 12 | 47 |
| Railway Rolling Stock |  |  |  |  |  |  |  |
| Motor Vehicles | 12 | 1 |  |  | 5 | 11 | 28 |
| Motor Repairs |  | 36 | 22 |  | 7 | 4 | 47 |
| Miscellaneous Manufacturing |  | 19 |  |  | 6 | 11 | 35 |
| TOTAL | 241 | 669- | 88 | 25 | - 459 | 2,051 | 3,533 |
| BUILIING AND CONSTRUCTION |  |  |  |  |  |  |  |
| Private |  |  |  | ya | $a b l e$ |  | - |
| Public |  |  | not |  |  |  |  |
| Electrical Contracting | +... | - | ... |  |  |  |  |
| TOTAL |  |  |  |  |  |  |  |
| ELECTRICTY - TOTAL |  |  |  |  |  |  |  |
| ALL NDUSTRY TOTAL |  |  |  |  |  |  |  |

EXPENDIURE OIL FIXED ASSETS, 1963
Appendix Table 21 (c)
Summay by Type of Asset and Expenditure
E000


Appendx Table[21(d)
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SALES OF FXED ASSEIS, 1963

| Appenox Table 22 | BY Type |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Buildings, Construction |  |  |  |  |
| INDUSTRY | Buildings |  | Land | Transport | and other |
|  | Residentiq\on-Residential | Other |  |  |  |
| MNG AND QAARPNG |  |  |  |  |  |
| Qude Petroleum Metallic Minerals Non-Metallic Minerals Quany Products | - |  | - | 1 1 |  |
| TOTAL |  |  |  | 2 |  |
| MANFACIUNG AND REPARS |  |  |  |  |  |
| Meat Products | - |  | 29 | 2 | 1 |
| Dairy Products | - 13 |  | - | 4 | 1 |
| Comed Fruit and Vegetables | 137 |  | 2 | 2 |  |
| Grain Mill Products | - |  | - | 6 | 7 |
| Bakery Products |  |  |  | 5 |  |
| Sugar |  |  | - | 13 | - |
| Confectionery | - |  | - | 1 |  |
| Miscellaneous Foods |  |  |  |  | 1 |
| Spirits | - |  | - |  |  |
| Beer and Malt |  |  | - | 4 |  |
| Soft Drinks |  |  | - | 6 |  |
| Tobacco | 1 |  | - | 5 | 3 |
| Cardoge, Rape and Twine Textiles |  |  |  |  |  |
| Clothing |  |  |  | 1 | 1 |
| Footwear |  |  |  | 2 |  |
| Sawn Timber |  |  | 1 | 4 | 2 |
| Other Wood Products | - |  |  |  | 1 |
| Furniture and Fixtures | - | - | - | 1 |  |
| Paper and products |  | 1 |  | 3 | 8 |
| Printing and Publishing |  |  | - | 3 | 18 |
| Tanning and Leather Goods | - |  |  | 1 | 1 |
| Rubber Products | - |  |  | 1 | 1 |
| Basic Industrial Chemicals | - |  | - | 2 | 2 |
| Paints | - |  | - | 1 |  |
| Soap |  |  |  | 2 |  |
| Miscellaneous Chemicas |  |  | - | 14 |  |
| Clay and Concrete Products | - |  | - | 1 | 1 |
| Glass and products | - |  | - |  |  |
| Cemert and other Minerals | - |  | - | 3 |  |
| Metal Products | - |  | - | 19 | 69 |
| Non-electrical Machinery | 55 |  | 6 | 3 |  |
| Electrical Machinery | - |  |  |  |  |
| Shipbivilding and Repaiing | - |  |  |  | 1 |
| Railway Rolling Stock |  |  |  |  |  |
| Motor Vehicles |  |  |  | 3 | 3 |
| Motor Repairs | 31 |  |  | 11 | 2 |
| Miscellaneous Manufacturing | - |  |  | 1 |  |
| TOTAL | 224 | 1 | 38 | 122 | 125 |
| BUILDING AM) CONITIUCION Private | 1 |  | - | 29 | 64 |
| Public |  |  | - | - |  |
| Electrical Contracting | - |  | - | 2 | 1 |
| TOTAL | 1 |  |  | 31 | 65 |
| ELECTRICITY - TOTAL |  |  |  | 10 |  |
| ALL NDUSTRY - TOTAL | 225 | 1 | 38 | 165 | 191 |
|  |  |  |  |  |  |

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SALES OF FXED ASSETS, 1961


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DPRECATION ON FIXED ASSEIS, 1961


Appendix Table 25


[^11]

* Excluding goods bought for resale without work being done on them and packing materials.
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ESTMATED DESTNATION OF SALES

| INDUSTRY | Total Value | DESTINATION |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Exports |  |  | Used within Kenya* |
|  |  | East African | Other | Total |  |
| MNG AND QUARRMN | Percentages |  |  |  |  |
| Oude Petroleum | 1,138 |  |  |  | 100 |
| Metallic Minerals | 572 |  |  | 99 | 1 |
| Non-Metallic Minerals | 1 |  |  |  |  |
| Quary Products | 513 |  | 10 | 10 | 90 |
| TOTAL | 2,224 | - | 28 | 28 | 72 |
| MANUFACTURING AND REPAIRS |  |  |  |  |  |
|  | 4,853 | 21 | 14 | 35 | 65 |
| Dairy Products | 1,068 | 6 | 79 | 85 | 15 |
| Camed Fruit and Vegetables | 8,450 | 16 | 8 | 24 | 76 |
| Grain Mill Products | 1,790 | 9 | 1 | 10 | 90 |
| Bakery Products | 1,638 |  |  |  | 100 |
| Sugar | 110 |  |  |  | 100 |
| Confectionery | 598 |  |  |  |  |
| Miscellaneous Foods | 36 | 25 |  | 25 | 75 |
| Spirits | 3,772 | 15 |  | 15 | 85 |
| Beer and Malt | 1,280 | 5 | 1 | 6 | 94 |
| Soft Drinks | 2,685 | 44 |  | 44 | 56 |
| Tobacco | 1,335 | 36 | 18 | 54 | 46 |
| Cordage, Rope and Twins | 1,368 | 35 | 22 | 57 | 43 |
| Textiles | 966 | 35 | 10 | 45 | 55 |
| Clothing | 1,756 | 5 | 3 | 60 | 40 |
| Footwear | 1,181 | 25 | 25 | 50 | 5) |
| Samn Timber | 210 | 40 | 13 | 50 | 50 |
| Other Wood Products | 1.103 | 20 | 5 | 25 | 75 |
| Furniture and Fixtures | 1,513 | 25 | 3 | 28 | 72 |
| Paper and products | 3,562 | 5 | 2 | 7 | 92 |
| Printing and Publishing | 53 i | 9 | 47 | 56 | 44 |
| Tanning and Leather Gooos | 500 | 15 |  | 15 | 85 |
| Rubber Products | 2,430 | 4 | 72 | 76 | 24 |
| Basic Industrial Chemicals | 660 | 33 | 1 | 34 | 645 |
| Paints | 3.104 | 43 | 2 | 45 | 55 |
| Soap | 3,495 | 5 | 70 | 75 | 25 |
| Miscellaneous Chemicals | 307 | 5 |  | 5 | 95 |
| Clay and Concrete Products | 520 | 22 | 16 | 38 | 62 |
| Glass and products | 2,287 | 33 | 25 | 50 | 42 |
| Cement and other Minerals | 5,323 | 34 | 9 | 43 | 5 |
| Metal Products | 999 | 5 |  | 5 | 95 |
| Non-electrical Machinery | 266 | 5 |  | 5 | 95 |
| Electrical Machinery | 934 |  |  |  | 100 |
| Shipbuilding and Repairing | 2,616 |  |  |  | 100 |
| Railway Rolling Stock | 516 |  |  |  | 100 |
| Motor Vehicles | 1,209 |  |  |  | 100 |
| Motor Repairs <br> Miscellaneous Manufacturing | 681 | 10 |  | 10 | 90 |
| TOTAL | 71,266 | 19 | 16 | 34 | 65 |
| BUILDING AND CONSTRUCTION |  |  |  |  |  |
| Private | 5,897 |  | - |  | 100 |
| Public | 8,966 | - |  | - | 100 |
| Electrical Contracting | 566 |  |  |  | 100 |
| TOTAL | 15,430 | - | - | - | 100 |
| ELECTRICITY - TOTAL | 2,015 | - | - | - | 100 |
| ALL INDUSTRY - TOTAL | 90,934 | 19 | 16 | 34 |  |

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| Appendix Table 28 <br>  <br> INDUSTRY | FINANCIAL YEAR |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st Quarter |  | 2nd Quarter |  | 3rd Quarter |  | 4th Quarter |  | Not Known |  |
|  | Estab- <br> lishments | Persons Engaged | Establisments | Persons Engaged | Estab- <br> lishments | Persons Engaged | Establishments | Persons Engaged | Establishments | Persons Engaged |
| MINING AND QUARRYING |  |  |  |  |  |  |  |  |  |  |
| Crude Petroleum |  |  |  |  |  |  | 1 | 488 |  |  |
| Metallic Minerals |  |  |  |  |  |  |  | 762 | 4 | 49 |
| Non-MBtallie Minerals |  |  |  |  |  |  |  |  | 2 | 13 |
| Quarry Products | 3 | 170 | 1 | 61 |  |  | 21 | 732 | 19 | 393 |
| TOTAL | 3 | 170 | 1 | 61 |  |  | 23 | 1,952 | 25 | 455 |
| MANUFACTURING AND REPAIRS |  |  |  |  |  |  |  |  |  |  |
| Meat Products |  |  | 2 | 339 |  |  | 5 | 1,674 | 1 | 55 |
| Dairy Products | 10 | 742 | 2 | 53 |  |  | 3 | 30 | 1 | 56 |
| Canned Fruit and Vegetables |  |  |  |  |  |  | 4 | 994 |  |  |
| Grain Mill Products | 1 | 80 | 1 | 313 | 3 | 613 | 19 | 798 | 15 | 169 |
|  | 2 | 23 |  |  | 3 | 478 | 24 | 450 | 8 | 135 |
| Bakery Products |  |  | 1 | 1,110 |  |  | 2 | 390 |  |  |
| Sugar |  |  |  |  |  |  | 2 | 87 |  |  |
| Corfectiorery |  |  | 1 | 52 |  |  | 7 | 333 | 5 | 150 |
| Miscellaneous Foods |  |  |  |  |  |  | 1 | 35 |  |  |
| Spirits |  |  | 1 | 1,486 | 1 | 252 | 4 | 122 | 7 | - 163 |
| Beer and Malt | 3 | 244 |  |  |  |  | 9 | 295 | 6 | 213 |
| Soft Drinks |  |  |  |  | 1 | 702 |  |  |  |  |
| Tobacco | 1 | 1,658 |  |  |  |  | 3 | 300 | 2 | 275 |
| Cordage, Rope and Twine |  |  | 2 | 834 |  |  | 8 | 986 |  |  |
| Textiles | 2 | 137 | 2 | 153 |  |  | 9 | 389 | 2 | 25 |
| Clothing |  |  |  |  |  |  | 2 | 1,177 |  |  |
| Footwear | 3 | 386 | 3 | 305 | 4 | 552 | 36* | 3,211 | 18 | 845 |
| Sawn Timber |  |  |  |  |  |  | 4 | 293 | 3 | 27 |
| Other Wood Products | 1 | 29 |  | 27 | 3 | 160 | 33 | 603 | 35 | 399 |
| Furniture and Fixtures |  |  | 1 | 194 |  |  | 10 | 512 |  |  |
| Paper and products | 3 | 220 | 2 | 297 | 3 | 94 | 43 | 1,914 | 22 | 452 |
| Printing and Publishing |  |  |  |  |  |  | 9 | 492 | 1 | 11 |
| Tanning and Leather Goods | 1 | 12 |  |  | 2 | 132 | 3 | 172 | 4 | 60 |
| Rubber Products |  |  | 1 | 33 | 4 | 673 | 8 | 834 | 2 | 21 |
| Basic Industrial Chemicals |  |  |  |  |  |  | 4 | 246 |  |  |
| Paints |  |  |  |  | 2 | 22 | 9 | 534 | 6 | 182 |
| Soap |  |  | 5 | 613 | 1 | 10 | 10 | 186 | 4 | 47 |
| Miscellaneous Chearicals | 1 | 29 |  | 122 |  |  | 8 | 270 | 6 | 112 |
| Clay and Concrete Products |  |  | 2 |  |  |  | 2 | 285 | 1 | 22 |
| Glass and products | 1 | 197 |  | 133 | 1 | 70 | 3 | 508 | 1 | 13 |
| Cement and other Minerals | 3 | 836 | 1 |  | 1 | 29 | 26 | 1,742 | 18 | 263 |
| Metal products | 1 | 22 | 1 | 11 | 1 | 13 | 16 | 332 | 16 | 328 |
| Non-electrical Machinery |  |  | 2 | 48 | 1 | 10 | 10 | 128 | 6 | 65 |
| Electrical Machinery |  |  |  |  | 2 | 1,129 | 8 | 651 | 2 | 327 |
| Shipbuilding and Repairirg |  |  |  |  | 1 | 6,392 |  |  |  |  |
| Railway Rolling Stock | 1 | 12 |  |  | 2 | 64 | 10 | 306 | 4 | 82 |
| Motor Vehicles | 9 | 207 | 3 | 78 | 4 | 88 | 38 | 532 | 42 | 549 |
| Motor Repairs |  |  |  |  |  |  |  |  |  |  |
| Miscellaneous Manufacturing | 2 | 77 | 1 | 15 | 1 | 1 C | 12 | 316 | 8 | 73 |
| TOTAL | 45 | 4,911 | 39 | 6,216 | 41 | 11,506 | 404 | 22,177 | 246 | 5/319 |
| BUILDING AND CONSTRUCTION |  |  |  |  |  |  |  |  |  |  |
| Private | 4 | 499 | 2 | 64 | 4 | 116 | 91 | 4,978 | 45 | 1,533 |
| Public |  |  | 8 | 8,334 | 6 | 8,332 | 42 | 5,476 |  |  |
| Electrical Contracting | 1 | 17 | 2 | 69 | 3 | 91 | 10 | 326 | 2 | 25 |
| TOTAL | 5 | 516 | 12 |  | 13 | 8,539 | 143 | 10,780 | 47 | 1,358 |
| ELECTRICITY - TOTAL |  |  |  | 8,467 |  |  | 9 | 2,194 |  |  |
| ALL INDUSTRY - TOTAL | 53 | 5,597 | 52 | 4,744 | 54 | 20,045 | 579 | 37,103 | 318 | 6,832 |

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ESTIMATED COVERAGE

| Appendix Table 29 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| INDUSTRY | Establishments Known | Returns Received | Estimated Coverage |  |  |
|  |  |  | Establishments | Persons <br> Engaged | Sales |
| MINING ANDQUARRYING |  |  |  |  |  |
| Crude Petroleum | 1 | 1 |  | 100.0 | 100.0 |
| Metallic Minerals | 5 | 1 |  | 94.0 | 97.0 |
| Non-Metallic Minerals | 2 |  |  |  |  |
| Quarry Products | 44 | 25 | 56.8 | 70.4 | 67.4 |
| TOTAL | 52 | 27 | 52.0 | 79.5 | 91.6 |
| manulacturing and repairs | 8 | 7 | 87.5 | 97.3 | 97.6 |
| Dairy Products | 16 | 15 | 93.8 | 93.6 | 98.1 |
| Canned Fruit and Vegetables | 4 | 4 | 100.0 | 100.0 | 100.0 |
| Grain Mill Products | 39 | 24 | 61.5 | 91.4 | 92.5 |
| Bakery Products | 37 | 29 | 78.4 | 87.6 | 88.7 |
| Sugar | 3 | 3 | 100.0 | 100.0 | 100.0 |
| Confectionery | 2 | 2 | 100.0 | 100.0 | 100.0 |
| Miscellaneous Foods | 13 | 8 | 61.5 | 72.0 | 74.7 |
| Spirits | 1 | 1 | 100.0 | 100.0 | 100.0 |
| Beer and Malt | 16 | 9 | 56.3 | 91.9 | 97.7 |
| Soft Drinks | 18 | 12 | 66.7 | 71.7 | 84.8 |
| Tobacco | 1 | 1 | 100.J | 100.0 | 100.0 |
| Cordage, Rope and Twine | 6 | 4 | 66.7 | 87.7 | 94.6 |
| Textiles | 10 | 10 | 100.0 | 100.0 | 100.0 |
| Clothing | 15 | 13 | 86.7 | 96.4 | 98.4 |
| Footwear | 2 | 2 | 100.0 | 100.0 | 100.0 |
| Footwear | 64 | 46 | 71.9 | 84.1 | 79.5 |
| Sam rimber | 7 | 4 | 57.1 | 91.6 | 82.7 |
| Other Hood Products | 74 | 39 | 52.7 | 67.2 | 71.8 |
| Furniture and Fixtures | 11 | 11 | 100.0 | 100.0 | 100.0 |
| Paper and products | 73 | 51 | 69.9 | 84.8 | 87.5 |
| Printing and Publishing | 10 | 9 | 90.0 |  |  |
| Tanning and Leather Goods | 10 | 9 |  | 97.8 | 97.8 |
| Rubber Products | 10 | 6 | 63.0 | 78.3 | 77.6 |
| Basic Industrial Chemicals | 15 | 13 | 86.7 | 98.7 | 98.8 |
|  | 4 | 4 | 100.0 | 100.0 | 100.0 |
|  | 17 | 11 | 64.7 | 76.0 | 90.1 |
| Soap |  | 16 | 80.0 | 94.6 | 95.3 |
| Miscellaneous Chemicals | 20 17 | 11 | 64.7 | 79.0 | 69.7 |
| Clay and Concrete products | 3 | 2 | 66.6 | 92.8 | 92.3 |
| Glass and products | 7 | 6 | 85.7 | 98.6 | 99.9 |
| Cement and other Minerals | 48 | 30 | 62.5 | 90.8 | 94.0 |
| Metal products | 35 | 19 | 54.3 | 53.9 | 51.9 |
| Non-electrical Machinery | 19 | 13 | 68.4 | 74.1 | 76.5 |
| Electrical Machinery | 12 |  | 64.6 | 84.5 |  |
| Shipbuilding and Repairing |  | 10 | 64.6 | 84.5 | 93.3 |
| Railway Rolling Stock | 1 | 1 | 100.0 | 100.0 | 100.0 |
| Motor Vehicles | 17 | 13 | 76.5 | 82.3 | 81.8 |
| Motor Repairs | 96 | 54 | 56.3 | 62.2 | 63.7 |
| Miscellaneous Manufacturing | 24 | 16 | 66.6 | 85.1 | 82.1 |
| TOTAL | 775 | 529 | 68.3 | 89.9 | 92.9 |
| BUIIDING AND CONSTRUCTION |  |  |  |  |  |
| Private | 146 | 101 | 69.2 | 80.9 | 30.3 |
| Public | 56 | 56 | 100.0 | 100.0 | 100.0 |
| Electrical Contracting | 18 | 16 | 88.9 | 95.3 | 94.4 |
| TOTAL | 220 | 173 | 78.6 | 95.4 | 92.2 |
| TRTCTTY | 9 | 9 | 100.0 | 100.0 | 100.0 |
| ALL INDUSTRY - TOTAL | 1,056 | 738 | 69.9 | 91.8 | 93.1 |

VI. MATERIALS PURCHASED
17. Quantity and value of materials purchased for use in production or work done
(Include all types of raw materials except those listed in questions (10) and (11). Include materials received from other establishments of the same firm, where possible these should be valued at normal market price. Statistics are requested for materials actually purchased and not for materials used. If you give the latter figures please state that this is what you have done.

The delivered cost of materials should be their purchase price, including duties and transport and handling charges less rebates, discounts and duty drawbacks.)

| Material <br> (Please give, if at all possible, actual or estimated quantities and values for each material) | QUANTITY <br> (state units) | Percentage of quantity purchased which is imported* | $\begin{gathered} \text { Delivered Cost } \\ \text { (See note above) } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| (a) |  |  | Sh. |
| (b) |  |  |  |
| (e) |  |  |  |
| (d) |  |  |  |
| (e) |  |  |  |
| (f) |  |  |  |
| (g) Goods bought for resale without any work being done on them |  |  |  |
| total |  |  |  | treated, or assembled in Kenya) - whether or not you imported it directly. Include imports from Uganda Tanganyika.

VII. VALUE OF SALES AND RECEIPTS FROM WORK DONE
18. Quantity and value of goods sold and value of work done
(The value of goods sold should be their value when they leave your ownership net of rebates and discounts given. Include sales of by-products, and goods transferred to other establishments of your firm. The value of work done should be the total amount which has been, or will be, charged to the customer for work done/put in place during the year.

|  | Product/Type of Work Done <br> (Please give it at all possible, actual or <br> estimated quantities and values for each product) | QUANTITY <br> (state units) |
| :---: | :---: | :---: |
| (a) |  | Sales/Value <br> of <br> Work Done |
| (b) |  | Sh. |
| (c) |  |  |
| (d) |  |  |
| (e) (f) |  |  |
| (g) Goods sold in the same condition as purchased |  |  |

Date
Signature $\qquad$
G.P.K. 1053-300-4/64

## FORMCIP/63/1A

## GOVERNMENT OF KENYA

## CENSUS OF INDUSTRIAL PRODUCTION, 1963

## I. NOTES

1. Authority

Please read carefully before attempting to complete the questionnaire
You are required to submit the information requested in this return by the Statistics Act and the Statistics (Census of Industrial Production) Regulations, 1964. Your return cannot be made available to any other Government Department or to any private organization and therefore cannot be used for purposes of taxation or investigation.
2. Scope of the Inquiry

This inquiry is intended to cover all establishments in Kenya with five or more employees which mined, made, This inquiry is intended to cover alt establishments in Kenya with five or more employees which mined, made,
assembled, processed, repaired, or installed goods, constructed buildings, roads or bridges, or produced or distributed assembled, processed, repaired, or
electricity at any time during 1963.
3. Firms with more than one establishment

If industrial activities are carried on at more than one permanent location, or if your firm has a separately located head office or trading establishment, please complete a separate return for each such separate location (including the central office and trading establishment) if separate records are available.
4. Firms with Ancillary units (e g. power houses, warehouses, etc.] These should be included with the establishment with which they are associated. If they serve more than one establishment please complete a separate return.
5. Period covered by the return

Statistics are required for the calendar year 1963. If information cannot be given for this period please enter figures for the accounting year ending between 1st April 1963 and 31st March 1964 except where specifically requested otherwise.
6. Completion and Return of Form

Please complete and return the form before 30th April 1964. If necessary you should use reasonable estimates rather than wait for fully audited figures. The completed form should be sent to:- The Director, Economics and Statistics than wait for fuly audited figures. The completed form should be sent to:- The Director, Economics and Statistics
Division, The Treasury, P.O. Box 30266 , Nairobi. No postage is payable if the enclosed Official Reply Service Label is used.
7. Difficulties

In case of difficulties please write to the above address, or telephone Nairobi 24261 ext. 343, or call at the offices of the Economics and Statistics Division (Room 113) in the Treasury Building, Coronation Avenue, Nairobi.
II. DETAILS OF buSiness

1. Name of Firm :-
2. Postal Address :-
3. Period covered by this return (see note 5)

Period for which your establishment was operating (please tick)
$\square$ All of 1963 Part of 1963 From to
5. Type of legal organization of firm (please tick)

6. Type of Manufacturing. Quarrying, Construction, or Repair Work carried out :-

| 7. Location of | Municipality /Town/City | establishment | Region |
| :--- | :--- | :--- | :--- |

## iii. employment and labour costs

| 8. Number of persons engaged in activities of the establishment during the pay period or calendar week ending nearest <br> 3rd January 1964 |
| :--- |

All persons other than operatives (i.e. administrative, technical, clerical and sales staff).
Operatives-Those engaged directly in production or directly associated activities.
IV. SELECTED COSTS OTHER THAN LABOUR
10. Fuels purchased during the year (excluding those used in transport)

| Type of Fuel |
| :--- |
| (a) Petrol (excluding petrol used in transport) <br> (b) Diesel and fuel oil (excluding that used in transport) <br> (c) Electricity <br> (d) Gas <br> (e) Anthracite or coal <br> (f) Wood <br> (at purchase price, include excise <br> duties and transport and unloading <br> charges, with deductions for <br> rebates or discounts and <br> drawbacks) |

11. Packing materials purchased

| Type of Material | Delivered Cost |
| :---: | :---: |
| (a) Tins (and cans) | Sh. |
| (6) Bottles |  |
| (c) Wooden boxes and crates |  |
| (d) Other |  |
| total |  |
|  | Cost |
| 12. Work given out to sub-contract | Sh. |
| 13. Repair and maintenance work done by others |  |
| 15. Rents and rates |  |

## V. STOCKS

16. Value of stocks held at the beginning and end of the period covered by the return (the valuation should be at cost)

| Type of Stock | value of stocks |  |
| :---: | :---: | :---: |
| (a) Raw materials, components, containers, fuels and supplies (include all materials owned by the establishment but held by others and all goods that are to be sold without processing) | Sh. | Sh. |
| (b) Work in progress (include all goods in production but not ready for sale) |  |  |
| (c) Finished goods (include all goods made by the establishment and ready for sale. Exclude goods made from materials owned by others) |  |  |

[^13]8. Number of persons engaged in activities of the establishment during the pay period or calendar week ending nearest 3 rd
(a) Working owners: (include all owners or partners who devoted any time to the work of the
establishment during the period)
(b) Unpaid family workers. (include all those members of the household or any of the owners
who worked for the establishment during the period but did not receive regular pay for
their work)
(c) Employees : (include all persons other than those included in (a) and (b) who received
pay during the period. Include working directors)
9. Total cost of all employees during the year (employees as defined in (c) above)

|  | Sh |
| :--- | :--- |
| (a) Salaries and wages paid in cash: (include bonuses and ration and housing allowances) , . . |  |
| (b) Cost of non-cash benefits: (include rations, goods in kind, housing and clothing provided |  |
| passages, pension fund payments, medical benéfits and so on) |  |

## IV. OTHER CURRENT COSTS

10. Fuels purchased (exclude those used in transport)

| Type of Fuel | Cost |
| :--- | :---: |
| (a) Petrol (exclude that used in transport) . . |  |
| (b) Diesel or fuel oil (exclude that used in transport) | Sh |
| (c) Electricity |  |
| (d) Gas |  |
| (e) Anthracite or coal |  |
| (f) Wood |  |
|  |  |

11. Transport Costs

| (a) Cost of running own transport (petrol, oil and maintenance) | Sh. |
| :--- | :--- |
| (b) Payments to transport contractors (include E.A.R. \& H.) |  |
| 12. Contract aad commission work done by others |  |
| 13. Repair aad mafatennace work done by others for yon |  |
| 14. Coat of consumable tools and parts of machinery. |  |

V. STOCKS
16. Value of stocks at the beginning and end of the period covered by the return

| Value of stocks. | Start of Year | End of Year |
| :--- | :--- | :--- |
|  | Sh | Sh. |

## VL MATERIALS PURCHASED

17. Vaine of materials purchased far use in Production, or in Work Done, or resold (The delivered cost of materials purchased should be their purchase price including duties and transport and handling charges less rebates, discounts and duty drawbacks.)

| Material | Delivered Cost |
| :--- | :---: |
| (Please name below materials used, even if only total cost figure is available) | (see note above) |
| (a) | Sh. |
| (b) |  |
| (c) |  |
| (d) |  |
| (e) Goods bought for resale without any work being done on them |  |
| (g) Packing materials |  |
| (h) All other materials |  |

VII. VALUE OF SALES AND RECEIPTS FROM WORK DONE
18. Quantity and value of goods sold and value of work dooe
(The value of goods sold should be their value when they leave your ownership, net of rebates and discounts given. The value of work done should be the total amount which has been, or will be, charged to the customer for work done/put in place during the year.)

| Product/Type of Work Done <br> (Please give if at all possible, actual or estimated <br> quantities and values for each product) <br> (a)Quantity <br> (state units) | Sales/Value <br> of <br> Work Done |  |
| :--- | :---: | :---: |
| (b) |  | Sh. |
| (c) |  |  |
| (d) |  |  |
| (e) |  |  |
| (f) |  |  |
| (g) Goods sold in the same condition as purchased | Total |  |

X.' REMARKS
(Please state any departures from the instructions and give any other explanations you consider necessary)

Nameof person who should be contacted in the event of any queries:
UlH-b-ffi

Note.-Only one copy of the questionnaire need be completed for each firm, regardless of the number of establishments which make up the firm.
VII. OTHER COSTS
19. Transport charges paid by you.

| Type of Transport Charge | Amount |
| :--- | :---: |
| (a) Cost of running own transport (include petrol, oil and maintenance; exclude <br> depreciation and wages) | Sh. |
| (b) Payments for delivery of finished goods to customer (please check that the |  |
| values of goods given in question 18 exclude these payments) |  |
| (c) Payments for delivery to you of materials and fuels (please check that the |  |
| values of materials and fuels purchased in questions 17 and 10 include these |  |
| payments) |  |

## IX. INDIRECT TAXES AND SUBSIDIES

(
21. Excise tax paid on goods produced
22. Subsidies received (exclude import duty drawbacks)

| Goods expected to last one year or longer, or charged to capital account | Cost of Additions to Assets (including alterations and improvements charged to capital account) |  |  | Cost <br> (or proportion of cost) of Additions to Assets which replace Old or Obsolete Assets | Receipts for Sales of Fixed Assets |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Purchased <br> (including purchase price, taxes and duties, delivery and installation charges) |  | Produced by Firm (give cost of labour and raw materials consumed, or the charge made to capital account during the year) |  |  |
|  | Not used in Kenya before | Used in Kenya before |  |  |  |
| A | B | C | D | E | F |
| 23. Residential Buildings | Sh. | Sh. | Sh. | Sh. | Sh. |
| 24. Non-Residential Buildings |  |  |  |  |  |
| 25. Other Constructions and Works |  |  |  |  |  |
| 26. Transport Equipment |  |  |  |  |  |
| 27. Machinery and Other Equipment (include furniture and fittings) |  |  |  |  |  |
| 28. Land (exclude the value of buildings or equipment located areas) |  |  |  |  |  |

## XI. REMARKS

(Please state any departures from the instructions and give any other explanations you consider necessary)

Date
Signature
(Person in Charge)
Name of person who should be contacted in the event of queries:
G.P.K. 969-500-3/64


[^0]:    * See note 2 on questionnaires.

[^1]:    * but note that the soap industry's sales are not all soap see text table 80.

[^2]:    Production, 1957, 1961 and 1963

[^3]:    Sources Annual Trade Reports.

[^4]:    * Palm oil, cotton seed oil, etc.
    - excluding packing materials.

[^5]:    '000 gallons.

[^6]:    Sources Annual Trade Reports

    * Rest of Group 699.

[^7]:    * For 'Manufacturing' firms with 20 empbyees or less. Estimates are induded under raw naterials' and 'in progress...' for firms with rare than 20 empbyees which did. not reply.

[^8]:    * See note to Appendix Table 3 The analysis in-this table refers to the same employees enumerated as 'Adrainistrative/Operatives/Mot Stated' in that table.

[^9]:    Those are not included as a cost because they were included in the cost of materials purchased and excluded from the value of sales.

[^10]:    * The figures for Nairobi are given in Appendx Table 19(a) and are not repeated separately in this analysis but are included in the dbove aggregated.

[^11]:    excluding sales of goods resold in same condition purchased.

[^12]:    * See page for source of this table
    + including repairs

[^13]:    7. Municipality / Town / City Region
